

July 2, 2021

# **Consolidated Financial Results**

# Kikkoman Corporation Flash Report 2021 (IFRS) (Consolidated)

Year ended March 31, 2021

Listed company name: Kikkoman Corporation

Shares listed: Tokyo (1st Section)

Code No.: 2801

URL: https://www.kikkoman.com

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#### Notes:

- 1. All information has been prepared in accordance with accounting principles and practices generally accepted in Japan.
- 2. Amounts less than ¥1 million, except for per share amounts, have been rounded in the following tables.



# 1. Business Performance for the Year Ended March 31, 2021 (April 1, 2020 to March 31, 2021)

# 1) Business Performance

(Millions of yen)

|                                | Revenue |              | Business 1 | profit       | Operating | Operating profit |        | fore<br>axes |
|--------------------------------|---------|--------------|------------|--------------|-----------|------------------|--------|--------------|
|                                | Amount  | Y o Y<br>(%) | Amount     | Y o Y<br>(%) | Amount    | Y o Y<br>(%)     | Amount | Y o Y<br>(%) |
| Apr. 1, 2020<br>-Mar. 31, 2021 | 439,411 | (0.0)        | 42,650     | 12.1         | 41,672    | 19.4             | 43,194 | 14.2         |
| Apr. 1, 2019  –Mar. 31, 2020   | 439,627 |              | 38,041     | _            | 34,903    | _                | 37,814 | _            |

|                                | Profit for the attributabe owners of paren | ole to<br>f the | Total<br>comprehensive<br>income for the<br>period |              |  |
|--------------------------------|--|-----------------|--|--------------|--|
|                                | Amount                                     | Y o Y<br>(%)    | Amount   | Y o Y<br>(%) |  |
| Apr. 1, 2020<br>-Mar. 31, 2021 | 31,159                                     | 16.1            | 44,346   | 169.3        |  |
| Apr. 1, 2019 –Mar. 31, 2020    | 26,827                                     | _               | 16,465   |              |  |

|                                | Basic earnings<br>per share<br>(yen) | Diluted<br>earnings per<br>share (yen) | ROE<br>attributable to<br>owners of the<br>parent | Profit before income taxes to total assets | Business profit<br>to Revenue |
|--------------------------------|--------------------------------------|--|---|--|-------------------------------|
| Apr. 1, 2020<br>-Mar. 31, 2021 | 162.31                               | -                                      | 10.7%   | 10.3%                                      | 9.7%                          |
| Apr. 1, 2019  –Mar. 31, 2020   | 139.74                               | _                                      | 10.0%   | 9.6%                                       | 8.7%                          |

(Reference) Share of profit of associates accounted for using the equity method

April 1, 2020 to March 31, 2021: ¥ 206 million

April 1, 2019 to March 31, 2020: ¥ 209 million

(Note) Business profit is profit after deducting the cost of sales and selling, general and administrative expenses from revenue.

# 2) Financial Position

|               | Total assets | Total equity | Total equity<br>attributable to<br>owners of the<br>parent | Equity attributable to owners of the parent to total assets | Equity<br>attributable to<br>owners of the<br>parent per<br>share (yen) |
|---------------|--------------|--------------|--|---|---|
| Mar. 31, 2021 | 438,508      | 313,514      | 308,130  | 70.3%   | 1,605.08  |
| Mar. 31, 2020 | 398,698      | 277,543      | 272,258  | 68.3%   | 1,418.20  |



# 3) Cash Flows

(Millions of yen)

|                                | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash<br>equivalents at end<br>of the year |
|--------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Apr. 1, 2020<br>-Mar. 31, 2021 | 57,167                               | (16,886)                             | (15,420)                             | 55,678   |
| Apr. 1, 2019<br>-Mar. 31, 2020 | 41,958                               | (28,777)                             | (11,400)                             | 28,103   |

# 2. Cash Dividends

|   | Са                                 | ısh divid                        | ends per                          | share (ye             | en)   |  |  | Dividend to  |
|---|------------------------------------|----------------------------------|-----------------------------------|-----------------------|-------|--|--|--|
|   | Three-<br>month<br>period<br>ended | Six-<br>month<br>period<br>ended | Nine-<br>month<br>period<br>ended | Full<br>year<br>ended | Total | Total cash<br>dividends<br>(full year)<br>(millions of<br>yen) | Dividend<br>payout ratio<br>(consolidated) | equity<br>attributable to<br>owners of the<br>parent<br>(consolidated) |
| Apr. 1, 2019<br>-Mar. 31, 2020                | _                                  | 21.00                            | -                                 | 21.00                 | 42.00 | 8,065  | 30.1%                                      | 3.0%   |
| Apr. 1, 2020<br>-Mar. 31, 2021                | _                                  | 21.00                            | _                                 | 24.00                 | 45.00 | 8,641  | 27.7%                                      | 3.0%   |
| Apr. 1, 2021<br>-Mar. 31, 2022<br>(Estimated) | _                                  | 22.00                            | _                                 | 23.00                 | 45.00 |  | 29.7%                                      |  |



# 3. Forecasts of Business Performance for the Fiscal Year Ending March 31, 2022 (April 1, 2021 to March 31, 2022)

(Millions of yen)

|                              | (Hillions of John |              |            |                   |        |                  |        |              |
|------------------------------|-------------------|--------------|------------|-------------------|--------|------------------|--------|--------------|
|                              | Revenue           |              | Business 1 | s profit Operatin |        | Operating profit |        | fore<br>axes |
|                              | Amount            | Y o Y<br>(%) | Amount     | Y o Y<br>(%)      | Amount | Y o Y<br>(%)     | Amount | Y o Y<br>(%) |
| Apr. 1, 2021 -Sep. 30, 2021  | 228,500           | 7.3          | 21,850     | (0.5)             | 21,450 | (3.2)            | 22,050 | (3.2)        |
| Apr. 1, 2021  -Mar. 31, 2022 | 462,800           | 5.3          | 43,400     | 1.8               | 41,800 | 0.3              | 42,900 | (0.7)        |

|                              | Profit for the attributable owners of paren | ole to<br>f the | Basic earnings<br>per share<br>(yen) |  |  |
|------------------------------|---|-----------------|--------------------------------------|--|--|
|                              | Amount                                      | Y o Y<br>(%)    | (501)                                |  |  |
| Apr. 1, 2021  -Sep. 30, 2021 | 15,240                                      | (6.4)           | 79.39                                |  |  |
| Apr. 1, 2021  –Mar. 31, 2022 | 29,100                                      | (6.6)           | 151.58                               |  |  |

(Note) In the Japanese GAAP-based flash report (consolidated financial results for the fiscal year ended March 31, 2021), the Group announced its forecasts of consolidated business performance for the fiscal year ending March 31, 2022 based on Japanese GAAP. However, due to the voluntary adoption of the International Financial Reporting Standards (IFRS) from the consolidated financial statements in the securities report for the fiscal year ended March 31, 2021, the Group announces new forecasts of consolidated business performance for the fiscal year ending March 31, 2022 based on IFRS.



# [Notes]

- 1) Changes in important subsidiaries during the period (Changes in certain specific subsidiaries resulting in a revised scope of consolidation): None
- 2) Changes in accounting policy and changes in accounting estimates
  - (1) Changes in accounting policies required by IFRS: None
  - ② Changes in accounting policy other than those in ① above: None
  - 3 Changes in accounting estimates: None
- 3) Issued and outstanding shares (common stock)
  - Shares issued and outstanding at end of period (including treasury stock) March 31, 2021 - 193,883,202 shares March 31, 2020 - 193,883,202 shares
  - **(2**) Treasury stock at end of period March 31, 2021 — 1,911,533 shares March 31, 2020 -
  - 1,908,731 shares Shares outstanding during the period (cumulative for period, consolidated) March 31, 2021 — 191,973,212 shares March 31, 2020 — 191,975,974 shares

<sup>\*</sup> This flash report is not included in the scope of an audit by certified public accountants or the audit corporations.

<sup>\*</sup> Explanation concerning the appropriate use of financial result forecasts and other special notes (Adoption of the International Financial Reporting Standards (IFRS)) Starting with the consolidated financial statements in the securities report for the fiscal year ended March 31, 2021, the Group adopted the International Financial Reporting Standard (hereinafter called "IFRS"). In addition, the Group announced a Japanese GAAP-based flash report (consolidated financial results for the fiscal year ended March 31, 2021) on April 27, 2021.



