This notice was prepared in English for the convenience of shareholders. Kikkoman provides no warranty as to its accuracy. The official notice, based on Article 299, Paragraph 1, of the Companies Act of Japan, is prepared in Japanese.

Please see our website (https://www.kikkoman.com/finance/library/flash/pdf/eng201803.pdf) for the details of our Consolidated Financial Results that were released on April 26, 2018.

Securities Code: 2801 June 4, 2018

Kikkoman Corporation 250 Noda, Noda-shi Chiba 278- 8601, Japan Noriaki Horikiri President and Chief Executive Officer

NOTICE OF CONVOCATION OF THE 107TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

Kikkoman Corporation ("Kikkoman") cordially invites you to attend the 107th ordinary general meeting of shareholders to be held as set forth below.

If you are unable to attend the meeting, you can still exercise your rights by Form (Voting Rights Exercise Form (Proxy Form)) or through electronic method (Internet). After reading the "Reference Materials for the Exercise of Voting Rights" contained herein, and reviewing the next page, please exercise your rights by 4:35 p.m., on June 25, 2018 (Monday) (at the close of business at the Noda Head Office).

Date and Time: June 26, 2018 (Tuesday), at 10 a.m.

Place: B1 Hall, Belle Salle Shiodome

Sumitomo Fudosan Shiodome Hamarikyu Building, 8-21-1 Ginza, Chuo-ku, Tokyo, Japan

Purpose of the Meeting:

Matters to be Reported: 1. The Business Report and the Consolidated Financial Statements, as well as the Report of Audit of

the Consolidated Financial Statements by the Accounting Auditors and the Audit & Supervisory Board

for the 101st Business Term (From April 1, 2017 to March 31, 2018)

2. The Non-Consolidated Financial Statements for the 101st Business Term (From April 1, 2017 to

March 31, 2018)

Matters to be Resolved:

Item 1: To Approve the Appropriation of Surplus

Item 2: To Elect Twelve (12) Directors

Item 3: To Elect One (1) Audit & Supervisory Board Member

Item 4: To Elect One (1) Substitute Audit & Supervisory Board Member

When Attending the Meeting

Please submit the Voting Rights Exercise Form (Proxy Form) at the reception desk.

When exercising voting rights by a proxy, you may appoint another shareholder with voting rights as your proxy and exercise your voting rights. In such case, your proxy is required to submit a document certifying the authority of such proxy at the reception desk.

If You are Unable to Attend the Meeting

Exercise of voting rights by Form.

Please indicate whether you agree or disagree with the proposals on the enclosed Voting Rights Exercise Form (Proxy Form) and return it so that it will reach us no later than the following voting deadline.

Voting deadline To be received by 4:35 p.m., on June 25, 2018 (Monday)

Exercise of voting rights through the Internet.

Please read the "Note for the Exercise of Voting Rights through the Internet" hereunder, visit the website for the exercise of voting rights designated by Kikkoman (https://evote.tr.mufg.jp/) and indicate whether you agree or disagree with the proposals using the login ID and temporary password that are indicated in the Voting Rights Exercise Form (Proxy Form) and following the guidance on the screen.

When voting rights are exercised both by Form and through the Internet, the Internet vote will be taken as effective. When voting rights are exercised more than one time through the Internet, the most recent submission will be taken as effective.

Voting deadline To be entered by 4:35 p.m., on June 25, 2018 (Monday)

<END>

- When attending the meeting, please bring this Notice of Convocation with you.
- Among the documents to be provided along with this Notice of Convocation, (i) the Consolidated Statements of Changes in Equity and (ii) the Notes on the Consolidated Financial Statements, both of which are part of the Consolidated Financial Statements, as well as (iii) the Non-Consolidated Statements of Changes in Equity and (iv) the Notes on the Non-Consolidated Financial Statements, both of which are part of the Non-Consolidated Financial Statements, are posted on Kikkoman's website (https://www.kikkoman.co.jp/ir/shareholder/meeting.html) in accordance with laws, regulations and Kikkoman's Articles of Incorporation; therefore, the above documents are not included in the documents appended to this Notice of Convocation. The documents appended to this Notice of Convocation and the documents posted on the above website were subject to audit by the Audit & Supervisory Board Members for the purpose of the Audit Report, as well as audit by the Accounting Auditors for the purpose of the Accounting Audit Report, respectively.
- Should any revisions be made to the Reference Materials for the Exercise of Voting Rights, the Business Report, the Consolidated Financial Statements and the Non-Consolidated Financial Statements, such changes will be posted on Kikkoman's website (https://www.kikkoman.co.jp/ir/shareholder/meeting.html).

