Kikkoman Corporation

Business Performance Presentation for the Six-Month Period Ended September 30, 2016

November 1, 2016



- The information in this presentation is based on Kikkoman's best knowledge at the time it was prepared.
- This presentation does not constitute a promise or guarantee that the company will achieve its numerical targets or necessarily implement the strategies outlined.



- ➤ Performance in the Six Months Ended September 30, 2016 and Forecast for the Second Half
- > Progress of the Medium-Term Management Plan Shozaburo Nakano Director, Executive Corporate Officer and CFO
- > Enhancing Corporate Value by Embodying the Management Principles

Noriaki Horikiri President and CEO





Performance in the Six Months Ended September 30, 2016 and Forecast for the Second Half

Shozaburo Nakano Director, Executive Corporate Officer and CFO (1) Performance in the First Six Months of FY2017

(2) Forecast for the Second Half of FY2017



1-1. Performance in the Six Months Consolidated P/L Results (Compared with Previous Year)

1st half actual

(Unit: billion yen)

Breakdown of change

				Dreakuowii of change			
	Fiscal 2017	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Net Sales	196.8	202.8	(6.0)	97.0	(14.6)	8.6	104.3
Japan	89.0	89.0	(0.1)	99.9		(0.1)	99.9
Overseas	109.2	114.9	(5.8)	95.0	(14.6)	8.9	107.7
Operating Income	16.9	16.9		100.0	(1.5)	1.5	108.9
Japan	5.3	4.4	1.0	121.7		1.0	121.7
Overseas	11.9	12.1	(0.2)	98.3	(1.4)	1.1	109.4
Kikkoman (Holding Company)	2.0	2.8	(0.8)	72.1		(0.8)	72.1
Eliminations	(2.3)	(2.3)			(0.1)	0.2	
Ordinary income	16.4	16.0	0.5	103.0	(1.3)	1.8	111.3
Income before income taxes	15.8	15.8		99.7	(1.4)	1.3	108.3
Net income attributable to owners of parent	16.0	10.5	5.5	152.7	(0.9)	6.4	161.3

Exchange Rate (¥/US\$) 106.4 121.5 (15.1) (¥/EUR) 119.1 134.6 (15.5)



1-2. Performance in the Six Months Net Sales in Japan (Compared with Previous Year)

1st half actual

(Unit: billion yen)

			Fiscal 2017	Fiscal 2016	Change Increase / Decrease	%
Japan		Soy Sauce	24.5	23.7	0.8	103.4
		Food Products	29.5	30.8	(1.2)	96.0
		Beverages	24.2	24.1	0.2	100.7
		Liquor and wine	6.0	6.2	(0.2)	97.0
		Eliminations	(0.1)	(0.1)		
		ods-Manufacturing d sales	84.2	84.6	(0.4)	99.5
	Ot	hers	10.8	10.4	0.3	103.3
	Eli	minations	(6.0)	(6.0)		
		Total	89.0	89.0	(0.1)	99.9

• Soy sauce: Sales of the "Itsudemo Shinsen" (always fresh) series were strong.

• Food products: Sales declined due to the effect of a revision to the price structure associated with the renewal of "Hon Tsuyu."

• Beverage products: Sales rose slightly due to a rise in sales of soy milk, despite a fall in sales of Del Monte beverages.



1-3. Performance in the Six Months Net Sales Overseas (Compared with Previous Year)

1st half actual

(Unit: billion yen)

			Breakdown of change				ıge	
		Fiscal 2017	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Overseas	North America	82.2	88.2	(6.0)	93.2	(11.3)	5.3	106.0
	Foods-Manufacturing and sales	27.7	29.1	(1.4)	95.1	(3.5)	2.0	107.0
	Foods-Wholesale	58.2	63.1	(4.9)	92.3	(8.3)	3.4	105.5
	Europe	11.0	11.7	(0.7)	94.4	(1.7)	1.1	109.1
	Foods-Manufacturing and sales	4.9	5.3	(0.4)	92.5	(0.6)	0.2	104.6
	Foods-Wholesale	6.9	7.2	(0.2)	96.9	(1.2)	1.0	113.6
	Asia & Oceania	13.7	14.3	(0.7)	95.3	(1.8)	1.2	108.1
	Foods-Manufacturing and sales	6.8	8.0	(1.2)	84.6	(0.9)	(0.3)	95.9
	Foods-Wholesale	7.0	6.4	0.6	109.1	(0.9)	1.5	123.9
	Others	16.7	15.9	0.8	105.2		0.8	105.2
	Eliminations	(14.4)	(15.2)	0.7		0.2	0.5	
	Total	109.2	114.9	(5.8)	95.0	(14.6)	8.9	107.7

Exchange Rate (\(\frac{1}{2}\)/US\(\frac{1}{2}\) 106.4 121.5 (15.1) (\(\frac{1}{2}\)/EUR) 119.1 134.6 (15.5)

< Explanations of changes excluding translation differences>

• Foods-Manufacturing and sales: Sales increased steadily in North America and Europe.

