

### III. Supplementary schedules

#### 1. Consolidated business performance by business segment: income before advertising and headquarter operating expenses

Consolidated total

¥ millions

Segment		Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	Net sales	42,270		41,793		477	101.1		(417)	99.0
	Operating income	12,296	29.1	11,747	28.1	549	104.7	1.0	193	101.6
Soy sauce derivative products	Net sales	13,943		13,135		808	106.2		808	106.2
	Operating income	1,645	11.8	1,111	8.5	533	148.0	3.3	533	148.0
Del Monte	Net sales	24,646		23,567		1,078	104.6		839	103.6
	Operating income	2,238	9.1	2,022	8.6	215	110.7	0.5	188	109.3
Sake and wine	Net sales	6,543		10,790		(4,247)	60.6		(4,247)	60.6
	Operating income	668	10.2	714	6.6	(45)	93.6	3.6	(45)	93.6
Other food	Net sales	14,844		-		14,844			14,831	-
	Operating income	2,891	19.5	-	-	2,891		19.5	2,890	-
Eliminations and corporate	Net sales	(937)		(644)		(293)	145.5		(293)	145.5
	Operating income	(52)	-	-	-	(53)	-	-	(53)	-
Foods-manufacturing and sales	Net sales	101,310		88,643		12,667	114.3		11,520	113.0
	Operating Income	19,686	19.4	15,596	17.6	4,090	126.2	1.8	3,707	123.8
Foods-wholesale	Net sales	32,067		27,917		4,150	114.9		2,687	109.6
	Operating income	2,572	8.0	1,961	7.0	611	131.2	1.0	491	125.0
Coca-Cola	Net sales	53,343		54,734		(1,391)	97.5		(1,391)	97.5
	Operating income	3,479	6.5	4,300	7.9	(820)	80.9	(1.4)	(820)	80.9
Others	Net sales	3,401		2,254		1,147	150.9		1,139	150.6
	Operating income	665	19.6	711	31.5	(45)	93.6	(11.9)	(46)	93.5
Eliminations and corporate	Net sales	(413)		(549)		136	75.1		138	74.8
	Operating income	51	-	-	-	52	-	-	52	-
Consolidated total	Net sales	189,710		173,000		16,709	109.7		14,094	108.1
	Operating income	26,456	13.9	22,568	13.0	3,887	117.2	0.9	3,384	115.0

**III. Supplementary schedules**  
**1. Consolidated business performance by business segment:**  
**income before advertising and headquarter operating expenses (continued)**

Japan

¥ millions

Segment		Interim 2006.9		Interim 2005.9		Change increase (decrease)		
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales
Soy sauce	Net sales	25,407		26,366		(958)	96.4	
	Operating income	5,514	21.7	5,581	21.2	(67)	98.8	0.5
Soy sauce derivative products	Net sales	13,943		13,135		808	106.2	
	Operating income	1,645	11.8	1,111	8.5	533	148.0	3.3
Del Monte	Net sales	21,636		21,145		491	102.3	
	Operating income	1,945	9.0	1,777	8.4	167	109.4	0.6
Sake and wine	Net sales	6,543		10,790		(4,247)	60.6	
	Operating income	668	10.2	714	6.6	(45)	93.6	3.6
Other food	Net sales	11,270		-		11,270		
	Operating income	2,316	20.6	-	-	2,316		20.6
Eliminations and corporate	Net sales	(937)		(644)		(293)	145.5	
	Operating income	-	-	-	-	-	-	-
Foods-manufacturing and sales	Net sales	77,864		70,794		7,070	110.0	
	Operating income	12,090	15.5	9,185	13.0	2,904	131.6	2.5
Foods-wholesale	Net sales	8,710		7,816		894	111.4	
	Operating income	450	5.2	339	4.3	111	132.7	0.9
Coca-Cola	Net sales	53,343		54,734		(1,391)	97.5	
	Operating income	3,479	6.5	4,300	7.9	(820)	80.9	(1.4)
Others	Net sales	3,206		2,031		1,174	157.8	
	Operating income	652	20.3	710	35.0	(58)	91.8	(14.7)
Eliminations and corporate	Net sales	(322)		(443)		121	72.6	
	Operating income	(2)	-	-	-	(2)	-	-
Consolidated total	Net sales	142,802		134,933		7,868	105.8	
	Operating income	16,669	11.7	14,535	10.8	2,134	114.7	0.9