[Note for the Exercise of Voting Rights through the Internet]

If you attend the meeting, it is unnecessary to either send the Voting Rights Exercise Form (Proxy Form) or follow the procedure for the exercise of voting rights through the Internet.

To corporate investors:

Corporate investors may use the Platform for the Electronic Exercise of Voting Rights.

<END>

Reference Materials for Shareholders Meeting

Item 1: To Approve the Appropriation of Surplus

1. Matters concerning the year-end dividend

Kikkoman positions the profit distribution policy as a key management issue, and Kikkoman's basic policy is to carry out profit distribution, taking into consideration factors such as the strengthening of the business base, business expansion going forward and consolidated earnings.

For the current term, as a result of deliberation based on the basic policy above, Kikkoman proposes a year-end dividend of \(\frac{\pmathbf{4}}{17}\) per share. Together with the interim dividend of \(\frac{\pmathbf{2}}{22}\) (common dividend: \(\frac{\pmathbf{4}}{17}\), 100-year foundation anniversary commemorative dividend: \(\frac{\pmathbf{4}}{5}\)), the annual dividend will become \(\frac{\pmathbf{4}}{39}\) per share, an increase of \(\frac{\pmathbf{4}}{5}\) compared with that of the previous term.

1. Dividend is to be paid in:

Cash

2. Details concerning the dividend allocation and the aggregate amount thereof:

Kikkoman proposes a year-end dividend of ¥17 per common share.

Aggregate amount will be \(\frac{\pma}{3}\),264,641,563.

3. The date when the dividend will be effective:

June 27, 2018

2. Other matters concerning Appropriation of Surplus

In order to apply a flexible capital policy in the future, Kikkoman proposes transferring the following amount from the general reserve to the retained earnings brought forward:

(1) Items and amount of earnings to be increased Retained earnings

(2) Items and amount of earnings to be decreased General reserve \(\frac{\pma}{57}\),190,000,000

Item 2: To Elect Twelve (12) Directors

The terms of office of all ten (10) Directors will expire at the close of this ordinary general meeting of shareholders. Therefore, in order to strengthen the management system, Kikkoman proposes increasing the number of Directors by two (2), including one (1) Outside Director, to elect a total of twelve (12) Directors. The candidates for Director are as follows:

Reappointment candidate for Director

New candidate for

Candidate No.	Name		Position Concurrently Held in Kikkoman	Attendance to the Board of Directors:
1	Yuzaburo Mogi	Reappo	Honorary CEO and Chairman of the Board of Directors	11 out of 11 meetings (100%)
2	Noriaki Horikiri	Reappo	Representative Director, President and CEO (Chief Executive Officer)	11 out of 11 meetings (100%)
3	Koichi Yamazaki	Reappo intment	Representative Director and Senior Executive Corporate Officer	II out of II meetings
4	M a s a n a o S h i m a d a	Reappo intment	Director and Senior Executive Corporate Officer	11 out of 11 meetings (100%)
5	Shozaburo Nakano	Reappo intment	Director and Executive Corporate Officer	11 out of 11 meetings (100%)
6	Kazuo Shimizu	Reappointment	Director and Executive Corporate Officer	9 out of 9 meetings (100%)
7	Osamu Mogi	Reappo intment	Director and Executive Corporate Officer	9 out of 9 meetings (100%)
8	Asahi Matsuyama	New candidate	Executive Corporate Officer	
9	Toshihiko Fukui	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)
10	Mamoru Ozaki	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)
11	Takeo Inokuchi	Reappo intment Outside Indepen dent	Outside Director	10 out of 11 meetings (90.9%)
12	Masako Iino	New candidate Outside Independent		

Candidate for Outside

Director

Candidate for Independent

Director

No.	Name (Date of Birth)	Sumn	Summarized Biography, Position and Business in Charge in Kikkoman		Number of Kikkoman Shares Held
1	Yuzaburo Mogi (February 13, 1935) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	Chairman Outside A	, Japan I udit & S	Joined Kikkoman General Manager, Foreign Operations Department Director Managing Director Managing Director (Representative Director) Senior Managing Director (Representative Director) Director and Deputy President (Representative Director) Representative Director and President Representative Director, Chairman of the Board and Chief Executive Officer Honorary CEO and Chairman of the Board of Directors (incumbent) Chairman, Japan Productivity Center (incumbent) ons Concurrently Held) Productivity Center Supervisory Board Member, Tobu Railway Co., Ltd. Supervisory Board Member, Fuji Media Holdings,	1,013,269 shares
			irector,	Calbee, Inc. Oriental Land Co., Ltd.	

