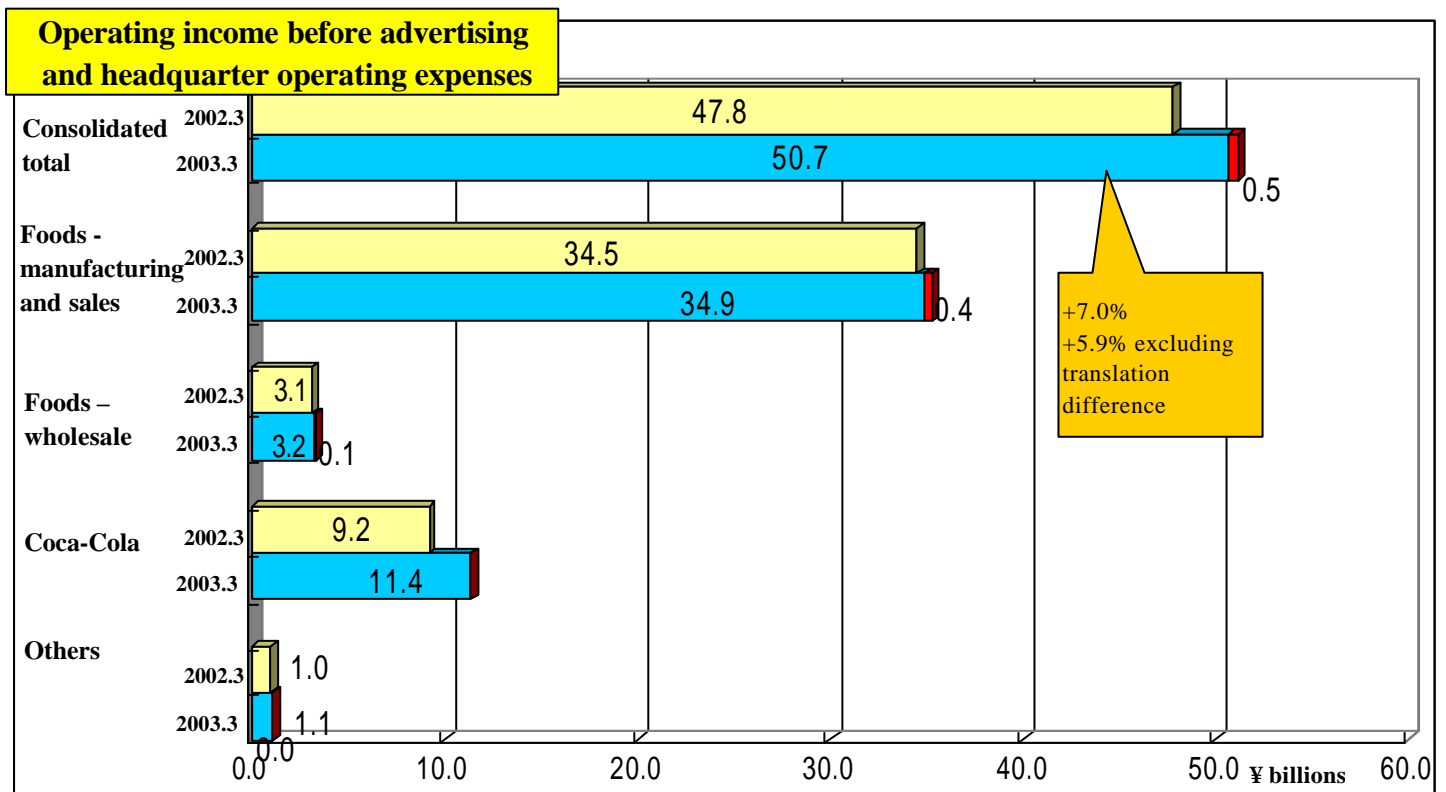
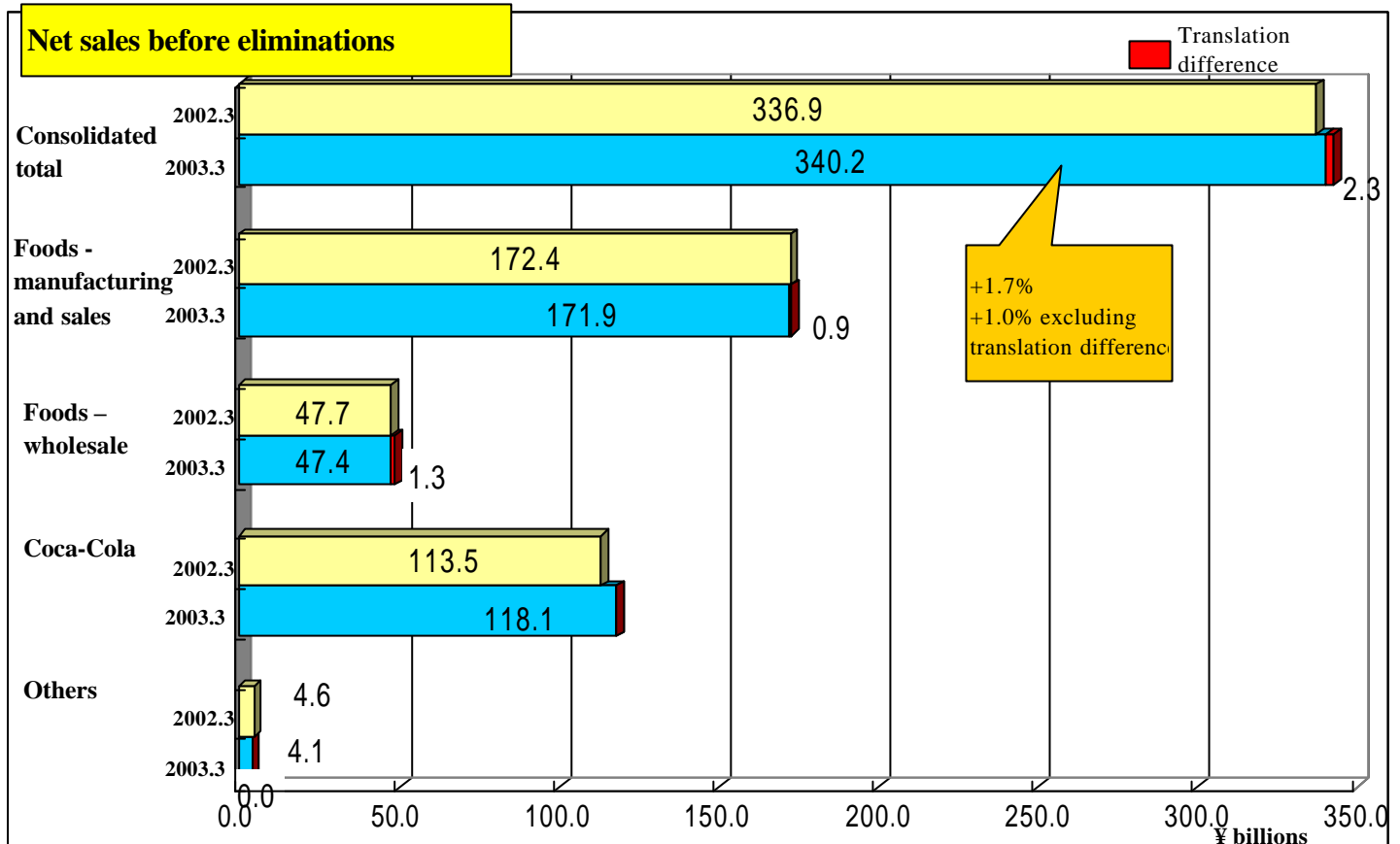


