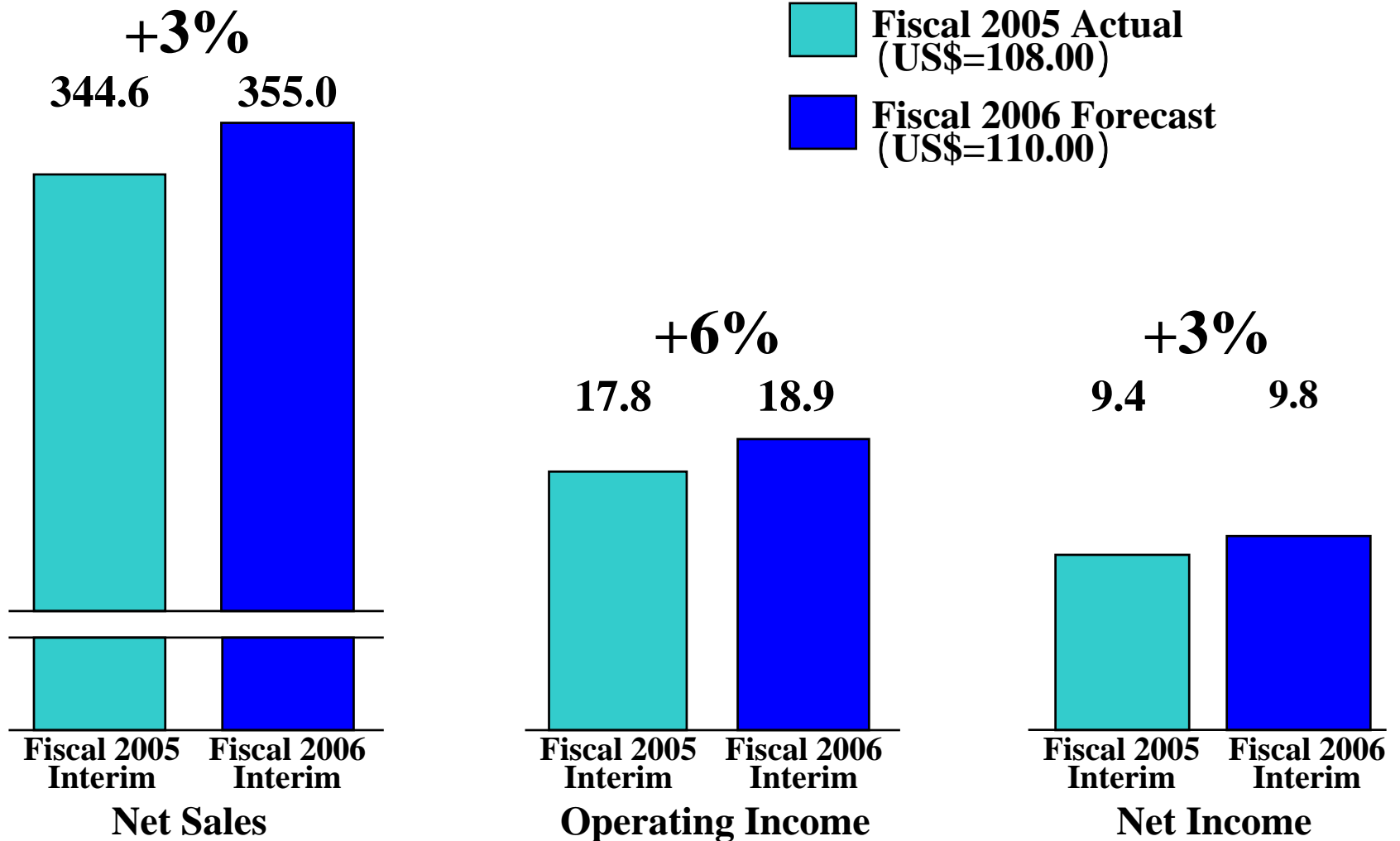




## II-1. Forecast for Fiscal 2006 (consolidated)

(unit: billions of yen)