Reason for the nomination as a candidate for Director:

Kikkoman chose Yuzaburo Mogi as a candidate for Director because it expects him to contribute to the enhancement of its corporate value by fulfilling the role as Director based on his ample experience of the general business management of the Kikkoman Group.

No.	Name (Date of Birth)	Sumr	narized l	Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held
2	Noriaki Horikiri (September 2, 1951) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	April June June June April June June	June 2003 Corporate Officer June 2006 Executive Corporate Officer April 2008 General Manager, 1st International Operation Division and General Manager, 2 International Operations Division June 2008 Director and Executive Corporate Officer		747,693 shares
		Represen Company	tative D	Representative Director, President and Chief Executive Officer (incumbent) ion Concurrently Held) irector and President, Kikkoman Food Products	
	Director based on his ar	ki Horikiri nple exper	as a ca	ndidate for Director because it expects him to full the general business management of the Kikkoman orate value by successfully achieving strategies of	Group and to
3	Koichi Yamazaki (November 1, 1951) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	April September June June October June June June June Gignifica —	2004 2008 2009 2010 2012 2016 2017	Joined Kikkoman General Manager, Finance & Accounting Department Corporate Officer Executive Corporate Officer Chief Financial Officer Director and Executive Corporate Officer Chief Strategy Officer General Manager, Corporate Planning Division (incumbent) Director and Senior Executive Corporate Officer Representative Director and Senior Executive Corporate Officer (incumbent) ion Concurrently Held)	13,582 shares
Reason for the nomination as a candidate for Director: Kikkoman chose Koichi Yamazaki as a candidate for Director because it expects him to fulfill the role Director based on his ample experience, mainly in management and corporate planning in the Kikkon Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies the department that he spearheads.					the Kikkoman

No.	Name (Date of Birth)	Summa	arized I	Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held	
4	Masanao Shimada (July 29, 1950) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings		2006 2009 2012 2013 2016 at Positi	Joined Kikkoman Representative employee, Kikkoman Trading Europe GmbH Corporate Officer Executive Corporate Officer Director and President, CEO and Secretary, Kikkoman Sales USA, Inc. (incumbent) Director and Executive Corporate Officer Director and Senior Executive Corporate Officer (incumbent) ion Concurrently Held) ident, CEO and Secretary, Kikkoman Sales USA,	16,300 shares	
	Reason for the nomination as a candidate for Director: Kikkoman chose Masanao Shimada as a candidate for Director because it expects him to fulfill Director based on his ample experience, in management and the international business in the Group, and to contribute to the enhancement of its corporate value by successfully achieving s the business that he spearheads.					
5	Shozaburo Nakano (March 28, 1957) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	April April June June June June June Gignificar Director an Manager, I Company	nd Seni Product	Joined Kikkoman General Manager, Corporate Planning Department Corporate Officer Executive Corporate Officer General Manager, Corporate Planning Division and General Manager, Business Development Department Chief Financial Officer Director and Executive Corporate Officer (incumbent) Director and Senior Executive Corporate Officer, and General Manager, Product Managers Division, Kikkoman Food Products Company (incumbent) ions Concurrently Held) or Executive Corporate Officer, and General Managers Division, Kikkoman Food Products	316,000 shares	
	Reason for the nomination as a candidate for Director: Kikkoman chose Shozaburo Nakano as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, mainly in management as well as the Product Management Division in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies in the department that he spearheads.					