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# 1. Consolidated Financial Statements

# 1) Consolidated Statement of Financial Position

|   | (Transition       |         |         |  |
|---|-------------------|---------|---------|--|
|   | date)<br>April 1, | March   | ch 31,  |  |
|   | 2019              | 2020    | 2021    |  |
| Assets  |                   |         |         |  |
| Current assets:   |                   |         |         |  |
| Cash and cash equivalents                                       | 27,253            | 28,103  | 55,678  |  |
| Trade and other receivables                                     | 61,700            | 61,608  | 62,579  |  |
| Inventories   | 59,222            | 60,956  | 63,085  |  |
| Other financial assets  | 3,998             | 3,096   | 5,598   |  |
| Other current assets  | 4,681             | 5,949   | 5,403   |  |
| Total current assets  | 156,856           | 159,714 | 192,346 |  |
| Non-current assets:   |                   |         |         |  |
| Property, plant and equipment                                   | 114,806           | 125,189 | 127,077 |  |
| Investment properties   | 9,583             | 9,467   | 9,388   |  |
| Right-of-use assets   | 23,934            | 22,110  | 22,145  |  |
| Goodwill  | 4,993             | 4,847   | 5,006   |  |
| Intangible assets   | 5,280             | 4,946   | 5,075   |  |
| Investments in associates accounted for using the equity method | 3,118             | 3,043   | 3,545   |  |
| Other financial assets  | 62,338            | 61,059  | 63,267  |  |
| Employee defined benefit assets                                 | 5,736             | 4,875   | 7,440   |  |
| Deferred tax assets   | 3,347             | 3,204   | 3,005   |  |
| Other non-current assets  | 250               | 240     | 209     |  |
| Total non-current assets  | 233,389           | 238,983 | 246,162 |  |
| Total assets  | 390,245           | 398,698 | 438,508 |  |



|   | (Transition       | (.      | willions of yen) |
|---|-------------------|---------|------------------|
|   | date)<br>April 1, | March   | 31.              |
|   | 2019              | 2020    | 2021             |
| Liabilities                                       |                   |         |                  |
| Current liabilities:                              |                   |         |                  |
| Trade and other payables                          | 45,289            | 47,005  | 50,600           |
| Short-term borrowings                             | 3,487             | 5,311   | 3,950            |
| Short-term lease liabilities                      | 4,458             | 4,621   | 4,967            |
| Income tax payable                                | 3,206             | 3,271   | 4,210            |
| Other financial liabilities                       | 455               | 897     | 445              |
| Other current liabilities                         | 7,720             | 7,009   | 8,522            |
| Total current liabilities                         | 64,617            | 68,117  | 72,696           |
| Non-current liabilities:                          |                   |         |                  |
| Long-term borrowings                              | 13,602            | 13,602  | 13,400           |
| Long-term lease liabilities                       | 20,877            | 19,149  | 19,346           |
| Deferred tax liabilities                          | 8,020             | 6,511   | 8,529            |
| Employee defined benefit liabilities              | 6,778             | 8,380   | 5,047            |
| Other financial liabilities                       | 5,762             | 4,149   | 4,067            |
| Other non-current liabilities                     | 1,290             | 1,244   | 1,906            |
| Total non-current liabilities                     | 56,332            | 53,037  | 52,297           |
| Total liabilities                                 | 120,950           | 121,155 | 124,993          |
| Equity  |                   |         |                  |
| Equity:   |                   |         |                  |
| Share capital                                     | 11,599            | 11,599  | 11,599           |
| Capital surplus                                   | 13,695            | 13,695  | 13,695           |
| Retained earnings                                 | 223,602           | 240,646 | 267,073          |
| Treasury stock                                    | (3,631)           | (3,641) | (3,658)          |
| Other components of equity                        | 19,042            | 9,958   | 19,420           |
| Total equity attributable to owners of the parent | 264,308           | 272,258 | 308,130          |
| Non-controlling interests                         | 4,986             | 5,285   | 5,384            |
| Total equity                                      | 269,295           | 277,543 | 313,514          |
| Total liabilities and equity                      | 390,245           | 398,698 | 438,508          |
|   |                   |         |                  |



# 2) Consolidated Statements of Profit or Loss and Consolidated Statements of Comprehensive Income

(Consolidated Statements of Profit or Loss)

|   | Years ended M | larch 31, |
|---|---------------|-----------|
|   | 2020          | 2021      |
| Revenue   | 439,627       | 439,411   |
| Cost of sales   | 287,398       | 285,178   |
| Gross profit  | 152,228       | 154,233   |
| Selling, general and administrative expenses                        | 114,187       | 111,583   |
| Business profit   | 38,041        | 42,650    |
| Other income  | 2,042         | 5,223     |
| Other expenses  | 5,179         | 6,201     |
| Operating profit  | 34,903        | 41,672    |
| Finance income  | 4,037         | 4,272     |
| Finance costs   | 1,336         | 2,956     |
| Share of profit of associates accounted for using the equity method | 209           | 206       |
| Profit before income taxes  | 37,814        | 43,194    |
| Income taxes  | 10,575        | 11,572    |
| Profit for the year   | 27,238        | 31,621    |
| Profit for the year attributable to:                                |               |           |
| Owners of the parent  | 26,827        | 31,159    |
| Non-controlling interests   | 411           | 462       |
| Profit for the year   | 27,238        | 31,621    |
| Earnings per share (yen)  | 139.74        | 162.31    |



# (Consolidated Statements of Comprehensive Income)

|  | Years ended N | March 31, |
|--|---------------|-----------|
|  | 2020          | 2021      |
| Profit for the year  | 27,238        | 31,621    |
| Other comprehensive income (loss):   |               |           |
| Items that will not be reclassified to profit or loss  |               |           |
| Net change in fair value of financial assets measured at FVOCI, net of taxes                   | (3,663)       | 2,002     |
| Remeasurements of defined benefit plans  | (1,419)       | 2,687     |
| Share of other comprehensive income (loss) of associates accounted for using the equity method | (245)         | 322       |
| Items that are or may be reclassified subsequently to  |               |           |
| profit or loss   |               |           |
| Foreign currency translation adjustments   | (5,443)       | 7,724     |
| Cash flow hedges   | (1)           | (12)      |
| Other comprehensive income for the period, net of tax  | (10,773)      | 12,724    |
| Total comprehensive income for the period  | 16,465        | 44,346    |
| Total comprehensive income for the period attributable to:                                     |               |           |
| Owners of the parent   | 16,018        | 43,919    |
| Non-controlling interests  | 446           | 426       |



# 3) Consolidated Statements of Changes in Equity

Year ended March 31, 2020 (Millions of yen)

| ,   | Equity attributable to owners of the parent |        |                       |                |  |                  |  |  |
|---|---|--------|-----------------------|----------------|--|------------------|--|--|
|   |   |        | Zquity dialeutions to |                | Other component  | s of equity      |  |  |
|   | Share capital Capital surplus               |        | Retained earnings     | Treasury stock | Exchange<br>differences on<br>translation of<br>foreign operations | Cash flow hedges |  |  |
| Balance at beginning of the period  | 11,599                                      | 13,695 | 223,602               | (3,631)        | _  | (4)              |  |  |
| Profit for the year   |   |        | 26,827                |                |  |                  |  |  |
| Other comprehensive income (loss)   |   |        |                       |                | (5,453)  | (1)              |  |  |
| Total comprehensive income (loss)   | _   | _      | 26,827                | _              | (5,453)  | (1)              |  |  |
| Purchase of treasury stock  |   |        |                       | (8)            |  |                  |  |  |
| Disposal of treasury stock  |   | 0      |                       | 0              |  |                  |  |  |
| Dividends   |   |        | (8,065)               |                |  |                  |  |  |
| Transfer from other components of equity to retained earnings   |   |        | (1,718)               |                |  |                  |  |  |
| Transfer to non-financial assets  |   |        |                       |                |  | 6                |  |  |
| Increase (decrease) in treasury stocks<br>due to change in equity interests in<br>associates accounted for using the<br>equity method |   |        |                       | (1)            |  |                  |  |  |
| Other increase (decrease)   |   |        |                       |                |  |                  |  |  |
| Total transactions with owners of the parent  | _   | 0      | (9,783)               | (9)            | _  | 6                |  |  |
| Balance at end of the period  | 11,599                                      | 13,695 | 240,646               | (3,641)        | (5,453)  | 0                |  |  |