Supplementary schedules

1. Consolidated business performance by business segment: income before advertising and headquarter operating expenses



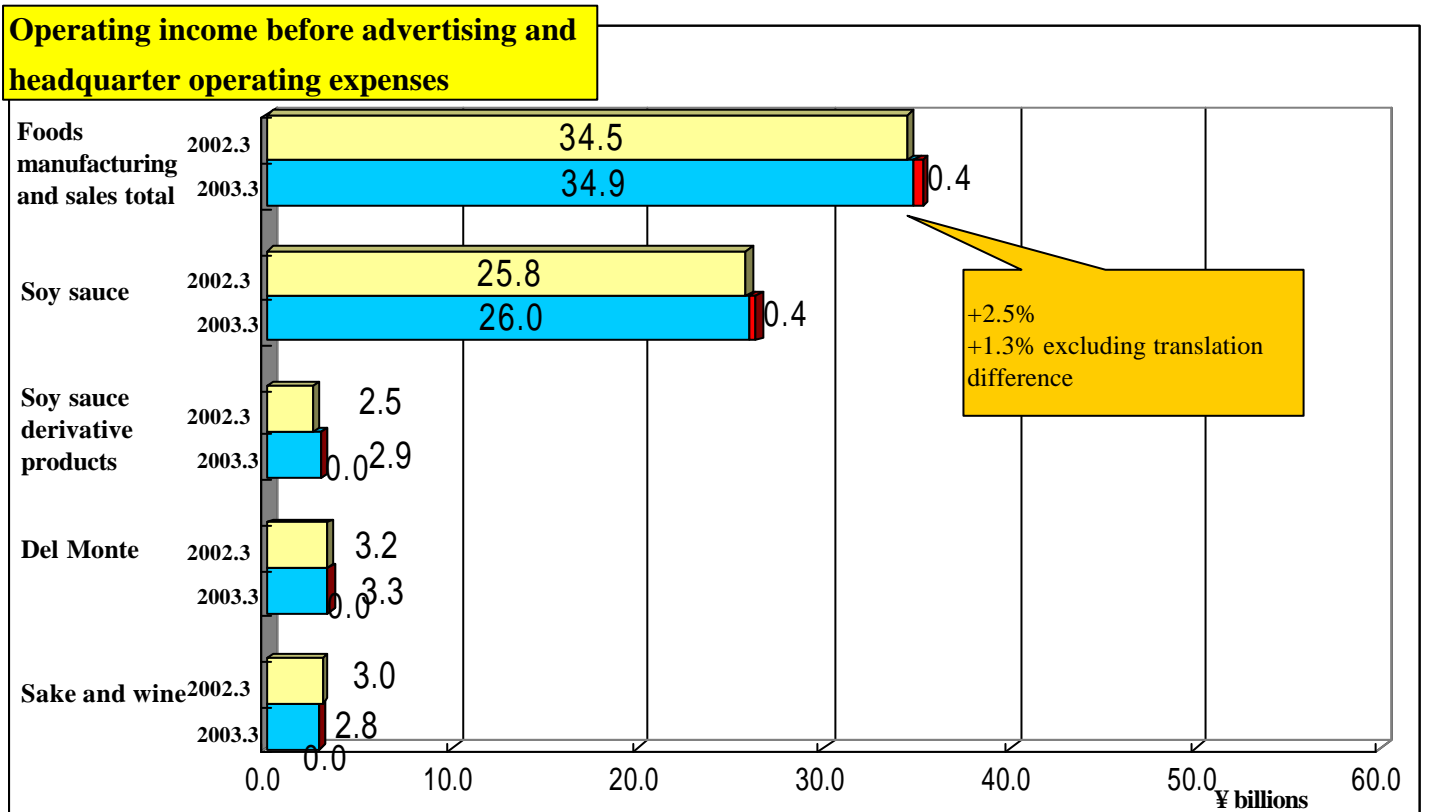
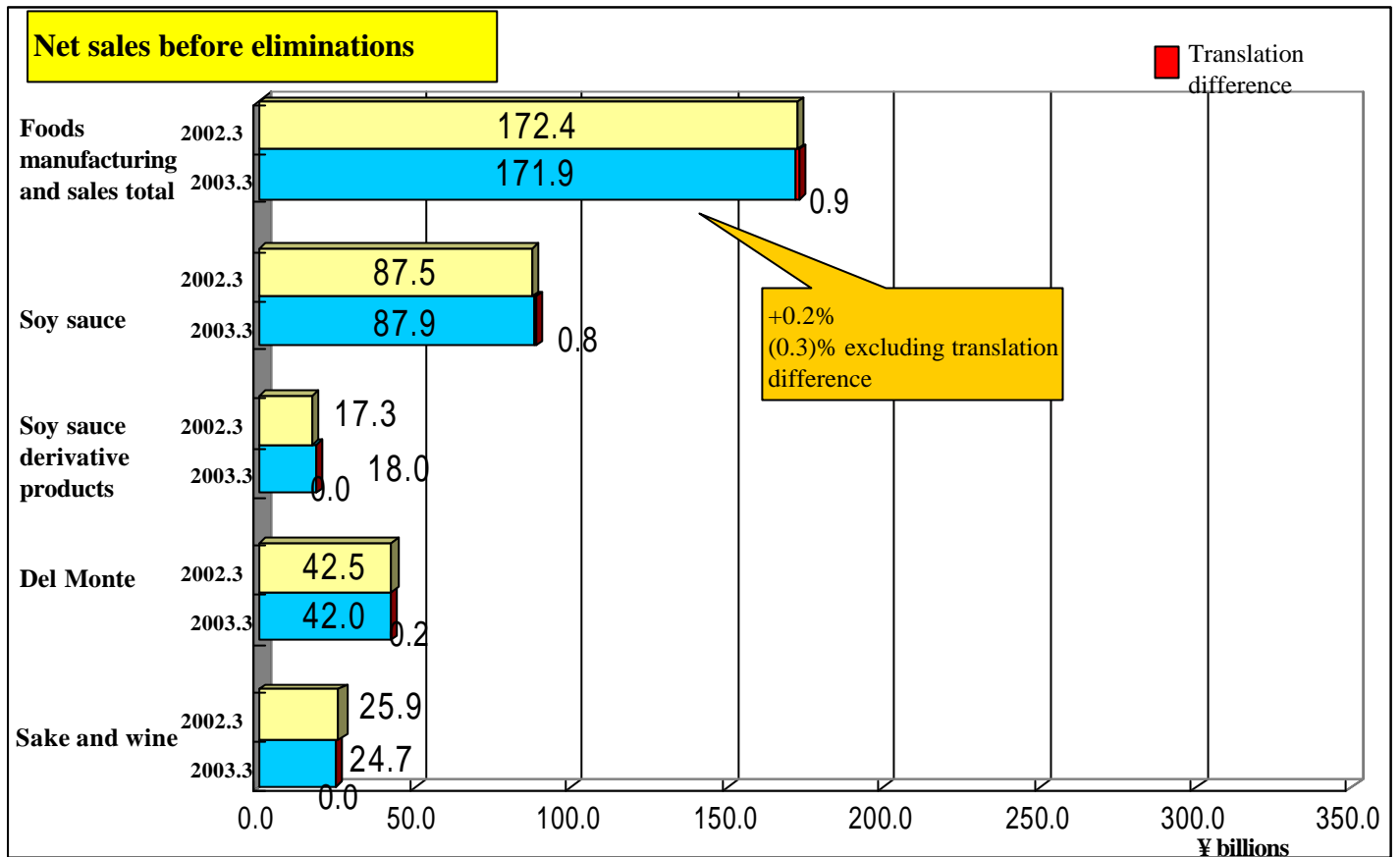
Supplementary schedules