In Asia and Oceania, sales of Del Monte declined.

• Foods-Wholesale: Growth continued in each area.

1-4. Performance in the Six Months Consolidated Operating Income (Compared with Previous Year)

1st half actual	_	(Unit: billion yen)
		Rreakdown of change

	-					Dream	adown of cha	nge
		Fiscal 2017	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Japan	Foods-Manufacturing and sales	4.7	3.5	1.1	131.8		1.1	131.8
	Others	0.7	0.9	(0.2)	80.1		(0.2)	80.1
	Total	5.3	4.4	1.0	121.7		1.0	121.7
Overseas	North America	8.4	8.6	(0.2)	97.7	(1.1)	0.9	110.3
	Europe	1.6	1.6	0.1	103.3	(0.2)	0.2	115.6
	Asia & Oceania	1.1	1.3	(0.2)	87.4	(0.1)		98.6
	Others	0.8	0.8		98.8			98.8
	Total	11.9	12.1	(0.2)	98.3	(1.4)	1.1	109.4
Kikkoma	n(Holding Company)	2.0	2.8	(0.8)	72.1		(0.8)	72.1
Eliminati	ons	(2.3)	(2.3)	-	-	(0.1)	0.2	
Co	nsolidated Total	16.9	16.9		100.0	(1.5)	1.5	108.9
ı	Exchange Rate (¥/LIS\$)	106.4	121 5	(15.1)				

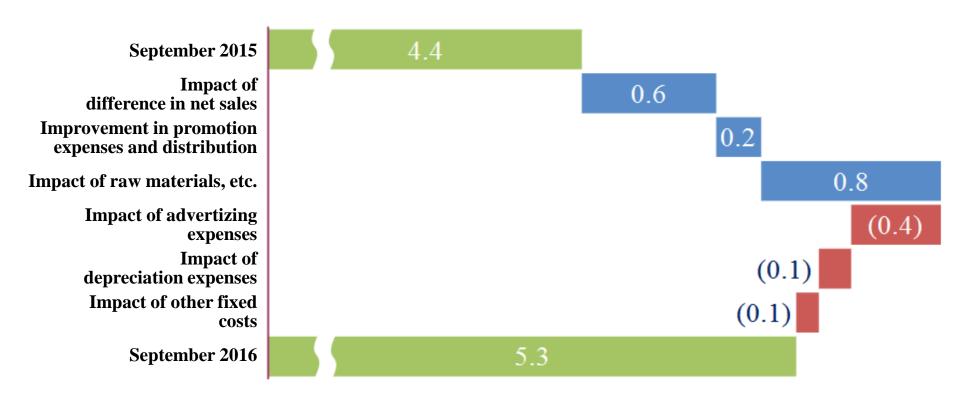
Exchange Rate (\(\frac{\pma}{\pmu}\)/US\(\pma\) 106.4 121.5 (15.1) (\(\frac{\pma}{\pma}\)EUR) 119.1 134.6 (15.5)