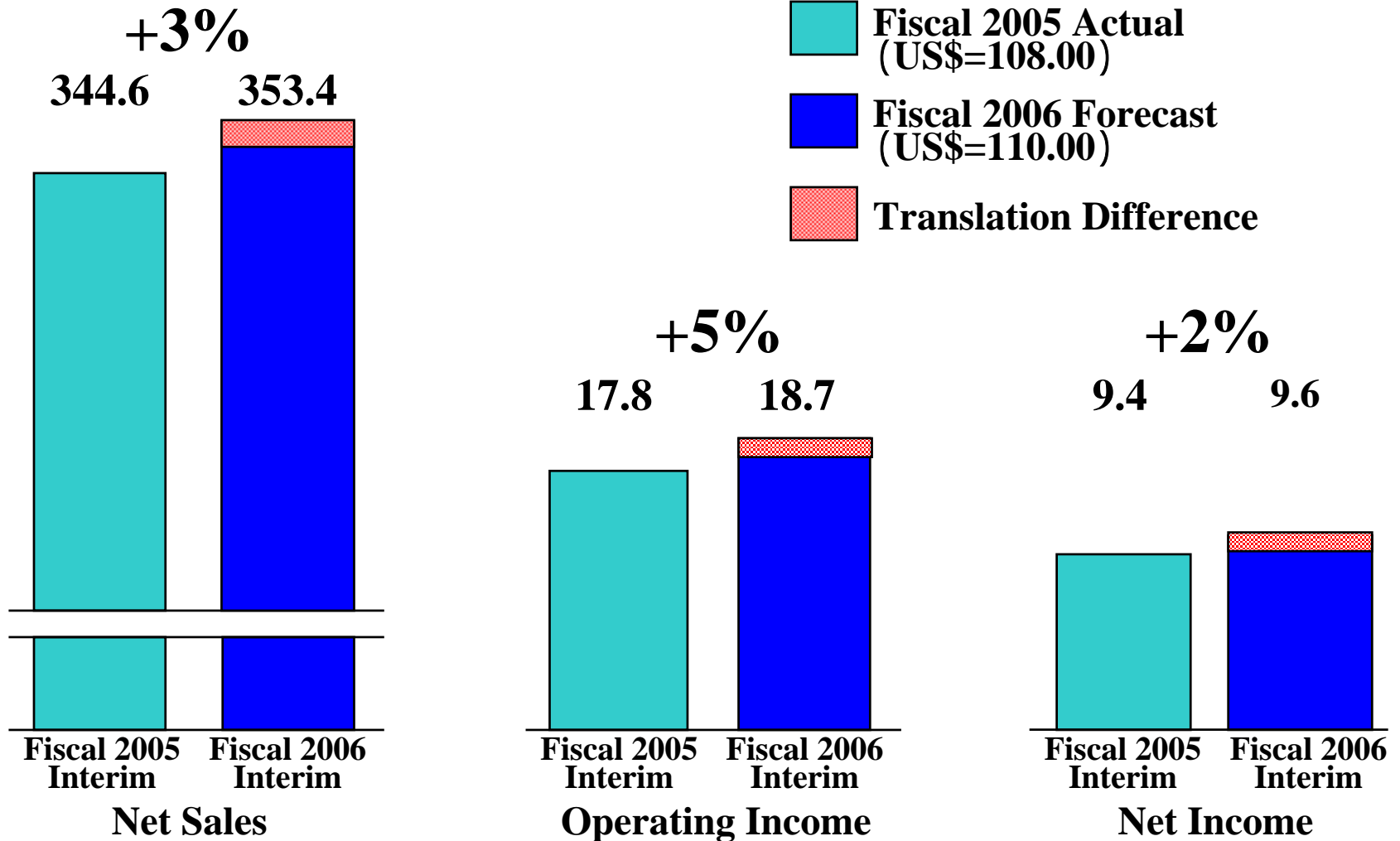




# II-1. Forecast for Fiscal 2006 (consolidated)

## Excluding Translation Difference