1. Consolidated business performance by business segment: income before advertising and headquarter operating expenses (Continued)

Consolidated operating income before advertising and headquarter operating expenses by business ¥ millions

segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Foods – manufacturing and sales	Sales	172,774	100.0	172,388	100.0	385	100.2		(552)	99.7
	Operating income	35,332	20.4	34,468	20.0	863	102.5	0.4	435	101.3
Foods – wholesale	Sales	48,657	100.0	47,655	100.0	1,002	102.1		(289)	99.4
	Operating income	3,348	6.9	3,125	6.6	223	107.1	0.3	135	104.3
Coca-Cola	Sales	118,095	100.0	113,469	100.0	4,626	104.1		4,626	104.1
	Operating income	11,391	9.6	9,226	8.1	2,164	123.5	1.5	2,164	123.5
Others	Sales	4,072	100.0	4,565	100.0	(492)	89.2		(542)	88.1
	Operating income	1,076	26.4	1,008	22.1	67	106.7	4.3	65	106.5
Eliminations and corporate	Sales	(1,091)	100.0	(1,190)	100.0	99	91.7		114	90.4
	Operating income	5	-	(26)	-	31	-	-	32	-
Consolidated total	Sales	342,508	100.0	336,887	100.0	5,620	101.7		3,356	101.0
	Operating income	51,153	14.9	47,802	14.2	3,350	107.0	0.7	2,832	105.9

2 Foods - manufacturing and sales segment:
consolidated business performance by business segment
 – income before advertising and headquarter operating expenses

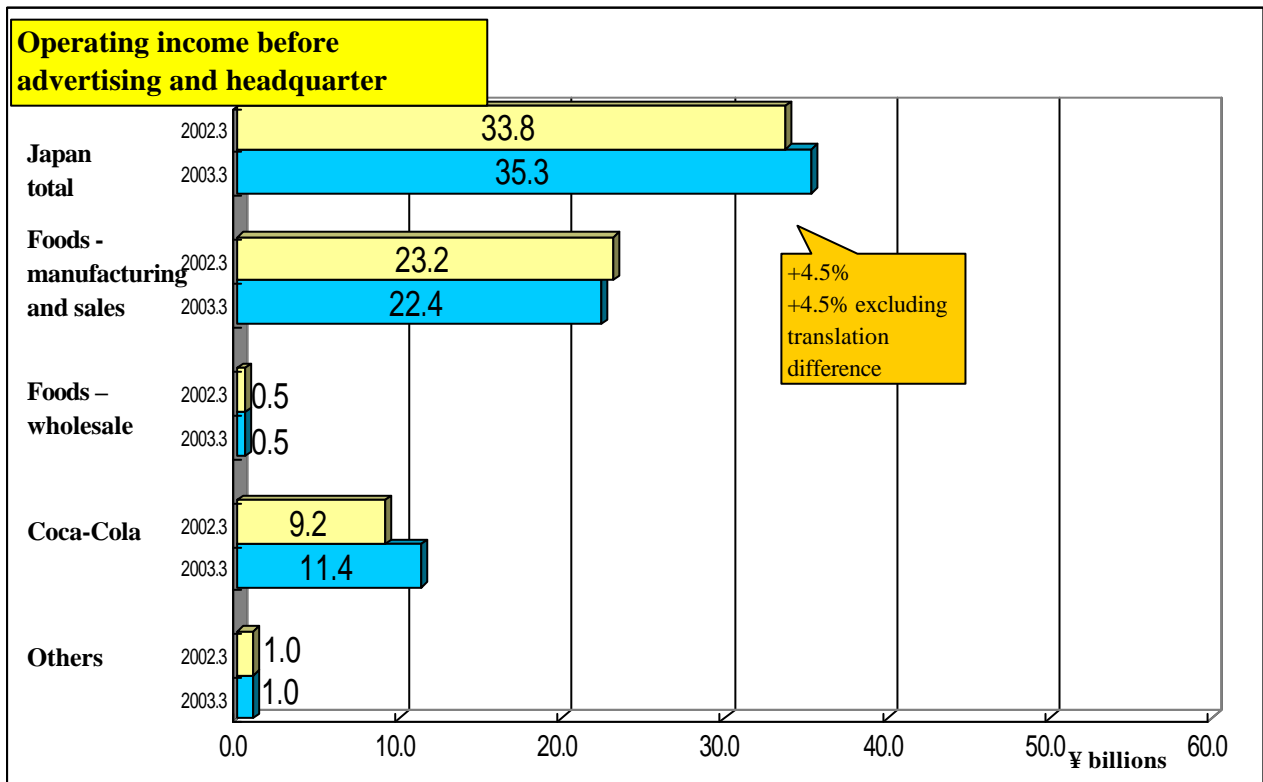
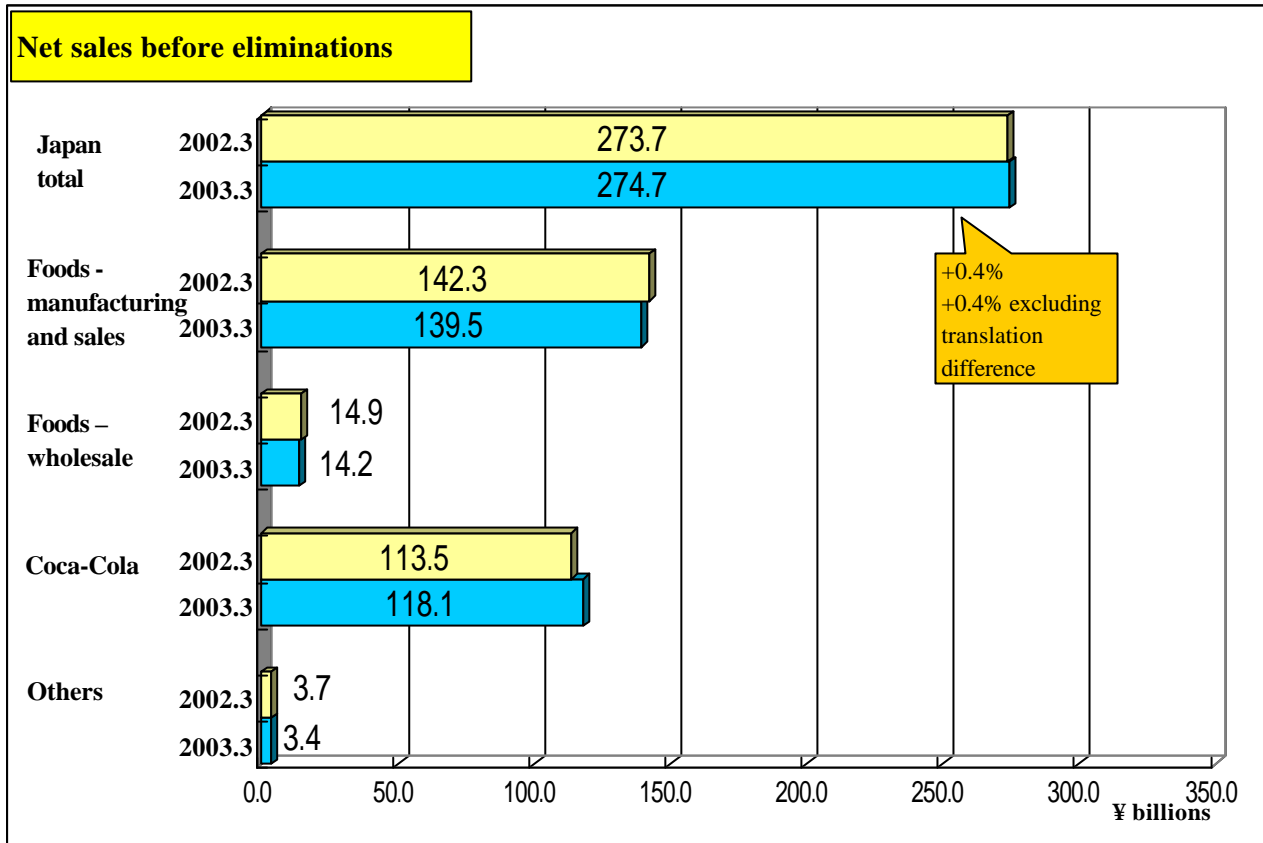