1-5. Major Factors for Changes in Operating Income in Japan

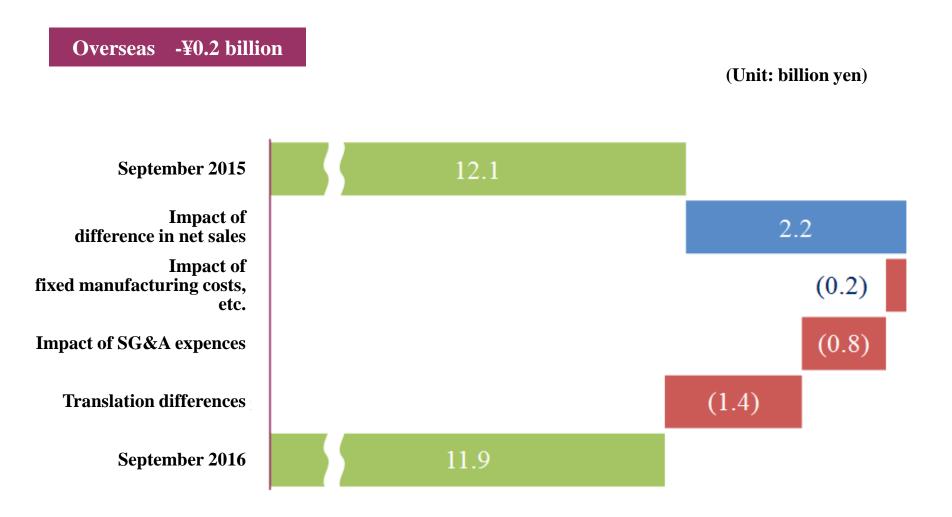


(Unit: billion yen)





1-6. Major Factors for Changes in Operating Income Overseas





1-7. Performance in the Six Months Consolidated P/L Results (Compared with Forecasts)

1st half actual

(Unit: billion yen)

Breakdown of change

					Dicar	down of chai	ige
	Fiscal 2017	Forecast	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Net Sales	196.8	198.5	(1.7)	99.1	(3.6)	1.9	101.0
Japan	89.0	90.2	(1.2)	98.6		(1.2)	98.6
Overseas	109.2	109.7	(0.5)	99.5	(3.6)	3.1	102.8
Operating Income	16.9	16.2	0.7	104.6	(0.3)	1.0	106.3
Japan	5.3	4.6	0.7	116.3		0.7	116.3
Overseas	11.9	11.9		100.0	(0.2)	0.2	102.0
Kikkoman (Holding Company)	2.0	2.3	(0.3)	86.4		(0.3)	86.4
Eliminations	(2.3)	(2.6)	0.3			0.3	
Ordinary income	16.4	14.6	1.8	112.6	(0.2)	2.1	114.2
Income before income taxes	15.8	14.6	1.2	107.9	(0.2)	1.4	109.5
Net income attributable to owners of parent	16.0	14.5	1.5	110.4	(0.2)	1.7	111.5
Evchange Pate (V/IS\$)	106.4	1100	(2.6)				

Exchange Rate (\(\frac{\pma}{\text{US}}\) 106.4 110.0 (3.6) (\(\frac{\pma}{\text{EUR}}\) 119.1 125.0 (5.9)



1-8. Consolidated Cash Flows

Other

Net CF (a + b + c + d) = (1.4)

a.Cash flows from operating activities	+9.9
Income before income taxes	+15.8
Depreciation and amortization	+6.0
Notes and accounts receivable-trade	(1.7)
Inventories	(1.0)
Notes and accounts payable-trade	+1.1
Income taxes	(9.8)

b.Cash flows from investing activities	+17.9
2' Purchase of property, plant,	
equipment and intangible assets	(5.5)
2' Proceeds from sales of property,	
plant and equipment	+0.0
Purchase of investment securities	(0.3)
Increase (decrease) in loans receivable	(0.1)
Proceeds from sales of investment securities	+23.3
Other	+0.5

(Unit: billion yen)

a.+2' Free Cash Flows	+4.4
b2' Cash Flows from Investing Activities (Excluding Purchase of Property, Plant and Equ	ipment) +23.4

(0.4)

c.Cash flows from financing activities	(27.1)
Increase (decrease) in	
short-term loans payable	(0.3)
Redemption of bonds	(20.4)
Cash dividends paid	(6.3)
Purchase of treasury stock	(0.1)
Other	(0.1)

d.Effect of exchange rate	(2.1)



2-1. Forecast for Fiscal 2017 Assumptions Made for Full-Year Forecasts

>Exchange rates

➤ Impact of raw materials, etc.