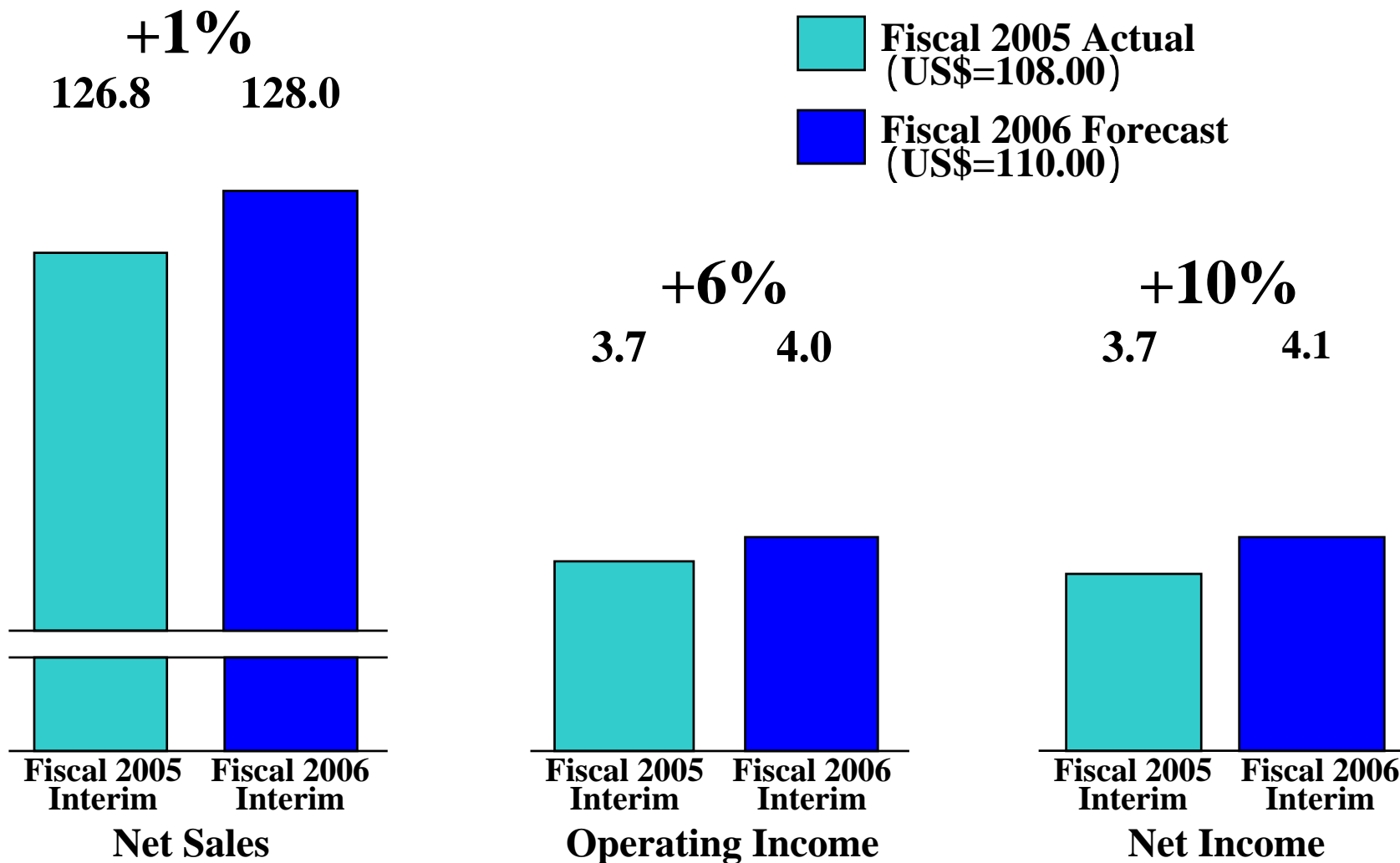
(unit: billions of yen)





# II-1. Forecast for Fiscal 2006 (unconsolidated)

(unit: billions of yen)