No.	Name (Date of Birth)	Sumi	narized l	Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held			
6	Kazuo Shimizu (December 13, 1953) Reappointment Attendance to the Board of Directors: 9 out of 9 meetings		June 2004 General manager, Research & External Relations, Corporate Planning Division June 2006 Corporate Officer June 2008 Director and President, KIKKOMAN FOODS, INC. (incumbent) June 2013 Executive Corporate Officer June 2017 Director and Executive Corporate Officer (incumbent) (Significant Position Concurrently Held)		12,000 shares			
	Kikkoman chose Kazu Director based on his a	Director and President, KIKKOMAN FOODS, INC. Reason for the nomination as a candidate for Director: Kikkoman chose Kazuo Shimizu as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, in management and the international business in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies of the business that he spearheads						
7	Osamu Mogi (September 2, 1967) Reappointment Attendance to the Board of Directors: 9 out of 9 meetings	October June June June June June June June June	1996 2011 2012 2012 2014 2015 2017 2017 ant Posit	Joined Kikkoman Deputy Manager, Foreign Operations Department Corporate Officer General Manager, Foreign Operations Department Deputy General Manager, International Operations Division Executive Corporate Officer Director and Executive Corporate Officer (incumbent) General Manager, International Operations Division (incumbent) ions Concurrently Held)	97,500 shares			
Reason for the nomination as a candidate for Director: Kikkoman chose Osamu Mogi as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, in management and the international business in the Kikkoman Group to contribute to the enhancement of its corporate value by successfully achieving strategies in the Depart that he spearheads.					an Group, and			

No.	Name (Date of Birth)	Summarize	Number of Kikkoman Shares Held			
	Asahi Matsuyama (February 22, 1957) New Candidate	April 198 June 200 June 200 June 200 June 201	General Manager, 3rd Research and Development Department, Research and Development Division Corporate Officer General Manager, Research and Development Division (incumbent)	9,300 shares		
8		June 201 (Significant Po	- · · · · · · · · · · · · · · · · · · ·			
	Reason for the nomination as a candidate for Director: Kikkoman chose Asahi Matsuyama as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, mainly in management and the R&D department in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies of the department that he spearheads.					

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held	
9	Toshihiko Fukui (September 7, 1935) Reappointment Outside Independent Attendance to the Board of Directors:	April September September December November June March December	r 1989 r 1994 r 1998 2002 2003	Joined Bank of Japan Director-General, Banking Department, Bank of Japan Executive Director, Bank of Japan Deputy Governor, Bank of Japan Chairman, Fujitsu Research Institute Director of Kikkoman Governor, Bank of Japan President, The Canon Institute for Global Studies (incumbent)	5,000 shares	
	11 out of 11 meetings					
10	April 1958 Joined Ministry of Finance Mamoru Ozaki (May 20, 1935) Reappointment Outside Independent Attendance to the April 1958 Joined Ministry of Finance June 1991 Commissioner of National Tax Agency Administrative Vice Minister of Ministry of Finance Governor of People's Finance Corporation Governor of National Life Finance Corporation Shares Advisor of Yazaki Corporation					
		h a broad p	erspect	ive based on his extensive knowledge and ample		

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held
11	Takeo Inokuchi (April 9, 1942) Reappointment Outside Independent Attendance to the Board of Directors: 10 out of 11 meetings	Outside A Co., Ltd.	Audit & S	Joined Taisho Marine & Fire Insurance Company Representative Director and President, Mitsui Marine and Fire Insurance Co., Ltd. Chief Executive Officer, Representative Director and Chairman, President, Mitsui Marine and Fire Insurance Co., Ltd. Representative Director, Chairman and CEO, Mitsui Sumitomo Insurance Co., Ltd. Senior Advisor, Mitsui Sumitomo Insurance Co., Ltd. Audit & Supervisory Board Member of Kikkoman Director of Kikkoman (incumbent) Honorary Advisor, Mitsui Sumitomo Insurance Co., Ltd. (incumbent) ions Concurrently Held) Supervisory Board Member, Sanki Engineering Kaneka Corporation	6,500 shares

Reason for the nomination as a candidate for Outside Director:

Takeo Inokuchi, a candidate for Director, is a candidate for Outside Director. Kikkoman chose him as a candidate for Outside Director because it expects him to oversee the decision-making procedures of the Board of Directors from various perspectives based mainly on his ample experience and broad knowledge of corporate management.