Consolidated total

2nd half: ¥0.5 billion increase in profit

(Japan +¥0.7 billion, Overseas -¥0.2billion)

Full year: ¥1.3 billion increase in profit

(Japan +¥1.5 billion, Overseas -¥0.2billion)

(Underlying assumptions)

Soybeans (market price) approx. \$9-\$11/bushel wheat (market price) approx. \$5-\$7/bushel approx. \$40-\$60/barrel



2-2. Forecast for the Second Half of FY2017 Consolidated P/L Results (Compared with Previous Year)

2nd half forecast

(Unit: billion yen)

Breakdown of change

					Dicak	Dreakuowii of change	
	Forecast	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Net Sales	196.2	205.6	(9.4)	95.4	(18.1)	8.7	104.2
Japan	89.0	87.5	1.5	101.8		1.5	101.8
Overseas	108.3	119.3	(11.0)	90.8	(18.1)	7.1	106.0
Operating Income	14.6	15.7	(1.1)	93.0	(1.9)	0.8	105.0
Japan	4.2	3.7	0.5	113.9		0.5	113.9
Overseas	10.8	11.9	(1.1)	91.1	(1.7)	0.7	105.6
Kikkoman (Holding Company)	0.6	1.7	(1.0)	37.0		(1.0)	37.0
Eliminations	(1.1)	(1.5)	0.5		(0.2)	0.6	
Ordinary income	13.6	15.1	(1.5)	90.0	(1.7)	0.2	101.2
Income before income taxes	13.2	14.5	(1.2)	91.6	(1.7)	0.5	103.3
Net income attributable to owners of parent	8.0	9.5	(1.5)	84.2	(1.2)	(0.3)	96.5

Exchange Rate ($\frac{1}{2}$ /US\$) 100.0 118.6 (18.6) ($\frac{1}{2}$ /EUR) 112.0 129.7 (17.8)



2-3. Forecast for the Second Half of FY2017 Net Sales in Japan (Compared with Previous Year)

2nd half forecast

(Unit: billion yen)

			Forecast	Fiscal 2016	Change Increase / Decrease	%
Japan		Soy Sauce	26.6	25.7	0.9	103.6
		Food Products	29.1	29.6	(0.5)	98.4
		Beverages	21.9	20.7	1.2	105.7
		Liquor and wine	7.4	7.2	0.2	102.1
		Eliminations	(0.1)	(0.1)		
		ods-Manufacturing d sales	84.8	83.1	1.7	102.1
	Ot	hers	10.1	10.2	(0.1)	99.1
	Eliminations			(5.8)	(0.1)	
		Total	89.0	87.5	1.5	101.8



2-4. Forecast for the Second Half of FY2017 Net Sales Overseas (Compared with Previous Year)

2nd half forecast

(Unit: billion yen)

		Breakdown of change						
		Forecast	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%
Overseas	North America	79.5	88.7	(9.3)	89.6	(14.5)	5.2	105.9
	Foods-Manufacturing and sales	24.9	28.7	(3.8)	86.8	(4.6)	0.8	102.8
	Foods-Wholesale	58.0	63.7	(5.7)	91.0	(10.5)	4.8	107.5
	Europe	10.8	12.0	(1.2)	90.1	(2.0)	0.8	106.8
	Foods-Manufacturing and sales	4.9	5.2	(0.3)	93.6	(0.7)	0.4	107.7
	Foods-Wholesale	6.7	7.5	(0.9)	88.6	(1.4)	0.5	107.0
	Asia & Oceania	14.9	14.8	0.1	100.7	(1.9)	2.0	113.3
	Foods-Manufacturing and sales	7.9	8.2	(0.2)	97.3	(1.2)	0.9	111.3
	Foods-Wholesale	7.2	6.8	0.4	106.1	(0.7)	1.1	116.9
	Others	17.7	18.6	(0.9)	95.4		(0.9)	95.4
	Eliminations	(14.6)	(14.8)	0.2		0.2		
	Total	108.3	119.3	(11.0)	90.8	(18.1)	7.1	106.0

Exchange Rate ($\frac{1}{2}$ /US\$) 100.0 118.6 (18.6) ($\frac{1}{2}$ /EUR) 112.0 129.7 (17.8)



2-5. Forecast for the Second Half of FY2017 Consolidated Operating Income (Compared with Previous Year)

(¥/EUR)

112.0

129.7

(17.8)