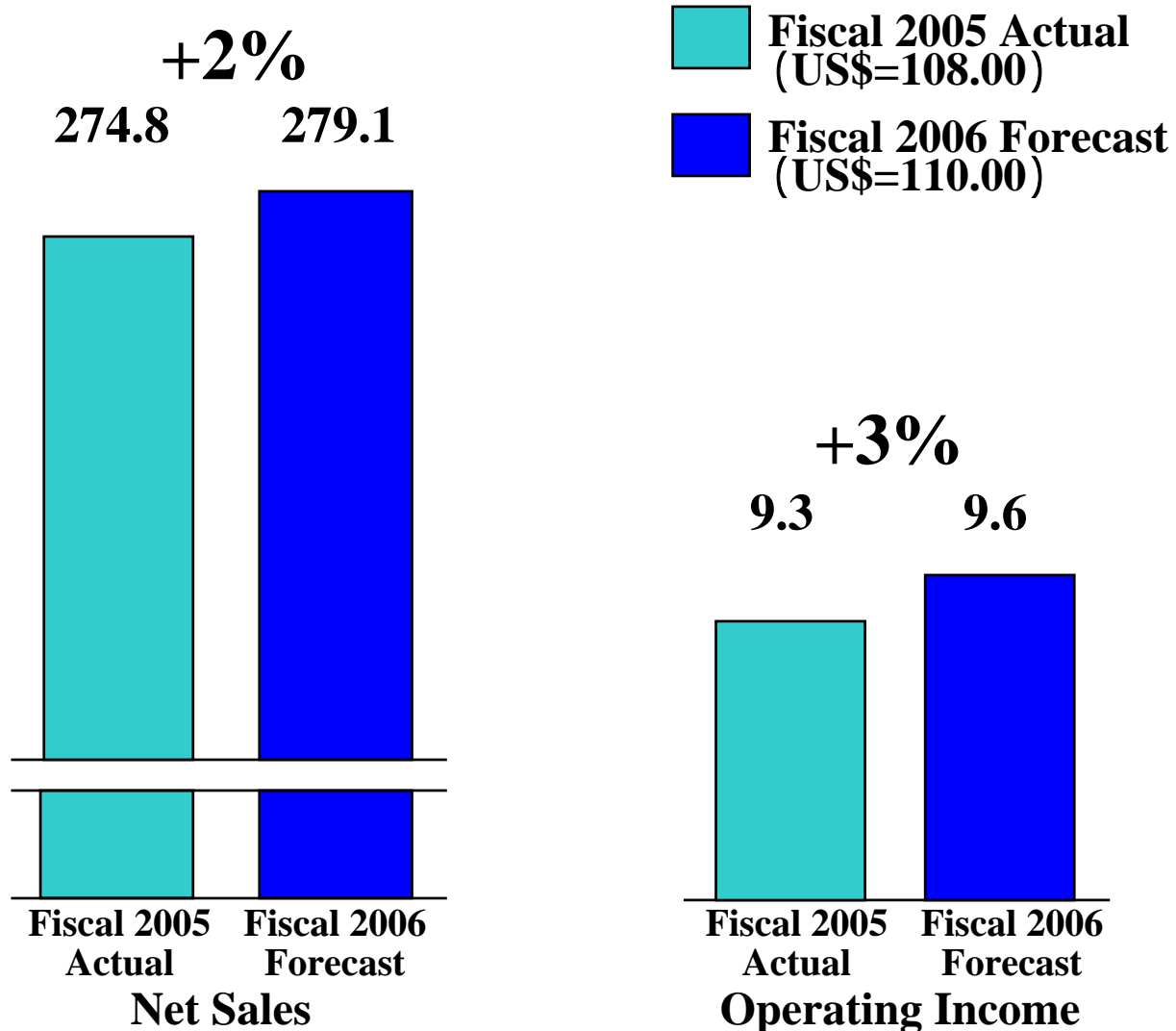




## Geographical Segment Information

### Japan Total

(unit: billions of yen)