No.	Name (Date of Birth)	Summarize	Number of Kikkoman Shares Held			
		April 199 November 200	Liberal Arts, Tsuda College (current Tsuda University)			
	Masako Iino (January 2, 1944) New Candidate	June 201	2 President, Japan-U.S. Educational Exchange Promotion Foundation (Fulbright Foundation) (incumbent)	_		
	Outside Independent	November 201	2 Chair, Board of Trustees, Tsuda College	shares		
12	macpenaem	April 201	3 Professor Emeritus, Tsuda College (incumbent)			
		April 201 (Significant Po				
		Foundation	nn-U.S. Educational Exchange Promotion			
	Reason for the nominat	ion as a candida	te for Outside Director:			
	Masako Iino, a candidate for Director, is a candidate for Outside Director. Kikkoman chose her as a candidate					
	for Outside Director because it expects her to oversee the decision-making procedures of the Board of					
			pased mainly on her ample experience and broad	knowledge of		
	university management	•				

Note: 1. Each candidate does not have a special interest relationship with Kikkoman.

- 2. Toshihiko Fukui, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be nine (9) years at the close of this ordinary general meeting of shareholders. In addition, he was an Outside Director of Kikkoman from June 26, 2002 to March 19, 2003.
- 3. Mamoru Ozaki, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be thirteen (13) years at the close of this ordinary general meeting of shareholders.
- 4. Takeo Inokuchi, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be four (4) years at the close of this ordinary general meeting of shareholders. In addition, he was an Outside Audit & Supervisory Board Member of Kikkoman from June 24, 2008 to June 24, 2014.
- 5. While Takeo Inokuchi, a candidate for Outside Director, is an Outside Audit & Supervisory Board Member of Sanki Engineering Co., Ltd., the company's internal investigation concluded that its involvement in the bidding for snow-melting equipment engineering works for the Hokuriku Shinkansen, ordered by the Japan Railway Construction, Transport and Technology Agency, violated the Antimonopoly Act. Subsequently, Sanki Engineering filed an application under the leniency program with the Japan Fair Trade Commission and made an official announcement dated March 31, 2014 concerning the above event. On October 9, 2015, Sanki Engineering Co., Ltd. received a cease and desist order from the Commission. However, it was exonerated from the payment of a surcharge as the Commission approved the application of the leniency program. Along with the cease and desist order, Sanki Engineering also received a business suspension order for the period of thirty (30) days, starting from July 8, 2016, based on the Construction Industry Act. Mr. Inokuchi had offered advice and opinions regarding legal compliance at the meetings of the Board of Directors and the Audit & Supervisory Board on a routine basis, and upon receipt of the report regarding the facts, he has been executing his duties by immediately proffering advice and opinions to Sanki Engineering on the measures it should take. He subsequently provided the company with timely and appropriate assistance on matters including the formulation of measures to prevent recurrence, initiatives to enhance the overall internal control system of the company's group and disclosure of the event to the public.
- 6. In case the reelection of three current Outside Directors, Toshihiko Fukui, Mamoru Ozaki and Takeo Inokuchi, and the election of the candidate for Outside Director, Masako Iino, are approved at this ordinary general meeting of shareholders, Kikkoman will continue or enter into agreements with them to limit their liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.
- 7. Kikkoman has registered the three current candidates for Director (Toshihiko Fukui, Mamoru Ozaki and Takeo Inokuchi) as "Independent Directors/Auditors" of Kikkoman in the Tokyo Stock Exchange. Mr. Inokuchi, a candidate for Outside Director, is an Honorary Advisor to Mitsui Sumitomo Insurance Co., Ltd., with which the Kikkoman Group has transactions of nonlife insurance. However, the value of such transactions accounts for less than 2% of the consolidated net sales of the Kikkoman Group; therefore, Mr. Inokuchi satisfies the independence criteria for Outside Directors prescribed by Kikkoman (please refer to "Independence Criteria for Outside Directors/Auditors" hereunder).
- 8. In case Masako Iino is elected as an Outside Director, Kikkoman will register her as an "Independent Director/Audit & Supervisory Board Members" of Kikkoman in the Tokyo Stock Exchange.

Item 3: To Elect One (1) Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member Toru Kajikawa will expire at the close of this ordinary general meeting of shareholders. Therefore, Kikkoman proposes electing one (1) Audit & Supervisory Board Member.

This proposal is presented to this meeting with prior consent of the Audit & Supervisory Board.