2 nd ha	d half forecast (Unit: billion yen)										
		cust	١ .				Breakdown of change				
				Forecast	Fiscal 2016	Change Increase / Decrease	%	Translation Difference	Actual Difference	%	
	Japan	Foods-Mand sales	anufacturing	3.7	3.0	0.7	123.0		0.7	123.0	
		Others		0.5	0.7	(0.1)	78.1		(0.1)	78.1	
		Tota	l	4.2	3.7	0.5	113.9		0.5	113.9	
	Overseas	North Ar	nerica	7.2	8.1	(0.8)	89.6	(1.3)	0.5	106.2	
		Europe		1.6	1.7	(0.1)	94.0	(0.2)	0.1	108.3	
		Asia & O	ceania	1.2	1.2		99.1	(0.1)	0.1	111.1	
		Others		0.7	0.7		100.1			100.1	
		Tota	l	10.8	11.9	(1.1)	91.1	(1.7)	0.7	105.6	
	Kikkomai	n(Holding	Company)	0.6	1.7	(1.0)	37.0		(1.0)	37.0	
	Eliminations			(1.1)	(1.5)	0.5		(0.2)	0.6		
	Cor	nsolidateo	l Total	14.6	15.7	(1.1)	93.0	(1.9)	0.8	105.0	
	Exchange Rate (\(\frac{\pma}{\pmu}\)/US\(\frac{\pma}{\pma}\)			100.0	118.6	(18.6)					

kikkoma

(Unite billion von)

2-6. Forecast for Fiscal 2017 Consolidated P/L Results (Compared with Forecast Announced on June 1(*))

Full-year forecasts						(Unit: billi	ion yen	
dif-year forceasts					Breakdown of change			
	Forecast	Announced on June 1	Change Increase / Decrease	%	Translation Difference	Actual Difference	%	
Net Sales	393.0	403.5	(10.5)	97.4	(13.4)	2.9	100.7	
Japan	178.0	179.0	(1.0)	99.4		(1.0)	99.4	
Overseas	217.5	227.5	(10.0)	95.6	(13.4)	3.4	101.5	
Operating Income	31.5	31.5		100.0	(1.3)	1.3	104.2	
Japan	9.6	8.6	1.0	111.0		1.0	111.0	
Overseas	22.7	23.7	(1.0)	96.0	(1.2)	0.2	101.0	
Kikkoman (Holding Company)	2.6	3.5	(0.9)	75.4		(0.9)	75.4	
Eliminations	(3.4)	(4.2)	0.9		(0.1)	1.0		
Ordinary income	30.0	29.0	1.0	103.4	(1.2)	2.2	107.5	
Income before income taxes	29.0	29.0		100.0	(1.2)	1.2	104.1	
Net income attributable to owners of parent	24.0	24.0		100.0	(0.8)	0.8	103.3	
Exchange Rate (\(\frac{\pma}{\pmu}\)/US\(\frac{\pma}{\pma}\)	103.5	110.0	(6.5)	(*) Anr	ounced on A	nril 27 and r	evised o	

(¥/EUR)

115.8

125.0

(9.2)



(*) Announced on April 27 and revised on June 1

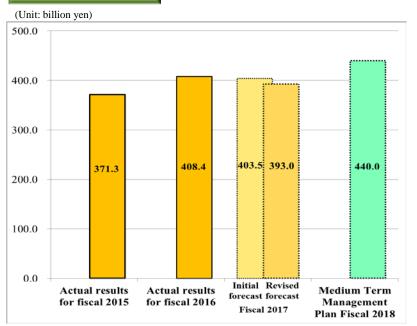
(Unite billion won)



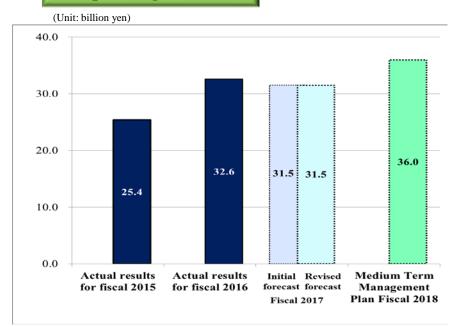
Progress of the Medium-Term Management Plan

Medium-Term Management Plan: Consolidated Targets and Progress





Operating Income



		Actual results for fiscal 2015	Actual results for fiscal 2016	Initial forecast for fiscal 2017	Revised forecast for fiscal 2017
Net S	Net Sales		¥408.4 billion	¥403.5 billion	¥393.0 billion
Operating Income		¥25.4 billion	¥32.6 billion	¥31.5 billion	¥31.5 billion
Operating in	Operating income ratio		8.0%	7.8%	8.0%
ROE		6.9%	8.7%	(-)	(-)
Foreign	Dollar	¥110.0	¥120.2	¥110.0	¥103.5
Exchange Rates	Euro	¥138.7	¥132.4	¥125.0	¥115.8