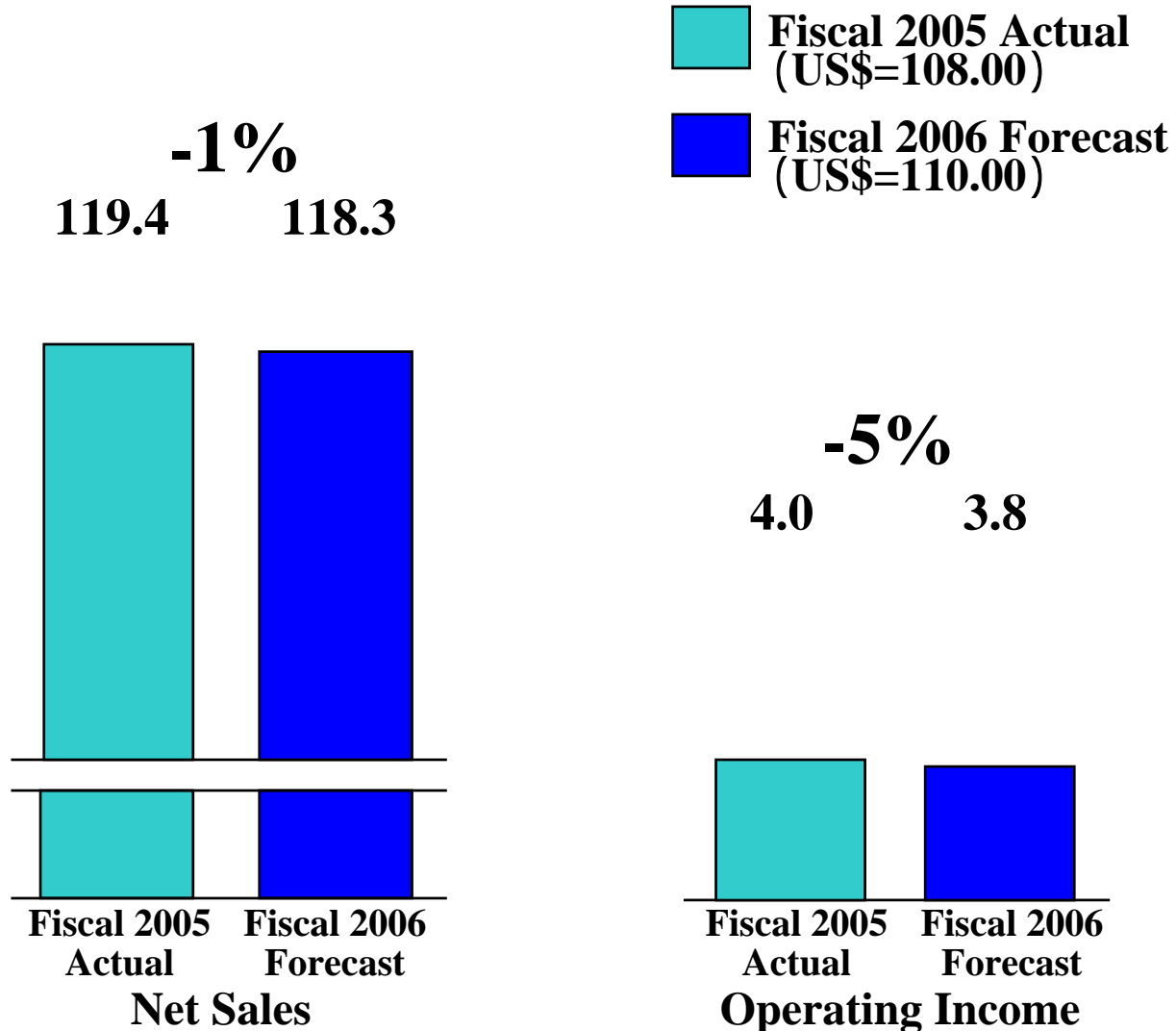




## Geographical Segment Information

### Japan (Coca-Cola Business)

(unit: billions of yen)