|   |   | Equity attributable                           |          |          |                              |              |
|---|---|---|----------|----------|------------------------------|--------------|
|   |   | Other components of                           | equity   |          |                              |              |
|   | Net change in<br>fair value of<br>financial<br>assets<br>measured at<br>FVOCI | Remeasurements<br>of defined benefit<br>plans | Total    | Total    | Non-controlling<br>interests | Total equity |
| Balance at beginning of the period  | 19,046  | _   | 19,042   | 264,308  | 4,986                        | 269,295      |
| Profit for the year   |   |   |          | 26,827   | 411                          | 27,238       |
| Other comprehensive income (loss)   | (3,852)   | (1,500)                                       | (10,809) | (10,809) | 35                           | (10,773)     |
| Total comprehensive income (loss)   | (3,852)   | (1,500)                                       | (10,809) | 16,018   | 446                          | 16,465       |
| Purchase of treasury stock  |   |   |          | (8)      |                              | (8)          |
| Disposal of treasury stock  |   |   |          | 0        |                              | 0            |
| Dividends   |   |   |          | (8,065)  | (134)                        | (8,199)      |
| Transfer from other components of equity to retained earnings   | 217   | 1,500   | 1,718    | _        |                              | _            |
| Transfer to non-financial assets  |   |   | 6        | 6        |                              | 6            |
| Increase (decrease) in treasury stocks<br>due to change in equity interests in<br>associates accounted for using the<br>equity method |   |   |          | (1)      |                              | (1)          |
| Other increase (decrease)   |   |   |          |          | (14)                         | (14)         |
| Total transactions with owners of the parent  | 217   | 1,500   | 1,724    | (8,068)  | (148)                        | (8,217)      |
| Balance at end of the period  | 15,411  | _   | 9,958    | 272,258  | 5,285                        | 277,543      |

# Kikkoman Corporation Flash Report 2021



Year ended March 31, 2021 (Millions of yen)

|   | Equity attributable to owners of the parent |        |                   |                |  |                     |  |  |
|---|---|--------|-------------------|----------------|--|---------------------|--|--|
|   |   |        |                   |                | Other components of equity   |                     |  |  |
|   | Share capital Capital surplus               |        | Retained earnings | Treasury stock | Exchange<br>differences on<br>translation of<br>foreign operations | Cash flow<br>hedges |  |  |
| Balance at beginning of the period  | 11,599                                      | 13,695 | 240,646           | (3,641)        | (5,453)  | 0                   |  |  |
| Profit for the year   |   |        | 31,159            |                |  |                     |  |  |
| Other comprehensive income (loss)   |   |        |                   |                | 7,761  | (12)                |  |  |
| Total comprehensive income (loss)   | _   | _      | 31,159            | _              | 7,761  | (12)                |  |  |
| Purchase of treasury stock  |   |        |                   | (17)           |  |                     |  |  |
| Disposal of treasury stock  |   | 0      |                   | 0              |  |                     |  |  |
| Dividends   |   |        | (8,065)           |                |  |                     |  |  |
| Transfer from other components of equity to retained earnings   |   |        | 3,333             |                |  |                     |  |  |
| Transfer to non-financial assets  |   |        |                   |                |  | 35                  |  |  |
| Increase (decrease) in treasury stocks<br>due to change in equity interests in<br>associates accounted for using the<br>equity method |   |        |                   | 0              |  |                     |  |  |
| Other increase (decrease)   |   | _      |                   |                |  |                     |  |  |
| Total transactions with owners of the parent  | _   | 0      | (4,732)           | (17)           | _  | 35                  |  |  |
| Balance at end of the period  | 11,599                                      | 13,695 | 267,073           | (3,658)        | 2,308  | 23                  |  |  |

|   |   | Equity attributable                           | t       |         |                              |              |  |
|---|---|---|---------|---------|------------------------------|--------------|--|
|   |   | Other components of                           | equity  |         |                              |              |  |
|   | Net change in<br>fair value of<br>financial<br>assets<br>measured at<br>FVOCI | Remeasurements<br>of defined benefit<br>plans | Total   | Total   | Non-controlling<br>interests | Total equity |  |
| Balance at beginning of the period  | 15,411  | _   | 9,958   | 272,258 | 5,285                        | 277,543      |  |
| Profit for the year   |   |   |         | 31,159  | 462                          | 31,621       |  |
| Other comprehensive income (loss)   | 2,235   | 2,774   | 12,759  | 12,759  | (35)                         | 12,724       |  |
| Total comprehensive income (loss)   | 2,235   | 2,774   | 12,759  | 43,919  | 426                          | 44,346       |  |
| Purchase of treasury stock  |   |   |         | (17)    |                              | (17)         |  |
| Disposal of treasury stock  |   |   |         | 0       |                              | 0            |  |
| Dividends   |   |   |         | (8,065) | (435)                        | (8,500)      |  |
| Transfer from other components of equity to retained earnings   | (558)   | (2,774)                                       | (3,333) | _       |                              | _            |  |
| Transfer to non-financial assets  |   |   | 35      | 35      |                              | 35           |  |
| Increase (decrease) in treasury stocks<br>due to change in equity interests in<br>associates accounted for using the<br>equity method |   |   |         | 0       |                              | 0            |  |
| Other increase (decrease)   |   |   |         |         | 107                          | 107          |  |
| Total transactions with owners of the parent  | (558)   | (2,774)                                       | (3,297) | (8,046) | (327)                        | (8,374)      |  |
| Balance at end of the period  | 17,088  | _   | 19,420  | 308,130 | 5,384                        | 313,514      |  |



# 4) Consolidated Statements of Cash Flows

|   | (Mi<br>Years ended l | illions of yen) |
|---|----------------------|-----------------|
|   | 2020                 | 2021            |
| Cash flows from operating activities  |                      | 2021            |
| Profit before income taxes  | 37,814               | 43,194          |
| Depreciation and amortization   | 18,259               | 19,235          |
| Impairment losses   | 303                  | 1,185           |
| Interest and dividend income  | (1,236)              | (1,116)         |
| Interest paid   | 724                  | 919             |
| Share of (profit) loss of associates accounted for using the equity method                | (209)                | (206)           |
| Increase (decrease) in net defined benefit assets and liabilities                         | 597                  | (1,690)         |
| (Gain) loss on sales and disposal of property, plant and equipment                        | 1,181                | 975             |
| (Increase) decrease in trade and other receivables  | (1,642)              | 1,355           |
| (Increase) decrease in inventories  | (3,347)              | 533             |
| Increase (decrease) in trade and other payables   | 3,380                | 1,710           |
| Other   | (4,338)              | 1,070           |
| Subtotal  | 51,486               | 67,167          |
| Interest received   | 981                  | 1,028           |
| Dividends received  | 268                  | 149             |
| Interest paid   | (713)                | (932)           |
| Income taxes paid   | (10,064)             | (10,245)        |
| Net cash provided by operating activities   | 41,958               | 57,167          |
|   | 11,550               | 37,107          |
| Cash flows from investing activities  | (24.972)             | (15.710)        |
| Acquisition of property, plant and equipment  | (24,873)             | (15,718)        |
| Proceeds from sale of property, plant and equipment                                       | 124                  | 269             |
| Acquisition of intangible assets  | (1,159)              | (1,353)         |
| Proceeds from sale of intangible assets   | (2.420)              | 28              |
| Acquisition of financial instruments  | (3,429)<br>374       | (1,949)         |
| Proceeds from sale of financial instruments   |                      | 1,142           |
| Addition to loans receivable Collection of loans receivable                               | (1,529)              | (373)<br>425    |
| Other   | 1,031<br>683         | 642             |
|   |                      |                 |
| Net cash provided by (used in) investing activities  Cash flows from financing activities | (28,777)             | (16,886)        |
| Increase (decrease) in short-term borrowings  | 1,949                | (1,581)         |
| Payment of principal portion of lease liabilities   | (5,051)              | (5,444)         |
| Purchase of treasury stock  | (16)                 | (33)            |
| Disposal of treasury stock  | 0                    | 0               |
| Dividends paid  | (8,065)              | (8,065)         |
| Dividends paid to non-controlling interests   | (215)                | (295)           |
| Net cash used in financing activities   | (11,400)             | (15,420)        |
| Net easi used in imaneing activities  | (11,400)             | (13,420)        |
| Effect of exchange rate changes on cash and cash equivalents                              | (930)                | 2,714           |
| Net increase (decrease) in cash and cash equivalents                                      | 849                  | 27,574          |
| Cash and cash equivalents at beginning of the year  | 27,253               | 28,103          |
| Cash and cash equivalents at end of the year  | 28,103               | 55,678          |
|   |                      |                 |



# 5) Notes on consolidated financial statements (Notes Regarding Going Concern)

No applicable items.