2 Foods - manufacturing and sales segment:
consolidated business performance by business segment
– income before advertising and headquarter operating expenses (Continued)

Consolidated operating income before advertising and headquarter operating expenses by business segment ¥ millions

Segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	Sales	88,675	100.0	87,476	100.0	1,199	101.4		424	100.5
	Operating income	26,398	29.8	25,799	29.5	598	102.3	0.3	181	100.7
Soy sauce derivative products	Sales	17,998	100.0	17,250	100.0	748	104.3		748	104.3
	Operating income	2,876	16.0	2,485	14.4	391	115.7	1.6	391	115.7
Del Monte	Sales	42,234	100.0	42,476	100.0	(242)	99.4		(404)	99.0
	Operating income	3,280	7.8	3,194	7.5	85	102.7	0.3	75	102.4
Sake and wine	Sales	24,716	100.0	25,942	100.0	(1,226)	95.3		(1,226)	95.3
	Operating income	2,776	11.2	2,988	11.5	(212)	92.9	(0.3)	(212)	92.9
Eliminations and corporate	Sales	(850)	100.0	(756)	100.0	(94)	112.4		(94)	112.4
	Operating income									
Foods – manufacturing and sales total	Sales	172,774	100.0	172,388	100.0	385	100.2		(552)	99.7
	Operating income	35,332	20.4	34,468	20.0	863	102.5	0.4	435	101.3

3. Consolidated business performance by region (Japan) and business segment: income before advertising and headquarter operating expenses



3. Consolidated business performance by region (Japan) and business segment:income before advertising and headquarter operating expenses (Continued)