The candidate for Audit & Supervisory Board Member is as follows:

Name (Date of Birth)	Summarized Bi	Number of Kikkoman Shares Held	
Toru Kajikawa (September 24, 1951) Reappointment Outside Independent Attendance to the Board of Directors: 11 out of 11 meetings Attendance to the Audit & Supervisory Board: 8 out of 8 meetings	September 1979 September 1990 July 2000 June 2014 July 2014 October 2014 (Significant Positio Chairman and Reproutside Audit & Suco., Ltd.	Joined Chuo Accounting Office Registered as a certified public accountant Representative Partner, Taiyo Audit Corporation Managing Partner, Taiyo Audit Corporation Audit & Supervisory Board Member of Kikkoman (incumbent) Chairman and Representative Partner, Grant Thornton Taiyo ASG LLC Chairman and Representative Partner, Grant Thornton Taiyo LLC (incumbent) ons Concurrently Held) resentative Partner, Grant Thornton Taiyo LLC upervisory Board Member, Kakiyasu Honten, upervisory Board Member, Mitsubishi Pencil	shares

Reason for the nomination as a candidate for Outside Audit & Supervisory Board Member:

Toru Kajikawa, a candidate for Audit & Supervisory Board Member, is a candidate for Outside Audit & Supervisory Board Member. Kikkoman chose him as a candidate for Outside Audit & Supervisory Board Member mainly because it expects that his deep insight, expertise and ample experience as a certified public accountant will contribute to the execution of the Audit & Supervisory Board Member's duties.

Note: 1. The candidate does not have a special interest relationship with Kikkoman.

- 2. Toru Kajikawa, a candidate for Outside Audit & Supervisory Board Member, is currently an Outside Audit & Supervisory Board Member of Kikkoman. His term of office as Outside Audit & Supervisory Board Member will be four (4) years at the close of this ordinary general meeting of shareholders.
- 3. In case the reelection of current Audit & Supervisory Board Member Toru Kajikawa is approved at this ordinary general meeting of shareholders, Kikkoman will continue the agreement with him to limit his liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.
- 4. Kikkoman has registered the current candidate for Audit & Supervisory Board Member, Toru Kajikawa, as an "Independent Director/ Audit & Supervisory Board Members" of Kikkoman in the Tokyo Stock Exchange.

Item 4: To Elect One (1) Substitute Audit & Supervisory Board Member

Kikkoman proposes to elect one (1) Substitute Audit & Supervisory Board Member in case the number of Audit & Supervisory Board Members becomes less than the necessary number of Audit & Supervisory Board Members stipulated by laws and ordinances, given that the term of office of Kazuyoshi Endo, who was elected as Substitute Audit & Supervisory Board Member at the ordinary general meeting of shareholders held on June 27, 2017, is to expire at the beginning of this ordinary general meeting of shareholders.

This proposal is presented to this meeting with prior consent of the Audit & Supervisory Board.

The candidate for Substitute Audit & Supervisory Board Member is as follows:

Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held
Kazuyoshi Endo (January 20, 1948) Outside	April 1977 Registered as a lawyer with the Tokyo Bar Association September 2002 Partner, SHIBA INTERNATIONAL Law Offices (incumbent)	shares
Independent	(Significant Positions Concurrently Held) Partner, SHIBA INTERNATIONAL Law Offices	Shares

Reason for the nomination as a candidate for Substitute Audit & Supervisory Board Member:

Kazuyoshi Endo is a candidate for Substitute Audit & Supervisory Board Member for the Outside Audit & Supervisory Board Members. Kikkoman chose him as a candidate for Substitute Audit & Supervisory Board Member for the Outside Audit & Supervisory Board Members because it expects that his ample experience as a lawyer will contribute to the execution of the Audit & Supervisory Board Member's duties mainly from the point of view of compliance with laws, regulations and the Articles of Incorporation.

Note: 1. The candidate does not have a special interest relationship with Kikkoman.

- 2. In case candidate Kazuyoshi Endo is appointed as an Outside Audit & Supervisory Board Member and takes office, Kikkoman will enter into an agreement with him to limit his liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.
- 3. In case candidate Kazuyoshi Endo is appointed as an Outside Audit & Supervisory Board Member and takes office, Kikkoman will register him as an "Independent Director/ Audit & Supervisory Board Members" of Kikkoman in the Tokyo Stock Exchange.