# (Segment Information)

# (a) Overview of reportable segments

The Group's reportable segments are components of the Group for which separate financial information is available. The Group's Board of Directors uses these operating segments periodically to make decisions on the allocation of management resources and to evaluate business performance. The Group does not aggregate the operation segments in determining the reportable segments.

The Company, as a holding company, mainly formulates Group strategies and manages operating companies. Under this structure, Japanese companies are categorized into companies that primarily engage in the manufacturing and sale of foods and others. Overseas business is operated by the holding company's overseas business divisions, and the operating companies are categorized into companies that engage in foods manufacturing and sales and companies that engage in wholesale of oriental food products.

Accordingly, the Group consists of four reportable segments that are a matrix of domestic and overseas regions and types of business: "Domestic Foods—Manufacturing and Sales," "Domestic Others," "Overseas Foods—Manufacturing and Sales" and "Overseas Foods— Wholesale.

The Domestic Foods—Manufacturing and Sales segment engages in the manufacturing and sale of soy sauce, food products, beverages, liquor and wine in Japan. The Domestic Others segment engages in the manufacturing and sale of pharmaceuticals and chemical products and in real estate rentals, logistics, back-office functions and other businesses in Japan. The Overseas Foods—Manufacturing and Sales segment engages in the manufacturing, sale and exporting of soy sauce, Del Monte products and health foods and in the export and sales of products for overseas market. The Overseas Foods—Wholesale segment purchases and sells oriental foods in domestic and overseas markets.

# (b) Information about reportable segments

Segment profit (loss) represents business profit, the amount obtained by deducting cost of sales, selling, general and administrative expenses from revenue. Inter-segment revenue and transfers are determined based on prevailing market prices.



# (c) Information about revenue, profit or loss and other items by reportable segment is set out below:

|  | For the year ended March 31, 2020 |          |               |                  |         |             |              |
|--|-----------------------------------|----------|---------------|------------------|---------|-------------|--------------|
|  | Domestic                          |          | Overseas      | _                |         |             |              |
|  | Foods—                            |          | Foods—        | Overseas         |         |             |              |
|  | Manufacturing                     | Domestic | Manufacturing | Foods—           | TC 4 1  | A 1'        | C 111 / 1    |
|  | and Sales                         | Others   | and Sales     | Wholesale        | Total   | Adjustments | Consolidated |
|  |                                   |          | (M            | tillions of yen) |         |             |              |
| Revenue  |                                   |          |               |                  |         |             |              |
| External revenue   | 149,478                           | 7,221    | 83,241        | 199,684          | 439,627 | (20,000)    | 439,627      |
| Inter-segment revenue  | 2,163                             | 14,119   | 12,081        | 443              | 28,808  | (28,808)    | 420 (27      |
| Total  | 151,641                           | 21,341   | 95,323        | 200,128          | 468,435 | (28,808)    | 439,627      |
| Segment profit (loss)  | 11,252                            | 1,678    | 18,586        | 8,320            | 39,836  | (1,795)     | 38,041       |
| Other income   | _                                 | _        | _             | _                | _       | _           | 2,042        |
| Other expenses   | _                                 |          | _             | _                | _       | _           | 5,179        |
| Finance income   | _                                 | _        | _             | _                | _       | _           | 4,037        |
| Finance costs  | _                                 |          | _             |                  | _       | _           | 1,336        |
| Share of profit (loss) of associates accounted for using the equity method | _                                 | _        | _             | _                | _       | _           | 209          |
| Profit before income taxes Other items:                                    | _                                 | _        | _             | _                | _       | _           | 37,814       |
| Depreciation and amortization  | 7,253                             | 1,949    | 4,166         | 3,507            | 16,876  | 1,390       | 18,266       |
| Impairment losses  |                                   | 301      | 1             |                  | 303     |             | 303          |
| Capital expenditure  | 10,376                            | 1,486    | 7,275         | 6,051            | 25,190  | 3,912       | 29,103       |
| (Note)   |                                   |          |               |                  |         |             |              |

- Adjustments are as follows:
- (1) Adjustment of segment income is mainly due to the difference in allocation of corporate expenses.
- (2) Adjustments for depreciation and amortization are depreciation and amortization related to corporate assets.
- (3) Adjustments to capital expenditures are expenditures related to corporate assets.
- Accounting treatment for the reportable segments disclosed in the financial statements for the year ended March 31, 2020 was in accordance with Japanese GAAP but has been in accordance with IFRS in the financial statements for the year ended March 31, 2021. Accordingly, the Group has retrospectively applied IFRS for the accounting treatment of reportable segments for the year ended March 31, 2020.

|  | For the year ended March 31, 2021 |          |               |                  |                 |             |                 |
|--|-----------------------------------|----------|---------------|------------------|-----------------|-------------|-----------------|
|  | Domestic                          |          | Overseas      |                  |                 |             |                 |
|  | Foods—                            |          | Foods—        | Overseas         |                 |             |                 |
|  | Manufacturing                     | Domestic | Manufacturing | Foods—           |                 |             |                 |
|  | and Sales                         | Others   | and Sales     | Wholesale        | Total           | Adjustments | Consolidated    |
|  |                                   |          | (1)           | Aillions of yen) |                 |             |                 |
| Revenue  |                                   |          |               |                  |                 |             |                 |
| External revenue   | 145,319                           | 7,541    | 88,681        | 197,869          | 439,411         | _           | 439,411         |
| Inter-segment revenue  | 2,802                             | 13,644   | 12,151        | 462              | 29,061          | (29,061)    |                 |
| Total  | 148,122                           | 21,186   | 100,832       | 198,332          | 468,473         | (29,061)    | 439,411         |
| Segment profit (loss)  | 11,631                            | 1,915    | 20,416        | 10,556           | 44,519          | (1,869)     | 42,650          |
| Other income   | _                                 | _        | _             |                  | _               | _           | 5,223           |
| Other expenses   |                                   |          | _             |                  | _               | _           | 6,201           |
| Finance income   | _                                 | _        | _             | _                | _               | _           | 4,272           |
| Finance costs  |                                   |          | _             |                  | _               | _           | 2,956           |
| Share of profit (loss) of associates accounted for using the equity method | _                                 | _        | _             | _                | _               | _           | 206             |
| Profit before income taxes Other items:                                    | _                                 | _        | _             |                  | _               | _           | 43,194          |
| Depreciation and amortization  | 7,476                             | 1,826    | 4,340         | 4,014            | 17,658          | 1,658       | 19,317          |
| Impairment losses<br>Capital expenditure                                   | 1,185<br>8,670                    | 1,558    | 4,988         | 4,651            | 1,185<br>19,869 | 1,077       | 1,185<br>20,946 |
| (Note)   | 2,370                             | -,0      | .,. 00        | -,               | ,               | -,~,,       | ,0              |
| (11010)  |                                   |          |               |                  |                 |             |                 |

Adjustments are as follows:

- (1) Adjustment of segment income is mainly due to the difference in allocation of corporate expenses.
- (2) Adjustments for depreciation and amortization are depreciation and amortization related to corporate assets.
- (3) Adjustments to capital expenditures are expenditures related to corporate assets.



# (Per Share Information)

Basic earnings per share and the basis for calculation are as follows.

Diluted earnings per share is not shown because there are no dilutive potential common stocks:

|                          | For the year ended March 31, |        |  |  |
|--------------------------|------------------------------|--------|--|--|
|                          | 2020                         | 2021   |  |  |
|                          | (Yen)                        |        |  |  |
| Basic earnings per share | 139.74                       | 162.31 |  |  |

|  | For the year ended March 31, |            |  |  |
|--|------------------------------|------------|--|--|
|  | 2020                         | 2021       |  |  |
|  | (Millions                    | s of yen)  |  |  |
| Profit for the year attributable to common shareholders of the Company                                   | 26,827                       | 31,159     |  |  |
| Profit for the year not attributable to common shareholders of the Company                               | _                            | _          |  |  |
| Profit for the year attributable to common shareholders used for calculation of basic earnings per share | 26,827                       | 31,159     |  |  |
| Weighted-average number of common shares   | (Thousands                   | of shares) |  |  |
| used for calculation of basic earnings per share   | 191,975                      | 191,973    |  |  |

# (Material Subsequent Events)

Acquisition of Own shares

At a meeting of the Board of Directors held on April 27, 2021, the Company resolved to acquire its own shares under Article 156 of the Companies Act of Japan, applied pursuant to Article 165-3 of the said Act.

#### 1. Reason for the acquisition of own shares

To promote an expeditious financial strategy according to changes in the business environment.