Overseas

Segment		Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
		Amount	Ratio to net sales	Amount	Ratio to net sales	Amount	YoY	Ratio to net sales		
Soy sauce	Net sales	17,821		16,124		1,697	110.5		762	104.7
	Operating income	6,790	38.1	6,161	38.2	629	110.2	(0.1)	271	104.4
Soy sauce derivative products	Net sales									
	Operating income									
Del Monte	Net sales	3,009		2,422		586	124.2		347	114.3
	Operating income	291	9.7	243	10.1	47	119.5	(0.4)	20	108.3
Sake and wine	Net sales									
	Operating income									
Other food	Net sales	3,573		-		3,573			3,561	-
	Operating income	574	16.1	-	-	574		16.1	574	-
Eliminations and corporate	Net sales									
	Operating income									
Foods-manufacturing and sales	Net sales	24,404		18,546		5,858	131.6		4,671	125.2
	Operating income	7,657	31.4	6,405	34.5	1,251	119.5	(3.1)	866	113.5
Foods-wholesale	Net sales	28,585		24,494		4,090	116.7		2,627	110.7
	Operating income	2,144	7.5	1,632	6.7	512	131.4	0.8	391	124.0
Coca-Cola	Net sales									
	Operating income									
Others	Net sales	195		222		(27)	87.7		(34)	84.5
	Operating income	13	7.0		0.3	12	-	6.7	12	-
Eliminations and corporate	Net sales	(41)		(37)		(4)	111.4		(2)	106.3
	Operating income						0.7			
Consolidated total	Net sales	53,143		43,226		9,917	122.9		7,261	116.8
	Operating income	9,815	18.5	8,039	18.6	1,776	122.1	(0.1)	1,270	115.8

Note: The sum of the Japan and Overseas segments is not equal to the "Consolidated total" because there are also "Eliminations and corporate."

## 2. Sales to third parties by business segment

Consolidated Total

¥ millions

	Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Soy sauce	42,184	22.2	41,720	24.1	464	101.1	(1.9)	(430)	99.0
Soy sauce derivative products	13,731	7.2	12,910	7.5	821	106.4	(0.3)	821	106.4
Del Monte	23,859	12.6	23,000	13.3	858	103.7	(0.7)	619	102.7
Sake and wine	6,463	3.4	10,713	6.2	(4,249)	60.3	(2.8)	(4,249)	60.3
Other food	14,770	7.8	-	-	14,770		7.8	14,757	-
Foods-manufacturing and sales	101,009	53.2	88,344	51.1	12,665	114.3	2.1	11,518	113.0
Foods-wholesale	31,955	16.9	27,666	16.0	4,288	115.5	0.9	2,827	110.2
Coca-Cola	53,343	28.1	54,734	31.6	(1,391)	97.5	(3.5)	(1,391)	97.5
Others	3,401	1.8	2,254	1.3	1,147	150.9	0.5	1,140	150.6
Consolidated total	189,710	100.0	173,000	100.0	16,709	109.7		14,094	108.1