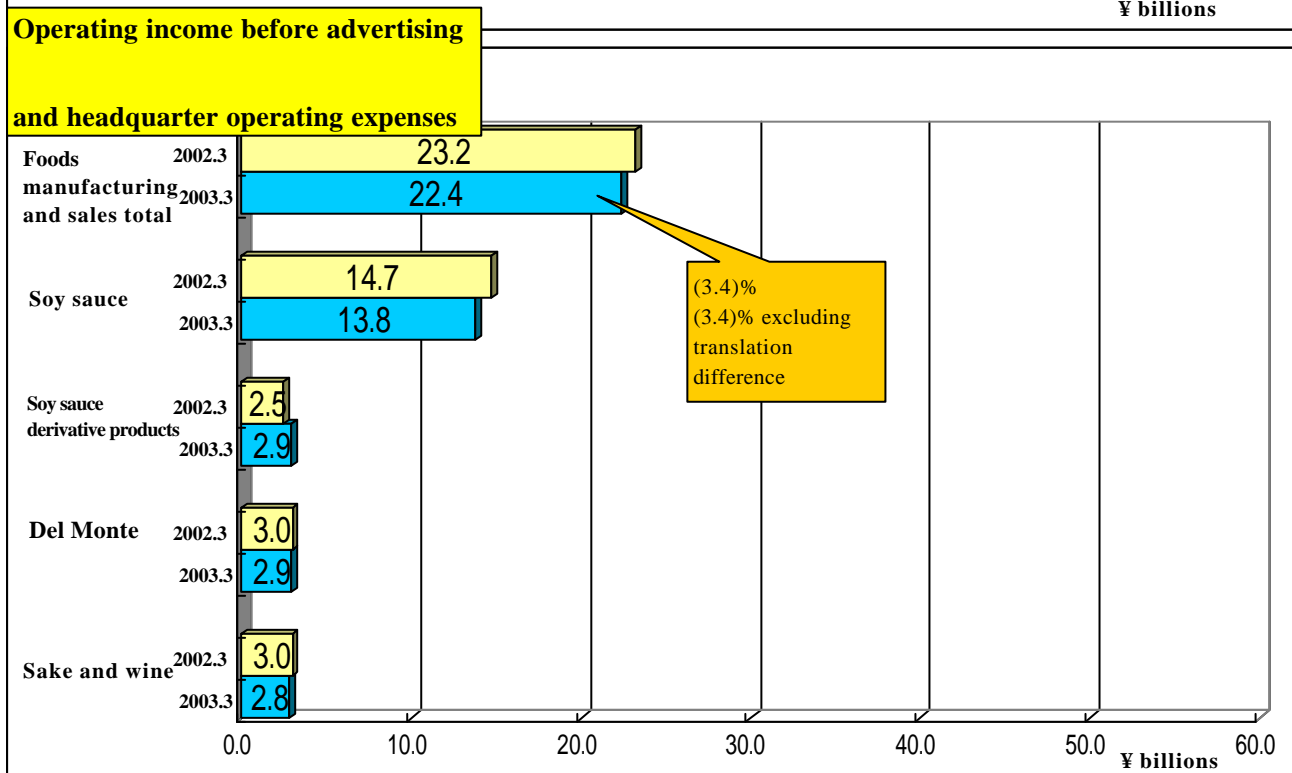
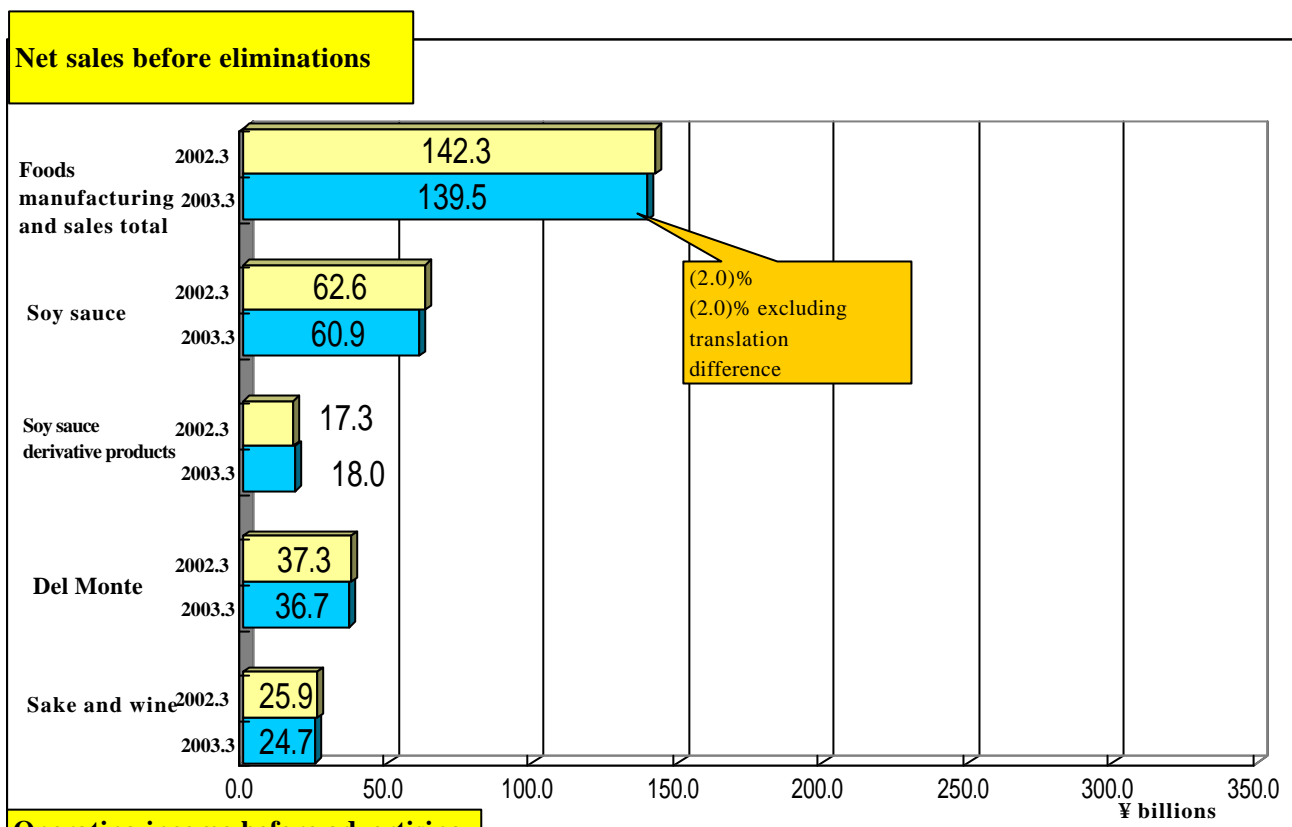
Consolidated operating income before advertising and headquarter operating expenses by region (Japan) and business segment

¥ millions

segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Foods – manufacturing and sales	Sales	139,540	100.0	142,338	100.0	(2,798)	98.0		(2,798)	98.0
	Operating income	22,374	16.0	23,164	16.3	(789)	96.6	(0.3)	(789)	96.6
Foods – wholesale	Sales	14,219	100.0	14,908	100.0	(689)	95.4		(689)	95.4
	Operating income	515	3.6	493	3.3	21	104.4	0.3	21	104.4
Coca-Cola	Sales	118,095	100.0	113,469	100.0	4,626	104.1		4,626	104.1
	Operating income	11,391	9.6	9,226	8.1	2,164	123.5	1.5	2,164	123.5
Others	Sales	3,442	100.0	3,713	100.0	(270)	92.7		(270)	92.7
	Operating income	1,048	30.5	952	25.7	95	110.1	4.8	95	110.1
Eliminations and corporate	Sales	(587)	100.0	(723)	100.0	136	81.2		136	81.2
	Operating income	7	-	(32)	-	40	(23.0)	-	40	(23.0)
Consolidated total	Sales	274,710	100.0	273,706	100.0	1,004	100.4		1,004	100.4
	Operating income	35,336	12.9	33,804	12.4	1,532	104.5	0.5	1,532	104.5