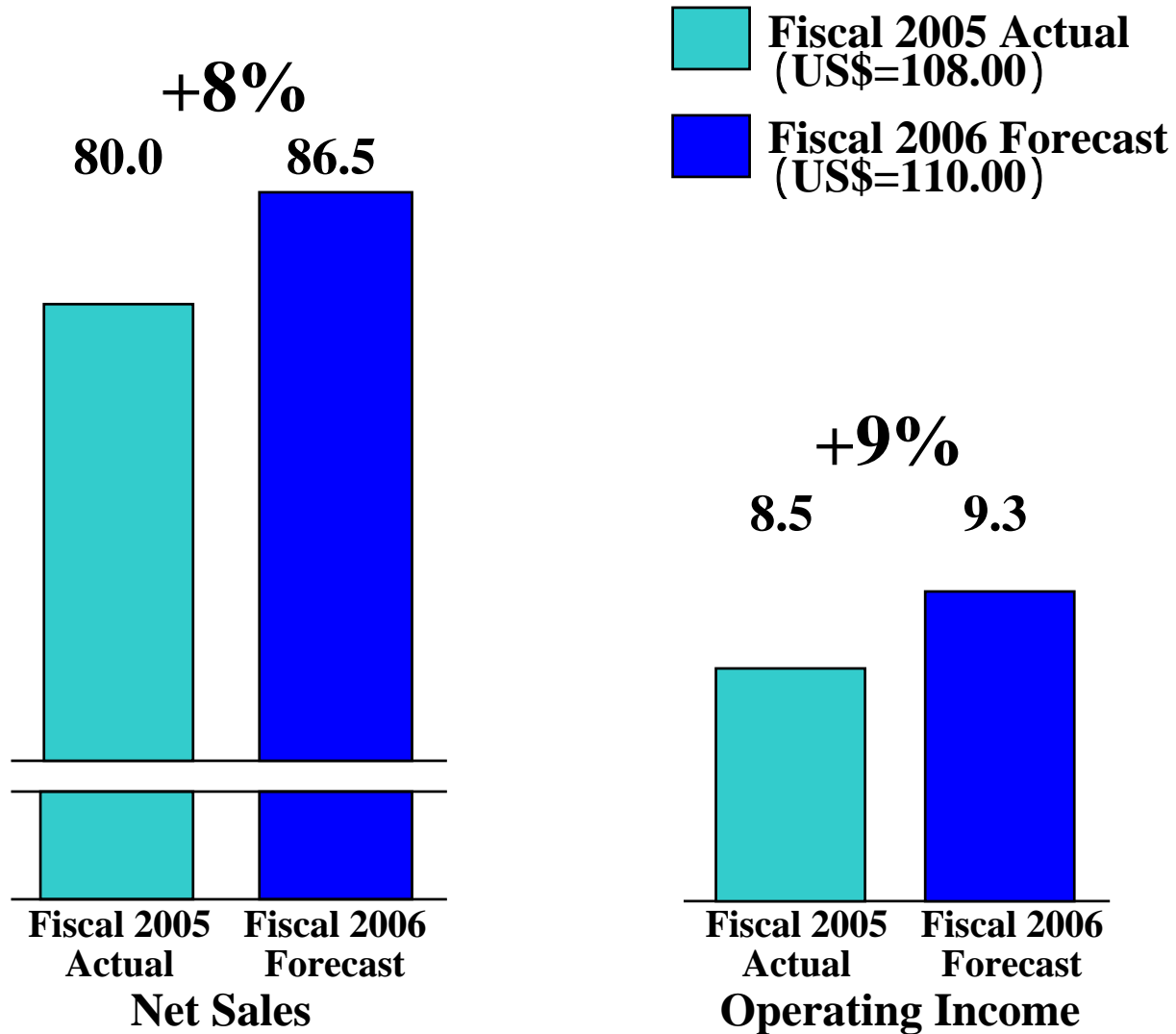




## Geographical Segment Information

### Overseas Total

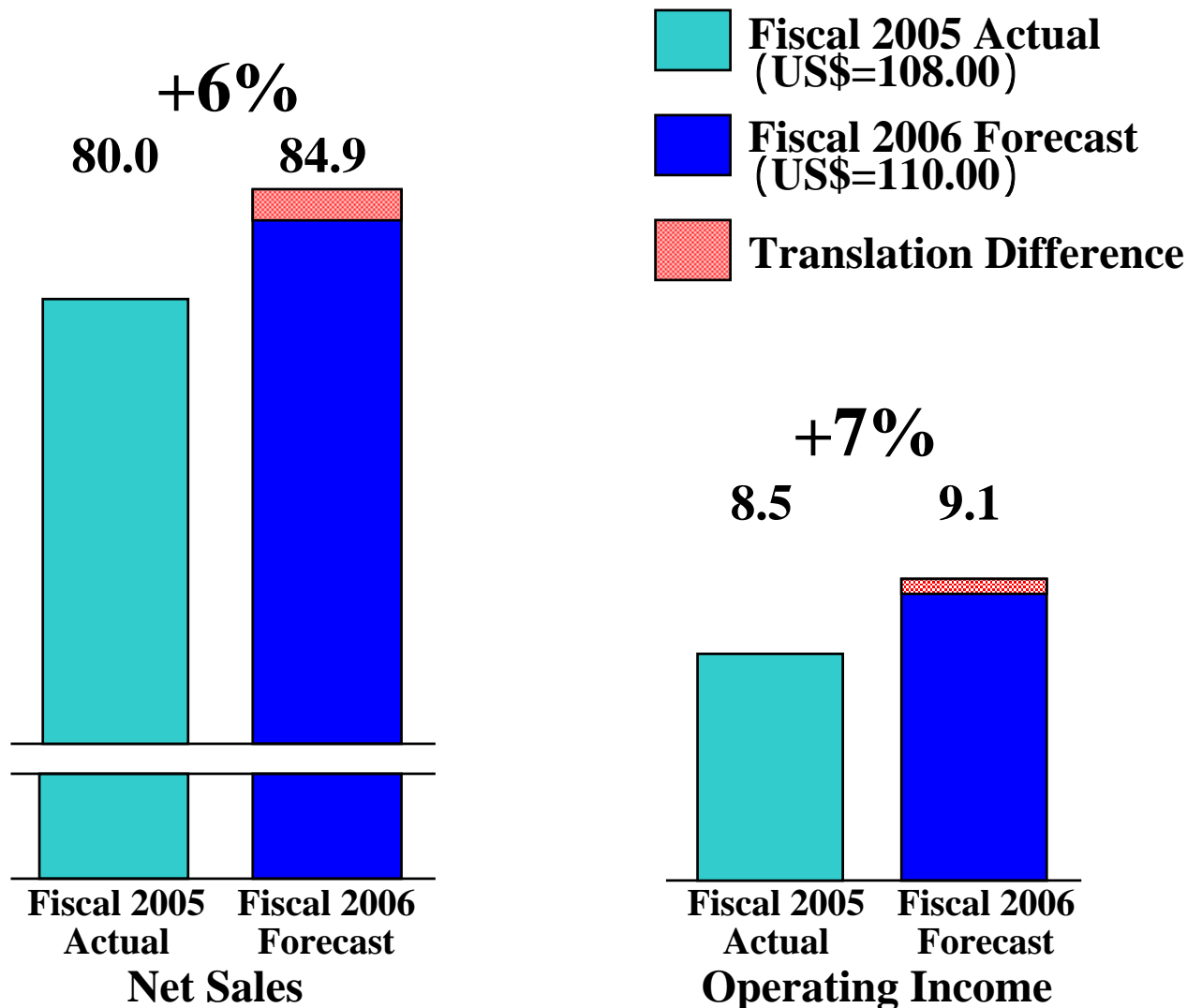
(unit: billions of yen)