## 2. Details of the acquisition

- (1) Class of shares to be acquired: Common shares of the Company
- (2) Total number of shares to be acquired: 2,200,000 shares (maximum) (Equivalent to 1.15% of outstanding shares (excluding treasury shares))
- (3) Total acquisition price: ¥10,000 million (maximum)
- (4) Acquisition period: From May 6, 2021 to March 31, 2022
- (5) Acquisition method: Market transactions on the Tokyo Stock Exchange



# 2. First-time Adoption of IFRS

The Group has adopted IFRSs from the consolidated fiscal year ended March 31, 2021. The most recent consolidated financial statements prepared in accordance with Japanese GAAP are theose financial statements for the fiscal year ended March 31, 2020, and the date of transition to IFRSs is April 1, 2019.

In principle, IFRS 1 requires an entity that adopts IFRSs for the first time to apply IFRS standards retrospectively. However, there are exceptions that allow a first-time adopter to voluntarily choose to apply certain standards retrospectively and prohibit retrospective application of IFRSs in some areas.

The Group has elected to apply the following exemptions from retrospective application specified in IFRS 1.

#### Business Combinations

The Group has elected not to apply IFRS 3 "Business Combinations," retrospectively to business combinations that occurred before the date of transition. As a result, the amount of goodwill arising from business combinations prior to the date of transition is determined based on the carrying amount in accordance with Japanese GAAP. An impairment test of the goodwill was performed as of the date of transition regardless of whether there was an indication of impairment.

#### • Translation differences for foreign operations

Under IFRS 1, a first-time adopter may elect to deem the cumulative translation differences for foreign operations to be zero at the date of transition to IFRS. The Group has elected to apply this exemption and the cumulative translation differences for foreign operations are deemed to be zero at the date of transition.

#### Leases

Under IFRS 1, a first-time adopter may assess whether the contract existing at the date of transition to IFRS contains a lease. The Group has applied this exemption and assessed whether a contract contains a lease on the basis of facts and circumstances existing at the date of transition.

#### • Designation of previously recognized financial instruments

Under IFRS 1, a first-time adopter may determine the classification of financial instruments under IFRS 9 "Financial Instruments," (hereinafter "IFRS 9") on the basis of facts and circumstances at the date of transition, not on the basis of facts and circumstances existing at the time financial instruments are initially recognized. A first-time adopter may also designate changes in fair value of equity instruments as financial assets measured through other comprehensive income on the basis of facts and circumstances existing at the date of transition.

#### Borrowing costs

IFRS 1 permits the commencement date of capitalization of borrowing costs on qualifying assets to be the date of transition to IFRS. The Group has applied this exemption.

#### Exceptions to the retrospective application of other IFRS standards

IFRS 1 prohibits retrospective application of some aspects of other IFRS standards, such as "Estimates," "Derecognition of financial assets and financial liabilities," "Hedge accounting," "Non-controlling interests," "Classification and measurement of financial assets" and "Impairment of financial assets."

The Group has applied those IFRS standards prospectively from the date of transition.

Reconciliations to be disclosed for the first-time adoption of IFRS are as follows.

Also, items that do not affect retained earnings and comprehensive income are included in "Reclassification" and items that affect retained earnings and comprehensive income are included in "Differences in recognition and measurement" of the reconciliations.



# <Adjustments to equity as of April 1, 2019 (transition date)>

| Japanese GAAP                | Japanese<br>GAAP<br>amount | Reclassification adjustments | Differences in recognition and measurement | IFRS    | Notes     | IFRS  |
|------------------------------|----------------------------|------------------------------|--|---------|-----------|---|
| Assets                       |                            |                              |  |         |           | Assets                                      |
| Current assets               |                            |                              |  |         |           | Current assets                              |
| Cash and deposits            | 30,162                     | (3,006)                      | 97   | 27,253  | (1)       | Cash and cash equivalents                   |
| Notes and accounts           | 60.710                     | 1.070                        | (0.7)                                      | 61.700  | (2)       | Trade and other                             |
| receivable-trade             | 60,719                     | 1,079                        | (97)                                       | 61,700  | (2)       | receivables                                 |
| Merchandise and finished     | 10.510                     | (10.710)                     |  |         |           |   |
| goods                        | 42,513                     | (42,513)                     | _  | _       |           |   |
| Work in process              | 10,997                     | (10,997)                     | _  | _       |           |   |
| Raw materials and supplies   | 5,330                      | (5,330)                      | _  | _       |           |   |
|                              | _                          | 58,841                       | 381  | 59,222  | (3)       | Inventories                                 |
|                              | _                          | 3,998                        | _  | 3,998   | (1)(4)    | Other financial assets                      |
| Other                        | 7,512                      | (3,208)                      | 377  | 4,681   | (2)(4)    | Other current assets                        |
| Allowance for doubtful       | (717)                      | 717                          |  |         | (2)       |   |
| accounts                     | (717)                      | 717                          | _  |         | (2)       |   |
| Total current assets         | 156,518                    | (421)                        | 759  | 156,856 |           | Total current assets                        |
|                              |                            |                              |  |         |           |   |
| Fixed assets                 |                            |                              |  |         |           | Non-current assets                          |
| Tangible fixed assets        | 123,390                    | (9,583)                      | 999  | 114,806 | (5)(6)(i) | Property, plant and                         |
| Tungrero inico descri        | 120,000                    | , ,                          |  |         |           | equipment                                   |
|                              | _                          | 9,583                        | _  | 9,583   | (5)       | Investment properties                       |
|                              | _                          | 400                          | 23,534                                     | 23,934  | (6)(ii)   | Right-of-use assets                         |
| Intangible fixed assets      |                            |                              |  |         |           |   |
| Goodwill                     | 4,969                      | _                            | 24   | 4,993   |           | Goodwill                                    |
| Other assets                 | 5,339                      | _                            | (58)                                       | 5,280   |           | Intangible assets Investments in associates |
|                              |                            | 3,118                        |  | 3,118   | (7)       | accounted for using the                     |
|                              |                            | 3,110                        |  | 3,110   | (1)       | equity method                               |
| Investments and other assets |                            |                              |  |         |           |   |
| Investment securities        | 59,207                     | (59,207)                     | _  | _       | (4)(7)    |   |
| Long-term loans receivable   | 1,491                      | (1,491)                      | _  |         | (4)       |   |
|                              | _                          | 60,119                       | 2,219                                      | 62,338  | (4)(iii)  | Other financial assets                      |
| Retirement benefit related   | 5,936                      |                              | (200)                                      | 5,736   |           | Employee defined benefit                    |
| assets                       | 3,730                      | _                            | (200)                                      | 3,730   |           | assets                                      |
| Deferred tax assets          | 3,053                      | 4                            | 289  | 3,347   |           | Deferred tax assets                         |
| Other assets                 | 3,940                      | (3,831)                      | 141  | 250     | (4)       | Other non-current assets                    |
| Allowance for doubtful       | (1,726)                    | 1,726                        |  |         | (4)       |   |
| accounts                     | (1,720)                    | 1,720                        |  |         | (-1)      |   |
| Total fixed assets           | 205,601                    | 839                          | 26,949                                     | 233,389 |           | Total non-current assets                    |
| Total assets                 | 362,119                    | 418                          | 27,708                                     | 390,245 |           | Total assets                                |