4. Foods- manufacturing and sales segment (Japan): consolidated business performance by business segment

– income before advertising and headquarter operating expenses



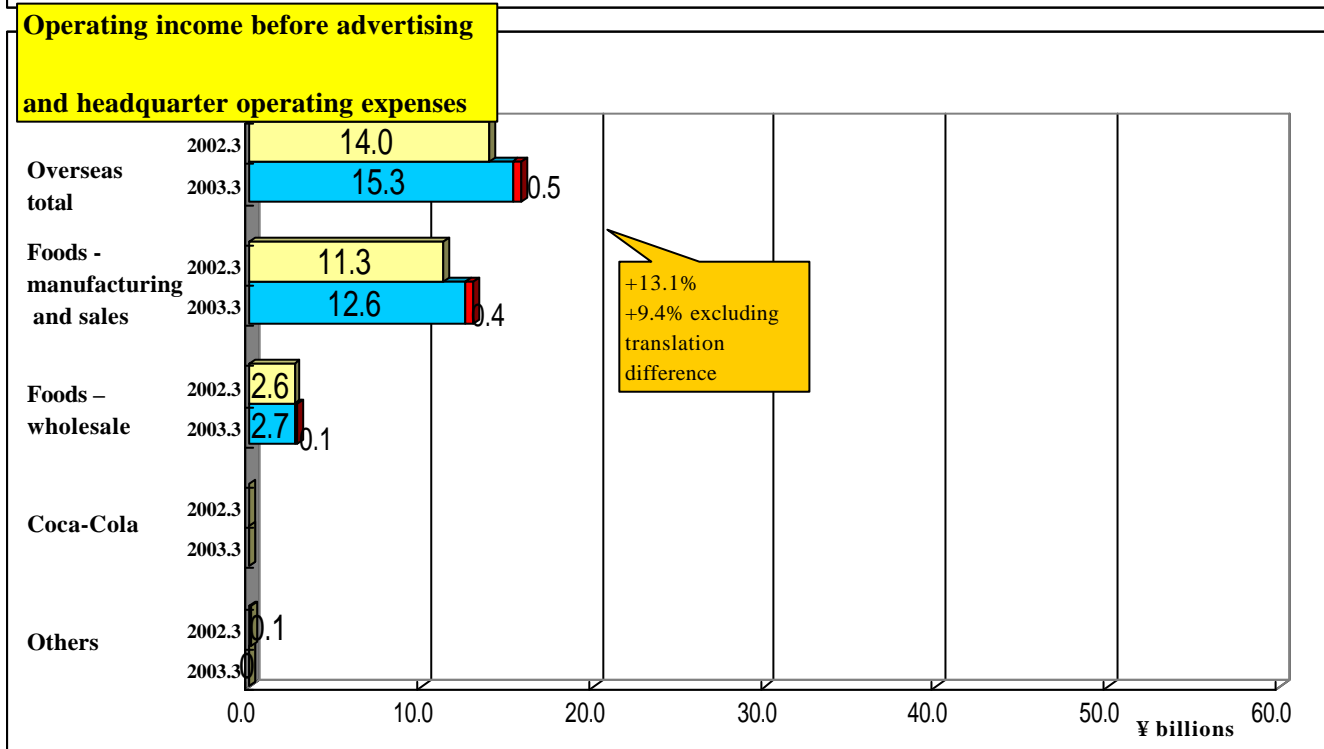
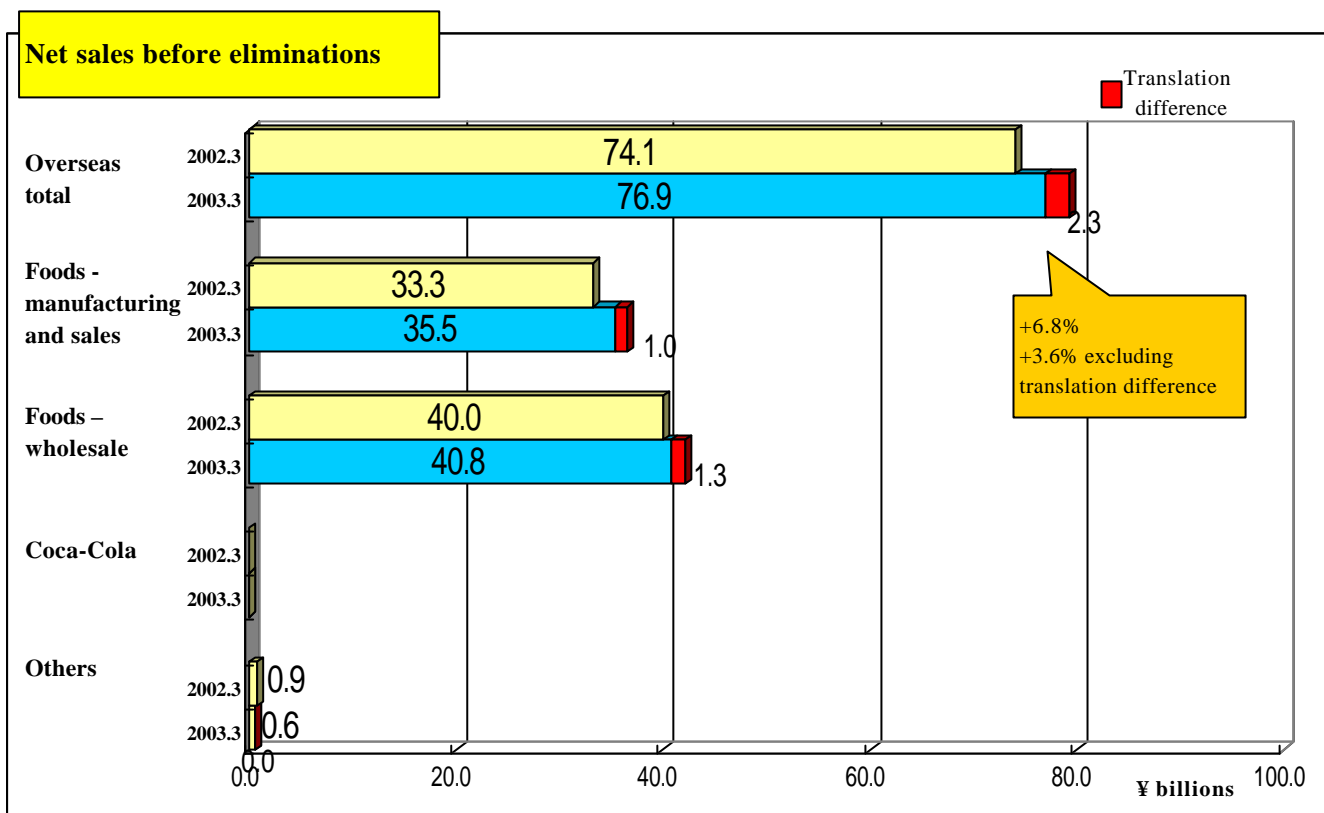
4. Foods- manufacturing and sales segment (Japan): consolidated business performance by business segment (Continued)
– income before advertising and headquarter operating expenses

Consolidated operating income before advertising and headquarter operating expenses by region (Japan) and business segment

¥ millions

Segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
	Sales	60,937	100.0	62,582	100.0	(1,644)	97.4		(1,644)	97.4
	Operating income	13,798	22.6	14,693	23.5	(895)	93.9	(0.9)	(895)	93.9
Soy sauce	Sales	17,998	100.0	17,250	100.0	748	104.3		748	104.3
	Operating income	2,876	16.0	2,485	14.4	391	115.7	1.6	391	115.7
derivative products	Sales	36,738	100.0	37,320	100.0	(581)	98.4		(581)	98.4
	Operating income	2,923	8.0	2,996	8.0	(73)	97.6		(73)	97.6
Del Monte	Sales	24,716	100.0	25,942	100.0	(1,226)	95.3		(1,226)	95.3
	Operating income	2,776	11.2	2,988	11.5	(212)	92.9	(0.3)	(212)	92.9
Sake and wine	Sales	(850)	100.0	(756)	100.0	(94)	112.4		(94)	112.4
	Operating income									
Eliminations and corporate	Sales	139,540	100.0	142,338	100.0	(2,798)	98.0		(2,798)	98.0
	Operating income	22,374	16.0	23,164	16.3	(789)	96.6	(0.3)	(789)	96.6
Foods – manufacturing and sales total										