For Your Reference:

Independence Criteria for Outside Directors/Audit & Supervisory Board Members

Kikkoman has established the criteria for independence of Outside Directors/Audit & Supervisory Board Members to select Outside Directors/Audit & Supervisory Board Members who are independent and have no interest relationship with Kikkoman. Kikkoman has registered all Outside Directors and Outside Audit & Supervisory Board Members as "Independent Directors/Auditors" of Kikkoman in the Tokyo Stock Exchange. Kikkoman's criteria for independence of Outside Directors/Audit & Supervisory Board Members stipulate that an Outside Director/Audit & Supervisory Board Member shall not fall under any of the following:

- (1) A person who is or was an executive director, executive officer or employee, etc. at a company in the Kikkoman Group;
- (2) A person with a relative within the second degree kinship (hereinafter referred to as a "Close Relative") who is or was at any point in the past five (5) years an executive director, executive officer or employee, etc. at a company in the Kikkoman Group;
- (3) A person who is an executive director, executive officer or employee, etc. at a company that is engaged in transactions with the Kikkoman Group and Kikkoman's consolidated net sales from such company constitute 2% or more of the consolidated net sales of Kikkoman in the current business year or any of the past three (3) business years;
- (4) A person who is an executive director, executive officer or employee, etc. of a company that is engaged in transactions with the Kikkoman Group companies and Kikkoman's consolidated net sales from such company constitute 2% or more of the consolidated net sales of such company in the current business year or any of the past three (3) business years;
- (5) An expert providing professional services, such as a consultant, accountant, lawyer, etc. who receives or received compensation of ¥10 million or more per year from the Kikkoman Group companies in the current business year or either of the past two (2) business years;
- (6) (i) A person who directly or indirectly holds 10% or more of the total voting rights of Kikkoman or (ii) a director, audit & supervisory board member, accounting advisor, executive officer or employee, etc. of a company which directly or indirectly holds 10% or more of the total voting rights of Kikkoman;
- (7) A director, audit & supervisory board member, accounting advisor, executive officer, or employee, etc. of a company of which 10% or more of the total voting rights are directly or indirectly held by the Kikkoman Group companies;
- (8) An executive director or other person who is engaged in the execution of business of an organization that receives or received donations or grants of more than ¥10 million per year from the Kikkoman Group companies either in the current business year or on average over the past three (3) business years;
- (9) An executive director or other person engaged in the execution of business of an organization that receives donations or grants exceeding 30% of its total annual revenue from the Kikkoman Group companies;
- (10) A director, audit & supervisory board member, officer or employee, etc. of a company to which Kikkoman dispatches a director or audit & supervisory board member and vice versa;
- (11) Other person who has any important interest relationship with Kikkoman; or
- (12) A Close Relative of the person described in the above (3), (4), (5), (6), (7), (8), or (9).

<END>

Consolidated Financial Statements

Consolidated Balance Sheet (As of March 31, 2018)

	1		(Millions of yen)
Items	Amount	Items	Amount
Assets	1	Liabilities	T
Current assets	148,340	Current liabilities	57,532
Cash and deposits	22,196	Notes and accounts payable - trade	21,535
Notes and accounts receivable - trade	58,452	Short-term loans payable	3,692
Short-term investment securities	2,892	Lease obligations	33
Merchandise and finished goods	37,760	Accounts payable - other	17,737
Work in process	10,894	Income taxes payable	3,433
Raw materials and supplies	4,991	Provision for bonuses	2,497
Deferred tax assets	4,492	Provision for directors' bonuses	115
Other	7,159	Other	8,487
Allowance for doubtful accounts	(499)	Noncurrent liabilities	36,099
Noncurrent assets	198,580		,
Property, plant and equipment	110,121	Long-term loans payable	13,000
Buildings and structures, net	41,240	Lease obligations	40
Machinery, equipment and vehicles, net	36,768	Deferred tax liabilities	10,251
Land	20,779	Provision for directors' retirement benefits	712
Leased assets, net	213	Provision for environmental measures	124
Construction in progress	7,264	Net defined benefit liabilities	4,783
Other, net	3,856	Other	7,187
Intangible assets	10,522	Total liabilities	93,631
Goodwill	5,081	Net assets	,
Other	5,440	Shareholders' equity	228,558
Investments and other assets	77,936	Capital stock	11,599
Investment securities	65,151	Capital surplus	13,915
Long-term loans receivable	773	Retained earnings	238,660
Net defined benefit assets	7,371	Treasury stock	(35,616)
Deferred tax assets	1,363	Accumulated other comprehensive income	19,514
Other	4,303	Valuation difference on available- for-sale securities	20,956
Allowance for doubtful accounts	(1,027)	Deferred gains or losses on hedges	(38)
		Foreign currency translation adjustment	(2,050)
		Remeasurements of defined benefit plans	647
		Non-controlling interests	5,216
		Total net assets	253,289
Total assets	346,921	Total liabilities and net assets	346,921