|  | 1        | 1                | <del> </del>                | 1       |            | (Millions of yen)               |
|--|----------|------------------|-----------------------------|---------|------------|---------------------------------|
|  | Japanese | Reclassification | Differences in              | IED «   |            | HDD 2                           |
| Japanese GAAP                              | GAAP     | adjustments      | recognition and measurement | IFRS    | Notes      | IFRS                            |
|  | amount   |                  | measurement                 |         |            | * 1 4 40.1                      |
| Liabilities                                |          |                  |                             |         |            | Liabilities                     |
| Current liabilities                        |          |                  |                             |         |            | Current liabilities             |
| Notes and accounts payable-trade           | 22,383   | 21,733           | 1,173                       | 45,289  | (8) (iv)   | Trade and other payables        |
| Short-term loans                           |          |                  |                             |         |            |                                 |
|  | 3,487    |                  |                             | 3,487   |            | Short-term borrowings           |
| payable                                    | 50       |                  | 4 400                       | 4.450   | ('')       | GI 44 I 1' 1'1'4'               |
| Lease obligations                          | 50       | (40.072)         | 4,408                       | 4,458   | (ii)       | Short-term lease liabilities    |
| Accounts payable-other                     | 18,872   | (18,872)         |                             |         | (8)        |                                 |
| Income taxes payable                       | 3,230    | (24)             | _                           | 3,206   |            | Income taxes payable            |
|  | _        | 455              | _                           | 455     | (4)        | Other financial liabilities     |
| Allowance for bonuses                      | 2,592    | (2,592)          | _                           | _       | (9)        |                                 |
| Allowance for                              | 125      | (125)            |                             |         | (9)        |                                 |
| directors' bonuses                         | 123      | (123)            |                             |         | (2)        |                                 |
|  |          |                  |                             |         | (4) (8)    |                                 |
| Other liabilities                          | 5,497    | (483)            | 2,705                       | 7,720   | (9)        | Other current liabilities       |
|  |          |                  |                             |         | (v)        |                                 |
| Total current liabilities                  | 56,240   | 91               | 8,286                       | 64,617  |            | Total current liabilities       |
|  |          |                  | -,                          | , , , , |            |                                 |
| Fixed liabilities                          |          |                  |                             |         |            | Non-current liabilities         |
| Long-term debt                             | 13,602   |                  |                             | 13,602  |            | Long-term borrowings            |
|  | 90       |                  | 20,788                      | 20,877  | (;;)       |                                 |
| Lease obligations Deferred tax liabilities |          |                  |                             |         | (ii)       | Long-term lease liabilities     |
| Allowance for                              | 7,934    | _                | 87                          | 8,020   |            | Deferred tax liabilities        |
| directors' retirement                      | 711      | (711)            | _                           | _       |            |                                 |
| benefits                                   | ,        | (,)              |                             |         |            |                                 |
| Allowance for environmental                |          | (24)             |                             |         |            |                                 |
| measures                                   | 31       | (31)             | _                           | _       |            |                                 |
| Liabilities for                            | 5.511    | 711              | 556                         | 6.770   |            | Employee defined benefit        |
| retirement benefits                        | 5,511    | 711              | 556                         | 6,778   |            | liabilities                     |
|  | _        | 5,762            | _                           | 5,762   | (4)        | Other financial liabilities     |
| Other liabilities                          | 7,546    | (5,404)          | (851)                       | 1,290   | (4) (ii)   | Other non-current liabilities   |
| Total long-term liabilities                | 35,427   | 327              | 20,578                      | 56,332  |            | Total non-current liabilities   |
|  |          |                  |                             |         |            |                                 |
| Total liabilities                          | 91,667   | 418              | 28,865                      | 120,950 |            | Total liabilities               |
|  |          |                  |                             |         |            |                                 |
| Net assets                                 |          |                  |                             |         |            | Equity                          |
| Capital stock                              | 11,599   | _                | _                           | 11,599  |            | Share capital                   |
| Capital surplus                            | 13,695   | _                |                             | 13,695  |            | Capital surplus                 |
|  |          | _                | (2.222)                     | · ·     | (::)       | • •                             |
| Retained earnings                          | 225,835  | _                | (2,232)                     | 223,602 | (vii)      | Retained earnings               |
| Treasury stock Accumulated other           | (3,631)  | _                |                             | (3,631) |            | Treasury stock                  |
| comprehensive income                       | 17,930   | _                | 1,111                       | 19,042  | (iii) (vi) | Other components of equity      |
| (loss)                                     | 17,750   |                  | 1,111                       | 17,012  | ()         |                                 |
|  |          |                  |                             | 264,308 |            | Total equity attributable to    |
| Non-sentually to the                       | 5.000    |                  | (20)                        |         |            | owners of the parent            |
| Non-controlling interests                  | 5,022    | _                | (36)                        | 4,986   | 1          | Non-controlling interests       |
| Total net assets                           | 270,451  | _                | (1,157)                     | 269,295 | -          | Total equity                    |
| Total liabilities and net                  | 362,119  | 418              | 27,708                      | 390,245 |            | Total liabilities and equity    |
| assets                                     | 302,117  | 110              | 27,700                      | 370,213 |            | Total Incommentation and equity |

# Kikkoman Corporation Flash Report 2021



# <Adjustments to equity as of April 1, 2020>

| Japanese GAAP                     | Japanese<br>GAAP<br>amount | Reclassification adjustments | Differences in recognition and measurement | IFRS    | Notes     | IFRS  |
|-----------------------------------|----------------------------|------------------------------|--|---------|-----------|---|
| Assets                            |                            |                              |  |         |           | Assets                                      |
| Current assets                    |                            |                              |  |         |           | Current assets                              |
| Cook and damagita                 | 30,088                     | (1.095)                      |  | 20 102  | (1)       | Cash and cash                               |
| Cash and deposits                 | 30,088                     | (1,985)                      | _  | 28,103  | (1)       | equivalents                                 |
| Notes and accounts                | 61,145                     | 363                          | 99   | 61,608  | (2)       | Trade and other                             |
| receivable-trade                  | 01,143                     | 303                          | 99   | 01,000  | (2)       | receivables                                 |
| Merchandise and finished goods    | 43,255                     | (43,255)                     | _  | _       |           |   |
| Work in process                   | 11,798                     | (11,798)                     | _  | _       |           |   |
| Raw materials and supplies        | 5,901                      | (5,901)                      | _  | _       |           |   |
|                                   | _                          | 60,955                       | 0  | 60,956  | (3)       | Inventories                                 |
|                                   | _                          | 3,096                        | _  | 3,096   | (1)(4)    | Other financial assets                      |
| Other                             | 8,543                      | (2,893)                      | 300  | 5,949   | (2)(4)    | Other current assets                        |
| Allowance for doubtful accounts   | (1,192)                    | 1,192                        | _  | _       | (2)       |   |
| Total current assets              | 159,540                    | (226)                        | 400  | 159,714 |           | Total current assets                        |
| Fixed assets                      |                            |                              |  |         |           | Non-current assets                          |
| Tangible fixed assets             | 149,067                    | (25,375)                     | 1,497                                      |         | (5)(6)(i) | Property, plant and equipment               |
|                                   | _                          | 9,467                        | _  | 9,467   | (5)       | Investment properties                       |
|                                   | _                          | 15,824                       | 6,285                                      | 22,110  | (6)(ii)   | Right-of-use assets                         |
| Intangible fixed assets           |                            |                              |  |         |           |   |
| Goodwill                          | 4,164                      | _                            | 683  | 4,847   |           | Goodwill                                    |
| Other assets                      | 5,004                      | _                            | (58)                                       | 4,946   |           | Intangible assets Investments in associates |
|                                   | _                          | 3,043                        | _  | 3,043   | (7)       | accounted for using the equity method       |
| Investments and other assets      |                            |                              |  |         |           |   |
| Investment securities             | 57,672                     | (57,672)                     | _  | _       | (4)(7)    |   |
| Long-term loans receivable        | 1,881                      | (1,881)                      | _  | _       | (4)       |   |
|                                   | _                          | 59,013                       | 2,045                                      | 61,059  | (4)(iii)  | Other financial assets                      |
| Retirement benefit related assets | 4,934                      | _                            | (58)                                       | 4,875   |           | Employee defined benefit assets             |
| Deferred tax assets               | 3,416                      | 12                           | (225)                                      | 3,204   |           | Deferred tax assets                         |
| Other assets                      | 3,799                      | (3,711)                      | 151  | 240     | (4)       | Other non-current assets                    |
| Allowance for doubtful accounts   | (2,153)                    | 2,153                        | _  | _       | (4)       |   |
| Total fixed assets                | 227,788                    | 873                          | 10,320                                     | 238,983 |           | Total non-current assets                    |
| Total assets                      | 387,329                    | 647                          | 10,721                                     | 398,698 |           | Total assets                                |