**5. Consolidated business performance by region (Overseas) and business segment(Continued):
income before advertising and headquarter operating expenses**



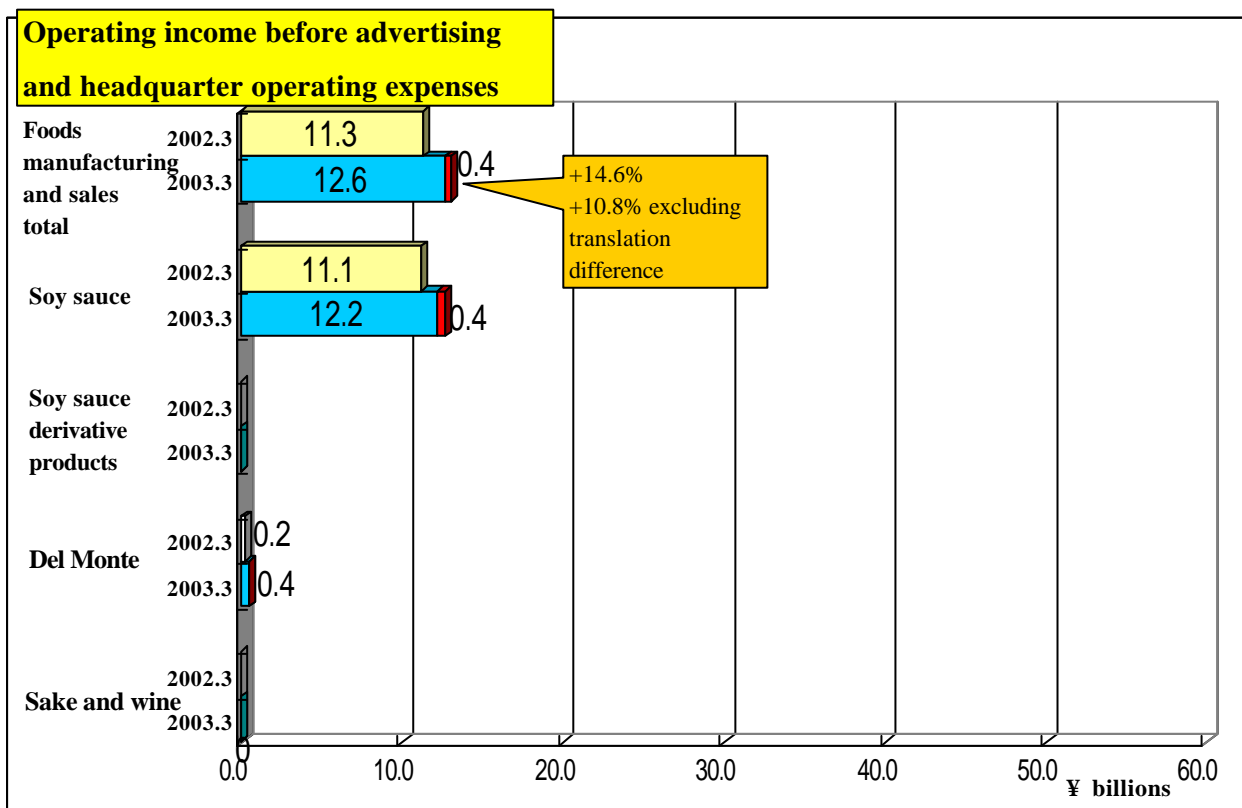
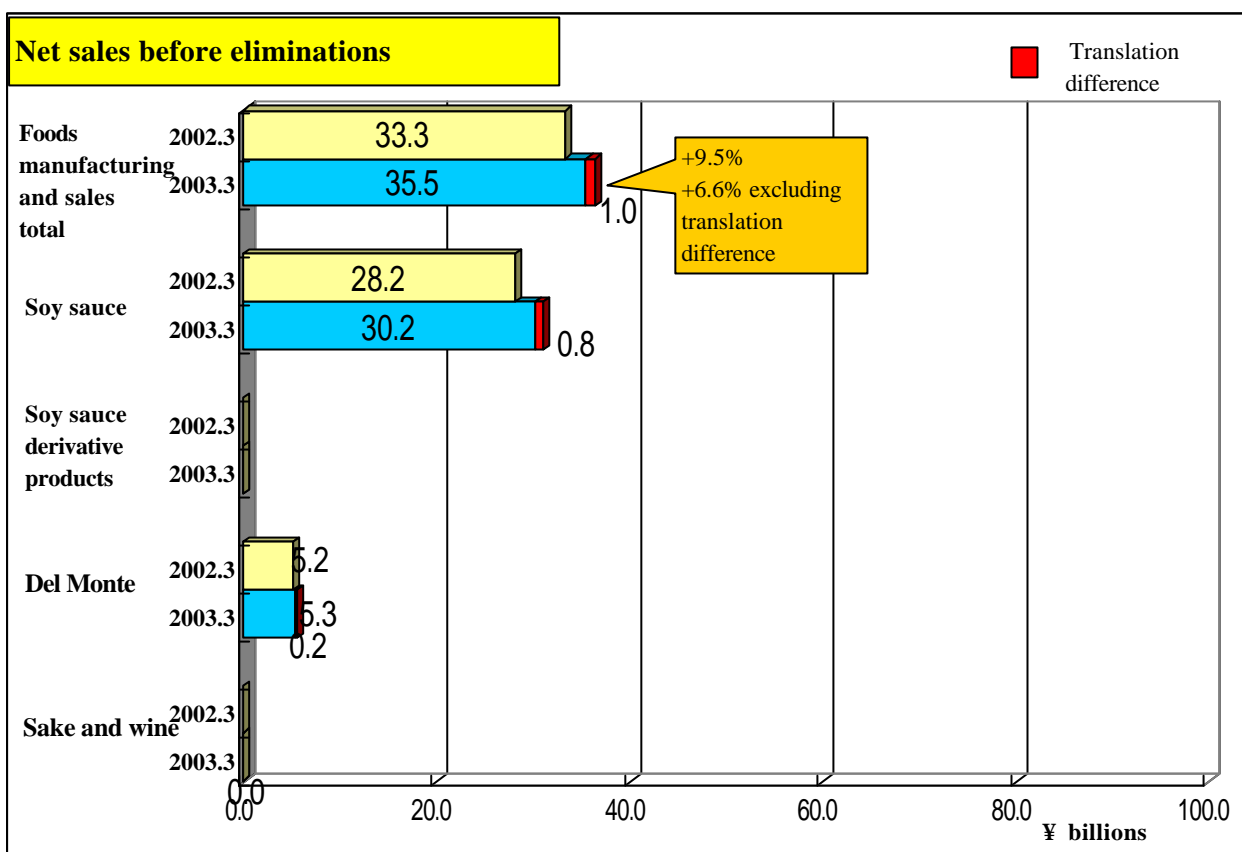
**5. Consolidated business performance by region (Overseas) and business segment(Continued):
income before advertising and headquarter operating expenses**