Japan

	Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Soy sauce	24,861	18.1	25,976	19.9	(1,114)	95.7	(1.8)		
Soy sauce derivative products	13,731	10.0	12,910	9.9	821	106.4	0.1		
Del Monte	20,850	15.2	20,578	15.8	271	101.3	(0.6)		
Sake and wine	6,463	4.7	10,713	8.2	(4,249)	60.3	(3.5)		
Other food	11,196	8.2	-	-	11,196		8.2		
Foods-manufacturing and sales	77,103	56.2	70,178	53.7	6,925	109.9	2.5		
Foods-wholesale	3,436	2.5	3,710	2.8	(273)	92.6	(0.3)		
Coca-Cola	53,343	38.9	54,734	41.9	(1,391)	97.5	(3.0)		
Others	3,206	2.4	2,031	1.6	1,174	157.8	0.8		
Consolidated total	137,090	100.0	130,655	100.0	6,435	104.9			

Overseas

	Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Soy sauce	17,322	32.9	15,744	37.2	1,578	110.0	(4.3)	683	104.3
Soy sauce derivative products									
Del Monte	3,009	5.7	2,422	5.7	586	124.2		347	114.3
Sake and wine									
Other food	3,573	6.8	-	-	3,573		6.8	3,561	-
Foods-manufacturing and sales	23,906	45.4	18,166	42.9	5,739	131.6	2.5	4,592	125.3
Foods-wholesale	28,518	54.2	23,956	56.6	4,562	119.0	(2.4)	3,101	112.9
Coca-Cola									
Others	195	0.4	222	0.5	(26)	87.9	(0.1)	(34)	84.7
Consolidated total	52,619	100.0	42,344	100.0	10,274	124.3		7,659	118.1

### 3. Sales to third parties by geographical segment

Interim 2006.9

¥ millions

	Interim 2006.9		Interim 2005.9		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Japan	137,090	72.3	130,655	75.5	6,435	104.9	(3.2)	6,435	104.9
Overseas	52,619	27.7	42,344	24.5	10,274	124.3	3.2	7,659	118.1
North	43,453	22.9	34,460	19.9	8,993	126.1	3.0	6,887	120.0
Other	9,165	4.8	7,884	4.6	1,281	116.3	0.2	771	109.8
(Europe)	4,946	2.6	4,454	2.6	492	111.0		315	107.1
(Asia & Oceania)	4,219	2.2	3,429	2.0	789	123.0	0.2	456	113.3
Consolidated total	189,710	100.0	173,000	100.0	16,709	109.7		14,094	108.1

[2nd half] 2007.3 Revised forecast

¥ millions

	2007.3 Revised forecast		2006.3 Actual		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Japan	149,509	73.6	139,603	74.7	9,905	107.1	(1.1)	9,905	107.1
Overseas	53,680	26.4	47,302	25.3	6,377	113.5	1.1	6,726	114.2
North	44,245	21.8	38,763	20.7	5,482	114.1	1.1	6,268	116.2
Other	9,434	4.6	8,539	4.6	895	110.5		458	105.4
(Europe)	5,706	2.8	4,808	2.6	898	118.7	0.2	500	110.4
(Asia & Oceania)	3,728	1.8	3,730	2.0	(2)	99.9	(0.2)	(42)	98.9
Consolidated total	203,189	100.0	186,906	100.0	16,283	108.7		16,632	108.9

[Full year] 2007.3 Revised forecast

¥ millions

	2007.3 Revised forecast		2006.3 Actual		Change increase (decrease)			Change excluding translation difference	%
	Amount	Share	Amount	Share	Amount	YoY	Share		
Japan	286,600	72.9	270,259	75.1	16,340	106.0	(2.2)	16,340	106.0
Overseas	106,300	27.1	89,647	24.9	16,652	118.6	2.2	14,386	116.0
North	87,699	22.3	73,223	20.3	14,475	119.8	2.0	13,156	118.0
Other	18,600	4.7	16,423	4.6	2,176	113.3	0.1	1,230	107.5
(Europe)	10,653	2.7	9,263	2.6	1,390	115.0	0.1	816	108.8
(Asia & Oceania)	7,947	2.0	7,160	2.0	786	111.0		413	105.8
Consolidated total	392,900	100.0	359,906	100.0	32,993	109.2		30,727	108.5