## Geographical Segment Information

*Overseas Total (excluding translation difference)* (unit: billions of yen)





## II-3. Forecast for Fiscal 2006 2<sup>nd</sup> Half (consolidated)

KIKKOMAN

(Unit: millions of yen)

|                     | Forecast for Fiscal<br>2006 2 <sup>nd</sup> Half | Compared with Fiscal 2005 2 <sup>nd</sup> Half |              |  |              |
|---------------------|--|--|--------------|--|--------------|
|                     | Amount   | Increase/<br>Decrease                          | YoY          | Excluding<br>Translation<br>Difference | YoY          |
| <b>Net Sales</b>    | <b>181,999</b>                                   | <b>7,059</b>                                   | <b>104.0</b> | <b>6,271</b>                           | <b>103.6</b> |
| <b>Japan</b>        | <b>144,169</b>                                   | <b>4,474</b>                                   | <b>103.2</b> | <b>4,474</b>                           | <b>103.2</b> |
| <b>Overseas</b>     | <b>43,273</b>                                    | <b>3,122</b>                                   | <b>107.8</b> | <b>2,332</b>                           | <b>105.8</b> |
| <b>Eliminations</b> | <b>(5,443)</b>                                   | <b>(537)</b>                                   | <b>110.9</b> | <b>(534)</b>                           | <b>110.9</b> |

|                         |               |             |              |             |              |
|-------------------------|---------------|-------------|--------------|-------------|--------------|
| <b>Operating Income</b> | <b>10,812</b> | <b>887</b>  | <b>108.9</b> | <b>806</b>  | <b>108.1</b> |
| <b>Japan</b>            | <b>6,416</b>  | <b>441</b>  | <b>107.4</b> | <b>441</b>  | <b>107.4</b> |
| <b>Overseas</b>         | <b>4,378</b>  | <b>458</b>  | <b>111.7</b> | <b>377</b>  | <b>109.6</b> |
| <b>Eliminations</b>     | <b>17</b>     | <b>(12)</b> | <b>59.0</b>  | <b>(12)</b> | <b>59.0</b>  |

|                   |              |            |              |            |              |
|-------------------|--------------|------------|--------------|------------|--------------|
| <b>Net Income</b> | <b>5,168</b> | <b>437</b> | <b>109.2</b> | <b>391</b> | <b>108.3</b> |
|-------------------|--------------|------------|--------------|------------|--------------|

US\$                    110.08                    2.31                    102.1