Consolidated operating income before advertising and headquarter operating expenses by region (Overseas) and business segment

¥ millions

Segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	net sales		
Foods – manufacturing and sales	Sales	36,510	100.0	33,328	100.0	3,182	109.5		2,185	106.6
	Operating income	12,957	35.5	11,308	33.9	1,649	114.6	1.6	1,221	110.8
Foods – wholesale	Sales	42,116	100.0	39,995	100.0	2,121	105.3		814	102.0
	Operating income	2,833	6.7	2,628	6.6	205	107.8	0.1	117	104.5
Coca-Cola	Sales									
	Operating income									
Others	Sales	629	100.0	851	100.0	(222)	73.9		(271)	68.1
	Operating income	27	4.4	55	6.5	(27)	49.5	(2.1)	(30)	45.6
Eliminations and corporate	Sales	(94)	100.0	(41)	100.0	(52)	227.7		(48)	216.3
	Operating income		-		-			-		-
Overseas total	Sales	79,162	100.0	74,133	100.0	5,029	106.8		2,680	103.6
	Operating income	15,818	20.0	13,991	18.9	1,827	113.1	1.1	1,309	109.4

6. Foods- manufacturing and sales segment (Overseas) :
consolidated business performance by business segment
– income before advertising and headquarter operating expenses



6. Foods- manufacturing and sales segment (Overseas) :
consolidated business performance by business segment (Continued)
– income before advertising and headquarter operating expenses

Consolidated operating income before advertising and headquarter operating expenses by region (Overseas) and business segment

¥ millions

Segment		2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	Sales	31,014	100.0	28,172	100.0	2,842	110.1		2,008	107.1
	Operating income	12,599	40.6	11,109	39.4	1,490	113.4	1.2	1,072	109.7
Soy sauce derivative products	Sales									
	Operating income									
Del Monte	Sales	5,495	100.0	5,155	100.0	339	106.6		177	103.4
	Operating income	357	6.5	198	3.8	159	180.2	2.7	148	174.8
Sake and wine	Sales									
	Operating income									
Eliminations and corporate	Sales									
	Operating income									
Foods – manufacturing and sales total	Sales	36,510	100.0	33,328	100.0	3,182	109.5		2,185	106.6
	Operating income	12,957	35.5	11,308	33.9	1,649	114.6	1.6	1,221	110.8

7. Sales to third parties by business segment

Consolidated

¥ millions

	2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
	Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	88,572	25.9	87,433	25.9	1,138	101.3		363	100.4
Soy sauce derivative products	17,600	5.1	16,893	5.0	707	104.2	0.1	707	104.2
Del Monte	41,385	12.1	41,717	12.4	(332)	99.2	(0.3)	(494)	98.8
Sake and wine	24,681	7.2	25,912	7.7	(1,230)	95.3	(0.5)	(1,230)	95.3
Foods – manufacturing and sales	172,240	50.3	171,957	51.0	283	100.2	(0.7)	(654)	99.6
Foods – wholesale	48,100	14.0	47,028	14.0	1,071	102.3		(204)	99.6
Coca-Cola	118,095	34.5	113,469	33.7	4,626	104.1	0.8	4,626	104.1
Others	4,072	1.2	4,433	1.3	(361)	91.8	(0.1)	(410)	90.7
Consolidated total	342,508	100.0	336,887	100.0	5,620	101.7		3,356	101.0

Japan

¥ millions

	2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
	Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	59,519	22.3	61,147	23.0	(1,628)	97.3	(0.7)		
Soy sauce derivative products	17,600	6.6	16,893	6.4	707	104.2	0.2		
Del Monte	35,889	13.5	36,561	13.8	(671)	98.2	(0.3)		
Sake and wine	24,681	9.3	25,912	9.7	(1,230)	95.3	(0.4)		
Foods – manufacturing and sales	137,691	51.7	140,515	52.9	(2,823)	98.0	(1.2)		
Foods – wholesale	6,899	2.6	8,141	3.1	(1,241)	84.8	(0.5)		
Coca-Cola	118,095	44.4	113,469	42.7	4,626	104.1	1.7		
Others	3,442	1.3	3,582	1.3	(139)	96.1			
Consolidated total	266,129	100.0	265,707	100.0	422	100.2			

Overseas

¥ millions

	2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
	Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	29,053	38.0	26,286	36.9	2,767	110.5	1.1	1,991	107.6
Soy sauce derivative products									
Del Monte	5,495	7.2	5,155	7.3	339	106.6	(0.1)	177	103.4
Sake and wine									
Foods – manufacturing and sales	34,549	45.2	31,441	44.2	3,107	109.9	1.0	2,168	106.9
Foods – wholesale	41,200	54.0	38,886	54.6	2,313	105.9	(0.6)	1,036	102.7
Coca-Cola									
Others	629	0.8	851	1.2	(222)	73.9	(0.4)	(271)	68.1
Consolidated total	76,378	100.0	71,180	100.0	5,198	107.3		2,934	104.1

8. Sales to third parties by geographical segment

2003.3

¥ millions

	2003.3		2002.3		Change increase (decrease)			Change excluding translation difference	%
	Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Japan	266,129	77.7	265,707	78.9	422	100.2	(1.2)	422	100.2
Overseas	76,378	22.3	71,180	21.1	5,198	107.3	1.2	2,934	104.1
North America	65,361	19.1	61,126	18.1	4,234	106.9	1.0	2,527	104.1
Other	11,017	3.2	10,053	3.0	964	109.6	0.2	406	104.0
(Europe)	4,711	1.4	4,136	1.2	574	113.9	0.2	203	104.9
(South East Asia)	6,306	1.8	5,916	1.8	389	106.6		203	103.4
Consolidated total	342,508	100.0	336,887	100.0	5,620	101.7		3,356	101.0

2004.3 (forecast)

¥ millions

	2004.3		2003.3		Change increase (decrease)			Change excluding translation difference	%
	Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Japan	270,000	77.8	266,129	77.7	3,870	101.5	0.1	3,870	101.5
Overseas	77,000	22.2	76,378	22.3	621	100.8	(0.1)	3,322	104.4
North America	65,271	18.8	65,361	19.1	(89)	99.9	(0.3)	2,848	104.4
Other	11,728	3.4	11,017	3.2	711	106.5	0.2	474	104.3
(Europe)	5,819	1.7	4,711	1.4	1,107	123.5	0.3	789	116.7
(South East Asia)	5,909	1.7	6,306	1.8	(396)	93.7	(0.1)	(314)	95.0
Consolidated total	347,000	100.0	342,508	100.0	4,491	101.3		7,193	102.1