Target for fiscal 2018
¥440.0 billion
¥36.0 billion
8.2%
9% or more
¥115.0
¥125.0

Medium-Term Management Plan: Consolidated Targets by Segment

							(Unit: billion yen)
			Actual results for	Actual results for	Initial forecast for	Revised forecast	Target for fiscal
			fiscal 2015	fiscal 2016	fiscal 2017	for fiscal 2017	2018
Japan		Net Sales	169.7	176.6	179.0	178.0	183.8
		Operating Income	3.8	8.1	8.6	9.6	9.1
		Operating income ratio (%)	2.2	4.6	4.8	5.4	5.0
Overseas		Net Sales	153.5	176.9	171.7	161.7	192.2
	North America	Operating Income	13.8	16.6	16.2	15.6	17.4
		Operating income ratio (%)	9.0	9.4	9.4	9.6	9.1
		Net Sales	21.9	23.6	23.8	21.8	25.5
	Europe	Operating Income	3.2	3.3	3.5	3.3	4.2
		Operating income ratio (%)	14.7	14.0	14.5	14.9	16.4
		Net Sales	25.3	29.2	29.0	28.6	39.2
	Asia & Oceania	Operating Income	2.1	2.5	2.5	2.3	3.2
		Operating income ratio (%)	8.4	8.5	8.6	8.0	8.2
		Net Sales	203.9	234.3	227.5	217.5	258.4
	Total	Operating Income	20.5	24.0	23.7	22.7	26.4
		Operating income ratio (%)	10.1	10.2	10.4	10.4	10.2
Kikkoman	(Holding Company)	Net Sales	(2.2)	(2.5)	(3.0)	(2.5)	(2.2)
F	Elimination	Operating Income	1.0	0.5	(0.8)	(0.8)	0.5
		Net Sales	371.3	408.4	403.5	393.0	440.0
Cons	solidated Total	Operating Income	25.4	32.6	31.5	31.5	36.0
		Operating income ratio (%)	6.8	8.0	7.8	8.0	8.2
		Exchange Rate (¥/US\$)	110.0	120.2	110.0	103.5	115.0
		(¥/EUR)	138.7	132.4	125.0	115.8	125.0

Medium-Term Management Plan: Business Challenges and Progress Until the Six-Month Period under Review

Improving profitability

1. Maintaining growth overseas

• All businesses and regions make steady progress. We will continue to aim for growth.

2. Improving productivity in Japan

• Both the strengthening of growth categories and structural improvement show good progress.

We will continue to seek to achieve the targets.

Financial Strategy



Financial Strategy: Uses of Cash

Cash flows from operating activities Fiscal 2016 to fiscal 2018 Approx. 90 billion yen



- Consolidated payout ratio target 30% or more Fiscal 2016 31.2% Fiscal 2017 Interim dividend paid
- Flexible share buybacks Fiscal 2016 Actual Result ¥10 billion

Capital Investment

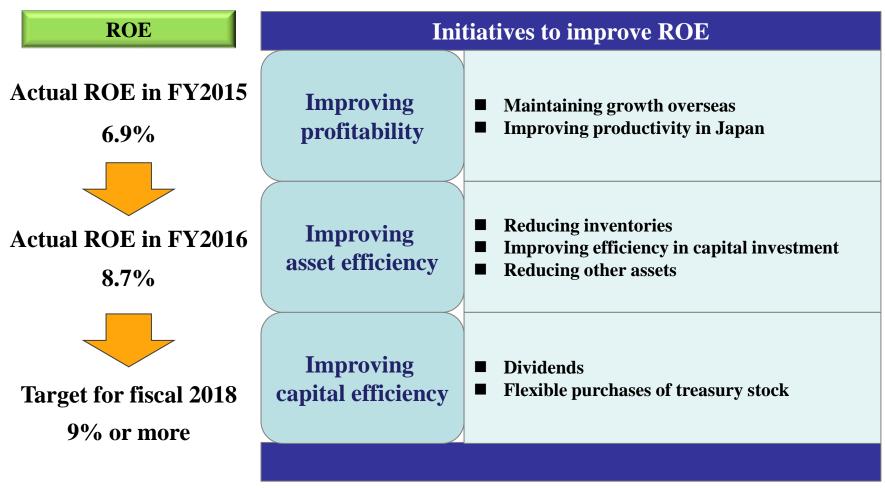
■ Investment in growth fields
Approx. ¥40 billion for
fiscal 2016 – 2018
(the same level as
depreciation and
amortization)
Fiscal 2016 Actual Result
¥14.8 billion

Investment in New Business

Actively promoting investment to strengthen the business portfolio



Financial Strategy: Improving ROE



The target above is based on the assumption that the exchange rates in fiscal 2018 will be 115 yen against the dollar and 125 yen against the euro and that the stock market will be at the level at the end of March 2015.