| <u> </u>                               |                            | 1                            | 1  |         | 1          | (Millions of yen)                                 |
|--|----------------------------|------------------------------|--|---------|------------|---|
| Japanese GAAP                          | Japanese<br>GAAP<br>amount | Reclassification adjustments | Differences in recognition and measurement | IFRS    | Notes      | IFRS  |
| Liabilities                            |                            |                              |  |         |            | Liabilities                                       |
| Current liabilities                    |                            |                              |  |         |            | Current liabilities                               |
| Notes and accounts                     |                            |                              |  |         |            |   |
| payable-trade                          | 23,414                     | 22,411                       | 1,180                                      | 47,005  | (8) (iv)   | Trade and other payables                          |
| Short-term loans                       |                            |                              |  |         |            |   |
| payable                                | 5,311                      | _                            | _  | 5,311   |            | Short-term borrowings                             |
| Lease obligations                      | 2,437                      |                              | 2,184                                      | 4,621   | (ii)       | Short-term lease liabilities                      |
| Accounts payable-other                 | 19,249                     | (19,249)                     |  | _       | (8)        |   |
| Income taxes payable                   | 3,297                      | (26)                         |  | 3,271   | (0)        | Income taxes payable                              |
| meome taxes payable                    | 3,271                      | 894                          | 3  | 897     | (4)        | Other financial liabilities                       |
| Allowance for bonuses                  | 2,662                      | (2,662)                      | 3  | 097     | , ,        | Other infancial flabilities                       |
| Allowance for Allowance Allowance for  | 2,002                      |                              | _  | _       | (9)        |   |
| directors' bonuses                     | 129                        | (129)                        | _  | _       | (9)        |   |
|  |                            |                              |  |         | (4) (8)    |   |
| Other liabilities                      | 5,288                      | (626)                        | 2,346                                      | 7,009   | (9)        | Other current liabilities                         |
|  |                            |                              |  |         | (v)        |   |
| Total current liabilities              | 61,791                     | 611                          | 5,715                                      | 68,117  |            | Total current liabilities                         |
| 10.001 0.001010 1.000111010            | 01,771                     |                              | 5,715                                      | 00,117  |            | 1 5 6 6 7 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6         |
| Fixed liabilities                      |                            |                              |  |         |            | Non-current liabilities                           |
|  | 13,602                     |                              |  | 13,602  |            |   |
| Long-term debt                         | · · · · · ·                |                              | 5 151                                      | · ·     | ('')       | Long-term borrowings                              |
| Lease obligations                      | 13,997                     | _                            | 5,151                                      | 19,149  | (ii)       | Long-term lease liabilities                       |
| Deferred tax liabilities Allowance for | 6,847                      | _                            | (336)                                      | 6,511   |            | Deferred tax liabilities                          |
| directors' retirement                  | 732                        | (732)                        |  | _       |            |   |
| benefits                               | ,52                        | (,52)                        |  |         |            |   |
| Allowance for environmental            | 2.1                        | (24)                         |  |         |            |   |
| measures                               | 31                         | (31)                         |  | _       |            |   |
| Liabilities for                        | 7.242                      | 722                          | 404  | 0.200   |            | Employee defined benefit                          |
| retirement benefits                    | 7,243                      | 732                          | 404  | 8,380   |            | liabilities                                       |
|  | _                          | 4,149                        | _  | 4,149   | (4)        | Other financial liabilities                       |
| Other liabilities                      | 5,326                      | (4,081)                      | _  | 1,244   | (4) (ii)   | Other non-current liabilities                     |
| Total long-term liabilities            | 47,780                     | 36                           | 5,220                                      | 53,037  |            | Total non-current liabilities                     |
|  |                            |                              |  |         |            |   |
| Total liabilities                      | 109,571                    | 647                          | 10,935                                     | 121,155 |            | Total liabilities                                 |
|  |                            |                              |  |         |            |   |
| Net assets                             |                            |                              |  |         |            | Equity  |
| Capital stock                          | 11,599                     | _                            |  | 11,599  |            | Share capital                                     |
| Capital surplus                        | 13,695                     | _                            | _  | 13,695  |            | Capital surplus                                   |
| Retained earnings                      | 244,044                    | _                            | (3,397)                                    | 240,646 | (vii)      | Retained earnings                                 |
| · ·                                    |                            | _                            | (3,397)                                    | (3,641) | (vii)      | Treasury stock                                    |
| Treasury stock Accumulated other       | (3,641)                    | _                            | _  | (3,041) |            | 11casury stock                                    |
| comprehensive income                   | 6,736                      | _                            | 3,221                                      | 9,958   | (iii) (vi) | Other components of equity                        |
| (loss)                                 |                            |                              |  |         |            |   |
|  |                            |                              |  | 272,258 |            | Total equity attributable to owners of the parent |
| Non controlling interest-              | 5 222                      |                              | (27)                                       |         |            | _   |
| Non-controlling interests              | 5,322                      | _                            | (37)                                       | 5,285   | 1          | Non-controlling interests                         |
| Total net assets                       | 277,757                    |                              | (214)                                      | 277,543 | -          | Total equity                                      |
| Total liabilities and net              | 387,329                    | 647                          | 10,721                                     | 398,698 |            | Total liabilities and equity                      |
| assets                                 |                            | 0.7                          | -0,721                                     | ,070    |            |   |



# (Notes on adjustments to equity)

Reconciliations between Japanese GAAP and IFRS are primarily attributable to the following factors:

# (a) Reclassification adjustments

The main elements of reclassification are as follows:

## (1) Cash and cash equivalents

Time deposits with maturities of more than three months included in "Cash and deposits" under Japanese GAAP are reclassified to "Other financial assets (current)" under IFRS.

## (2) Trade and other receivables

"Trade notes and accounts receivable," "Allowance for doubtful receivables" and receivables included in "Others" of current assets, which were separately presented under Japanese GAAP, are reclassified and presented as "Trade and other receivables" under IFRS.

# (3) Inventories

"Merchandise and finished goods," "Work in process" and "Raw materials and supplies," which were separately presented under Japanese GAAP, are presented as "Inventories" under IFRS.

#### (4) Other financial assets and other financial liabilities

"Other financial assets" and "Other financial liabilities" are separately presented based on the presentation requirements under IFRS

Derivative assets included in "Others" of current assets under Japanese GAAP are reclassified and presented as "Other financial assets" under IFRS.

"Investment securities," "Long-term loans," "Allowance for doubtful receivables" and payment for lease and guarantee deposits included in "Others" of "Investments and other assets," which were separately presented in "Property, plant and equipment" under Japanese GAAP are reclassified and presented as "Other financial assets" under IFRS.

Deposits received included in "Others" of current liabilities under Japanese GAAP are reclassified and presented as "Other financial liabilities" under IFRS.

Customer deposits and guarantee deposits received, which were included in "Others" of non-current liabilities under Japanese GAAP, are reclassified and presented as "Other financial liabilities" under IFRS.

# (5) Investment properties

"Property, plant and equipment" is reclassified and presented as "Investment properties" based on the presentation requirements under IFRS.

# (6) Right-of-use assets

"Right-of-use assets" included in "Property, plant and equipment" under Japanese GAAP are separately presented under IFRS.

#### (7) Investments in associates accounted for using the equity method

"Investments in associates accounted for using the equity method" included in "Investment securities" under Japanese GAAP are separately presented under IFRSs.



# (8) Trade and other payables

"Trade notes and accounts payable," "Other accounts payable" and accrued expenses included in "Others" of current liabilities, which were separately presented under Japanese GAAP, are reclassified and presented as "Trade and other payables" under IFRS.

#### (9) Other current liabilities

"Provision for employees' bonuses" and "Provision for directors' bonuses," which were separately presented as current liabilities under Japanese GAAP, are reclassified and presented as "Other current liabilities" under IFRS.

## (b) Differences in recognition and measurement

# (i) Property, plant and equipment

Under IFRS, property, plant and equipment has increased due to the capitalization of real estate acquisition taxes, which had been expensed under Japanese GAAP. In addition, the residual values of property, plant and equipment have been reviewed upon the adoption of IFRS.

# (ii) Right-of-use assets and lease liabilities

Under Japanese GAAP, leases by lessees are classified as either finance leases or operating leases, and operating leases are accounted for using a method equivalent to the method used for ordinary rental transactions. Under IFRS, leases by lessees are not classified as either finance leases or operating lease but both "right-of-use assets" and "lease liabilities" are recognized for lease transactions.

In addition, long-term accrued rental expenses, which were included in "Other" under long-term liabilities in Japanese GAAP, have been derecognized.

#### (iii) Other financial assets

Under Japanese GAAP, unlisted equity securities were recognized based on their cost of acquisition, and, if necessary, impairment losses were recognized based on the deterioration in the financial position of the issuing company.

Under IFRS, such unlisted equity securities are designated as financial assets measured at fair value through other comprehensive income, and the changes in fair value are recognized in other comprehensive income.

## (iv) Trade and other payables

Under Japanese GAAP, levies such as property taxes were recognized based on notifications such as tax notices. Under IFRS, levies are recognized based on the estimated amount of payment when the obligation of payment arises, and, as a result, "Trade and other payables" increased.

# (v) Other current liabilities

"Other current liabilities" has increased due to the recognition of a liability for unused paid vacations, which were not recognized under Japanese GAAP.



# (vi) Other components of equity

Upon first-time adoption, the Group has elected to adopt the exemption provided in IFRS 1 and has transferred all cumulative translation differences at the transition date to retained earnings.