Enhancing Corporate Value by Embodying the Management Principles

Noriaki Horikiri President and CEO

Kikkoman Corporate Citizenship Framework

The Kikkoman Group Management Principles

- 1. To pursue the fundamental principle "consumer-oriented"
- 2. To promote the international exchange of food culture
- 3. To become a company whose existence is meaningful to the global society

Responsible Operations

Products /
Services

Actions for global society



RESPONSIBLE OPERATIONS

Responsible Operations



Key Steps Taken to Reinforce Corporate Governance

The strengthening of the corporate governance system is one of our most important management issues.

2001

Introduced corporate officer system

2002

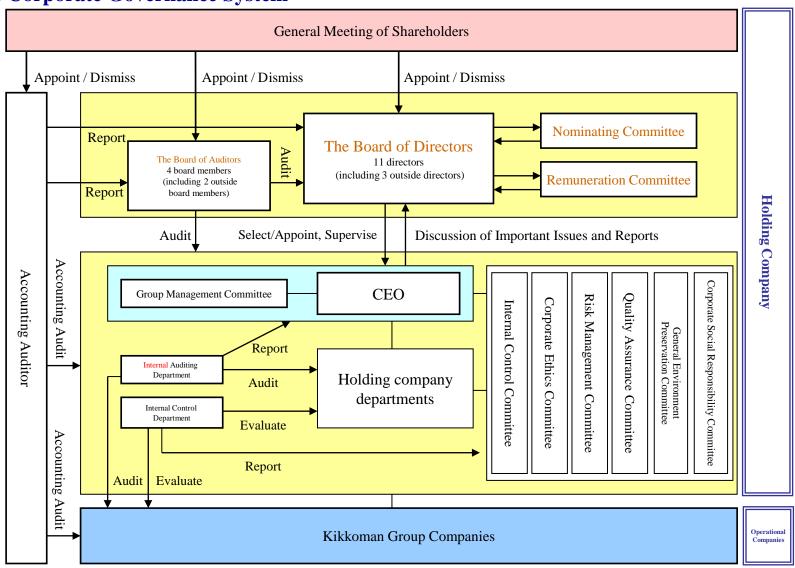
Appointed outside directors
Established Nominating Committee /
Remuneration Committee

Greater management transparency
Clearly defined management responsibilities
Speedy decision-making
Stronger management oversight

Kikkoman Corporation introduced the corporate governance system relatively early. We will continue to strengthen the system

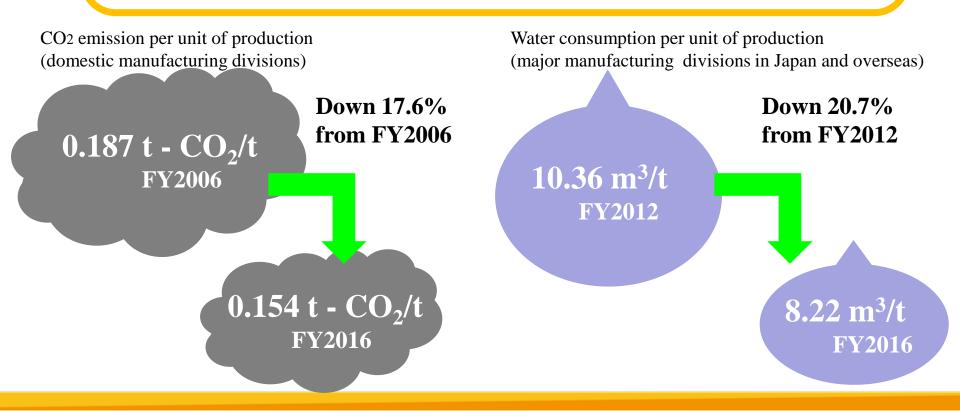
Key Steps Taken to Reinforce Corporate Governance

The Corporate Governance System



Environmental Philosophy

The Kikkoman Group will respect the working of nature, and contribute to the realization of a society comfortable to live in through our corporate activities keeping harmony with the environment.



PRODUCTS / SERVICES

Products / Services



Products / Services

Product Development that Creates New Value

Itsudemo Shinsen (Always Fresh) series



Products that have created new value reveal customers' potential needs and create markets.

Aiming for healthy and rich diets and improvements in profitability

Maintaining freshness



Ease of use



Health consciousness



Convenience





Products / Services

Proposing New Food Lifestyles through the Fusion of International Food Cultures

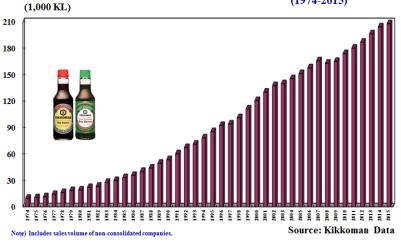
Proposing products and uses that integrates with local food cultures





A demonstration in a store in the U.S. (around 1960)

Overseas - Changes in Kikkoman's Soy Sauce Sales Volume KTA (1974-2015)





A demonstration in a store in Germany (2016)



Products / Services

Proposing New and Healthy Food Experiences

Kikkoman General Hospital























Kikkoman General Hospital is involved in community healthcare and engages in activities that reflect its status as the only

Recipe books published under the supervision

of Kikkoman General Hospital

hospital in Japan that is owned by a food manufacturer.

kikkoma

Sales promotion tool created under the supervision of resistered dietitians at Kikkoman General Hospital

ACTIONS FOR GLOBAL SOCIETY

Actions for global society



Activities Suiting a Company Focused on Food and Health

Food cultural exchanges in China prompted by the Shanghai Expo



Opened Japanese restaurant "紫 MURASAKI" and ran a booth themed "seasoning your life" (2010)



Lecture in China sponsored by the Kikkoman "Murasaki" fund

Japanese cooking classes in Shanghai and Guangzhou



Actions for global society

Activities Suiting a Company Focused on Food and Health

Food cultural exchanges and the passing down of Japanese food culture prompted by Expo Milano "Washoku is wonderful!: the appeal of Japanese cuisine"



Held events to introduce the appeal of Japanese food at a PR venue for the Japan Pavilion at Expo Milano with nine renowned Japanese cuisine cooks (2015).



Panel discussion



Cooking salon



Activities Suiting a Company Focused on Food and Health

Promoting Shokuiku (Food Education)



The Kikkoman Soy Sauce Seminar Employees give lectures to elementary school children. The subjects are "How to make soy sauce and the power of soy sauce" and "How to enjoy meals."





Parents and children's food experience Parents and children experience harvesting and make soy sauce.

Kikkoman's Shokuiku Framework



The philosophy referred to as "Kikkoman's Three Wishes"

Eating well nourishes the mind. We wish to nourish the mind with good food. Good food makes good health. We wish good health to all, through good eating. A smile shared over a meal endures forever. We wish to share and exchange the joy of food worldwide.

Shokuiku Promotion Policies Shokuiku (Food Education)

- 1. For families and children it means: well-balanced, nutritious homemade food; healthy growth, based on regular family meals where food itself is part of the family conversation; sharing good dietary rules via product labels, advertising and other means; and encouraging Kikkoman group employees and families to have food-centered lives making the best use of their family meals for better communication.
- 2. In Japanese dietary culture it means: studying and developing our traditional food culture based on our experience of international food culture exchange; reasserting the positive aspects of the rice-centered diet in preventing lifestyle-related diseases and adapting to lifestyle changes; and enriching people's lives through communal meals.



Co-existing with global society

Kikkoman's unique activities mainly in the areas of "food and health"

Tokyo 2020 Official Partner



Kikkoman is a Tokyo 2020 Official Partner in the category "Sauces (including soy sauce), vinegar, mirin and cooking sake" for Japan.

we support healthy minds and bodies by suggesting rich and varied foodlifestyles flavoured with soy sauce.

Official Sponsor of Japan Karatedo Federation



"Heart of Japan" becomes the connecter.

Kikkoman × Karate

Support for athletes' job finding



IN CONCLUSION



Kikkoman Corporate Citizenship Framework

The Kikkoman Group Management Principles

- 1. To pursue the fundamental principle "consumer-oriented"
- 2. To promote the international exchange of food culture
- 3. To become a company whose existence is meaningful to the global society

Responsible Operations

Products /
Services

Actions for global society

Enhancing corporate value by taking steps to realize the Management Principles