Under Japanese GAAP, unrecognized actuarial gains and losses on defined benefit plans were recognized in net assets through other comprehensive income as incurred and expensed over a fixed number of years within the average remaining service period of employees. Under IFRS, the remeasurement of defined benefit plans is recognized in other comprehensive income and immediately transferred to retained earnings. Under IFRS, the remeasurement of defined benefit plans is recognized in other comprehensive income and immediately transferred to retained earnings.

# (vii) Retained earnings

| Adjustment to                                 | April 1, 2019 | March 31, 2020 |  |
|---|---------------|----------------|--|
| Property, plant and equipment                 | 855           | 985            |  |
| Goodwill                                      | _             | 690            |  |
| Leases  | (279)         | (130)          |  |
| Employee benefit assets or liabilities        | (536)         | (331)          |  |
| Deferred tax assets                           | (162)         | (171)          |  |
| Levies  | (812)         | (817)          |  |
| Unused paid vacations                         | (1,526)       | (1,601)        |  |
| Translation differences of foreign operations | 1,081         | 1,081          |  |
| Remeasurement of defined benefit plans        | (667)         | (2,898)        |  |
| Other   | (182)         | (204)          |  |
| Total adjustments to retained earnings        | (2,232)       | (3,397)        |  |



<Reconciliation to profit or loss and comprehensive income for the year ended March 31, 2020 (April 1, 2019 to March 31, 2020)>

# Items of consolidated statements of profit or loss

|   |                  |                                  |  |         |                     | (Millions of yen)                                  |
|---|------------------|----------------------------------|--|---------|---------------------|--|
| Presentation<br>under<br>Japanese GAAP            | Japanese<br>GAAP | Reclassification of presentation | Differences in recognition and measurement | IFRS    | Notes               | Presentation<br>Under<br>IFRS                      |
| Net sales   | 468,616          | (28,870)                         | (119)                                      | 439,627 | (1)                 | Revenue  |
| Cost of sales                                     | 286,978          | 424                              | (4)  | 287,398 | (2) (i)             | Cost of sales                                      |
| Gross profit                                      | 181,638          | (29,295)                         | (114)                                      | 152,228 |                     | Gross profit                                       |
| Selling, general and administrative expenses      | 141,812          | (27,566)                         | (58)                                       | 114,187 | (1) (2)<br>(i) (ii) | Selling, general and administrative expenses       |
|   | _                | _                                | _  | 38,041  |                     | Business profit                                    |
|   | _                | 2,041                            | 0  | 2,042   | (2)                 | Other income                                       |
|   | _                | 5,311                            | (131)                                      | 5,179   | (2)                 | Other expenses                                     |
| Operating profit                                  | 39,826           | (4,998)                          | 75   | 34,903  |                     | Operating profit                                   |
| Non-operating income                              | 6,264            | (6,264)                          | _  | _       | (2)                 |  |
| Non-Operating Expenses                            | 7,012            | (7,012)                          | _  | _       | (2)                 |  |
| Ordinary profit                                   | 39,078           |                                  |  |         |                     |  |
| Extraordinary income                              | 217              | (217)                            | _  | _       | (2)                 |  |
| Extraordinary loss                                | 1,365            | (1,365)                          | _  | _       | (2)                 |  |
|   | _                | 4,238                            | (200)                                      | 4,037   | (2)                 | Finance income                                     |
|   | _                | 1,438                            | (101)                                      | 1,336   | (2)                 | Finance costs Equity in earnings of unconsolidated |
|   | _                | 209                              | _  | 209     | (2)                 | subsidiaries and affiliates                        |
| Profit before income taxes and minority interests | 37,930           | (92)                             | (23)                                       | 37,814  |                     | Profit before income taxes                         |
| Total income taxes                                | 10,925           | (92)                             | (257)                                      | 10,575  | (iii)               | Income tax expense                                 |
| Profit  | 27,005           |                                  | 233  | 27,238  |                     | Profit for the year                                |
|   |                  |                                  |  |         |                     | Profit for the year attributable to                |
| Profit attributable to owners of the parent       | 26,595           | _                                | 232  | 26,827  |                     | Owners of the parent                               |
| Profit attributable to non-controlling interests  | 409              | _                                | 1  | 411     |                     | Non-controlling interests                          |



# Items of consolidated statements of profit or loss

|   |                  | t                                | - 1 00 ·                                   |          |       | (Millions of yen)  |
|---|------------------|----------------------------------|--|----------|-------|--|
| Presentation<br>under<br>Japanese GAAP  | Japanese<br>GAAP | Reclassification of presentation | Differences in recognition and measurement | IFRS     | Notes | Presentation<br>under<br>IFRS  |
| Net profit (loss)   | 27,005           | _                                | 233  | 27,238   |       | Profit (loss) for the year   |
| Other comprehensive income  |                  |                                  |  |          |       | Other comprehensive income   |
| Net unrealized gains on available-for-sale securities                               | (3,320)          | _                                | (342)                                      | (3,663)  |       | Items that will not be reclassified to net profit or loss Net change in fair value of financial assets measured through other comprehensive income |
| Adjustment for retirement benefits  | (2,149)          | _                                | 730  | (1,419)  | (i)   | Remeasurement of defined benefit plans Share of other comprehensive  |
|   |                  | (241)                            | (4)  | (245)    |       | income (loss) of associates<br>accounted for using the<br>equity method<br>Items that may be reclassified  |
| Foreign currency translation adjustments  | (5,447)          | _                                | 3  | (5,443)  |       | subsequently to profit or loss Translation differences on foreign operations   |
| Deferred gains or losses on hedges  | 4                | _                                | (6)  | (1)      |       | Cash flow hedges   |
| Share of other comprehensive income of associates accounted for using equity method | (241)            | 241                              |  |          |       |  |
| Total other comprehensive income  | (11,154)         |                                  | 380  | (10,773) |       | Other comprehensive income, net of tax   |
| Comprehensive income  | 15,850           |                                  | 614  | 16,465   |       | Comprehensive income for the year  |
| (Breakdown)   |                  |                                  |  |          |       | Attribution of comprehensive income for the year   |
| Comprehensive income attributable to owners of the parent                           | 15,401           |                                  | 616  | 16,018   |       | Owners of the parent   |
| Comprehensive income attributable to noncontrolling interests                       | 448              |                                  | (1)  | 446      |       | Non-controlling interests  |



# (Notes to Reconciliation of Profit or Loss and Comprehensive Income)

The reconciliation of the differences between Japanese GAAP and IFRS in the reconciliation table above is as follows:

#### (a) Reclassification adjustments

The main items of the reclassification adjustments are as follows:

#### (1) Revenue

While rebates were recognized in selling, general and administrative expenses under Japanese GAAP, certain rebates are deducted from revenue under IFRS.

(2) Cost of sales, selling, general and administrative expenses, other income, other expenses, finance income, finance costs and gain or loss on investments in associates accounted for using the equity method

Of the items that were presented in "Non-operating income," "Non-operating expenses," "Extraordinary income" and "Extraordinary loss" under Japanese GAAP, finance-related are presented in "Finance income" and "Finance costs," and other items are presented in "Cost of sales", "Selling, general and administrative expenses," "Other income," "Other expenses" and "Gain or loss on investments in associates accounted for using the equity method" under IFRS.

# (b) Differences in recognition and measurement

The main components of the differences in recognition and measurement are as follows:

# (i) Adjustments for defined benefit plans

Under Japanese GAAP, actuarial gains and losses and prior service costs of defined benefit plans were recognized in equity through other comprehensive income as incurred and amortized on a straight-line basis over a fixed number of years within the average remaining service period of employees. Under IFRS, the remeasurement of defined benefit plans is recognized in equity through other comprehensive income as incurred, and prior service cost is recognized as income or expense in a lump sum as incurred.

## (ii) Adjustment of the recorded amount of goodwill

Under Japanese GAAP, goodwill is amortized on a straight-line basis over the period of its effect, but under IFRS, goodwill is not amortized after the transition date.

# (iii) Adjustment of income tax expense

The amount of income tax expense has been adjusted due to the temporary difference arising from the adjustment from Japanese GAAP to IFRS.

Reconciliation of cash flows for the year ended March 31, 2020 to cash flows for the year ended March 31, 2019

Under Japanese GAAP, lease payments and rental expenses related to operating leases and rental contracts are classified as cash flows from operating activities. However, in principle, under IFRS, the recognition of lease liabilities is required for all leases by lessees, and the repayment of such liabilities is classified as a cash flow from financing activities.