<u>Consolidated Statement of Income</u> (From April 1, 2017 to March 31, 2018)

Items	Amou	(Millions of ye
Net sales		430,602
Cost of sales		260,426
Gross profit		170,176
Selling, general and administrative expenses		
Selling expenses	102,220	
General and administrative expenses	31,453	133,673
Operating income		36,502
Non-operating income		
Interest income	257	
Dividends income	987	
Equity in earnings of affiliates	172	
Rent income	701	
Foreign exchange gains	2,701	
Other	1,963	6,783
Non-operating expenses		
Interest expenses	304	
Sales discounts	747	
Loss on valuation of derivatives	2,169	
Other	4,079	7,300
Ordinary income		35,985
Extraordinary income		
Gain on sales of investment securities	3,981	3,981
Extraordinary loss		
Impairment loss	141	
Loss on retirement of noncurrent assets	305	
Loss on valuation of investment securities	1,076	
Loss on valuation of subsidiary securities	381	
Loss on valuation of golf club memberships	2	
Loss on bond retirement	1,668	
100th anniversary project cost	392	3,967
Income before income taxes		35,999
Income taxes - current	10,390	
Income taxes - deferred	1,450	11,841
Net income		24,157
Net income attributable to non-controlling interests		311
Net income attributable to owners of parent		23,846

Consolidated Statement of Changes in Equity (From April 1, 2017 to March 31, 2018)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' e q u i t y
Balance at beginning of the p e r i o d	11,599	13,914	222,614	(30,600)	217,528
Changes of items during the p e r i o d					
Dividends from surplus			(7,727)		(7,727)
Net income attributable to owners of parent company			23,846		23,846
Change of scope of consolidation			(72)		(72)
Purchase of treasury stock				(5,016)	(5,016)
Disposal of treasury stock		0		0	1
Net changes of items other than shareholders' equity					
Total changes of items during the p e r i o d	_	0	16,045	(5,016)	11,030
Balance at end of the period	11,599	13,915	238,660	(35,616)	228,558

	Ac	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities Securities Valuation and translation adjustments	gains or losses on h e d g e s	Foreign currency translation adjustment	defined benefit	Total accumulated o t h e r comprehensive i n c o m e	Non-controlling interests	Total net assets
Balance at beginning of the p e r i o d	20,306	(3)	2,652	(473)	22,481	4,427	244,437
Changes of items during the p e r i o d							
Dividends from surplus							(7,727)
Net income attributable to owners of parent							23,846
Change of scope of consolidation							(72)
Purchase of treasury stock							(5,016)
Disposal of treasury stock							1
Net changes of items other than shareholders' equity	649	(35)	(4,703)	1,121	(2,967)	789	(2,177)
Total changes of items during the p e r i o d	649	(35)	(4,703)	1,121	(2,967)	789	8,852
Balance at end of the period	20,956	(38)	(2,050)	647	19,514	5,216	253,289

Non-Consolidated Financial Statements

Non-Consolidated Balance Sheet

(As of March 31, 2018)

Items	Amount	Items	Amount
Assets	7444	Liabilities	
Current assets	40,712	Current liabilities	53,542
Cash and deposits	12,822	Accounts payable - trade	480
Accounts receivable - trade	7,554	Short-term loans payable	30,666
Supplies	83	Current portion of long-term loans payable	17,605
Prepaid expenses	123	Lease obligations	9
Deferred tax assets	1,403	Accounts payable - other	2,085
Short-term loans receivable from subsidiaries and associates	14,823	Accrued expenses Income taxes payable	173 783
Other	3,907	Deposits received	147
Allowance for doubtful accounts	(4)	Provision for bonuses	619
Noncurrent assets	170,866	Provision for directors' bonuses	82
Property, plant and equipment	14,182	Other	888
Buildings	5,165	Noncurrent liabilities	68,564
Structures	266	Long-term loans payable	13,000
Machinery and equipment	108	Long-term loans payable to subsidiaries and associates	42,652
Tools, furniture and fixtures	683	Lease obligations	6
Land	7,730	Deferred tax liabilities	8,859
Leased assets	14	Provision for retirement benefits	956
Construction in progress	211	Provision for directors' retirement benefits	465
Intangible assets	197	Other	2,623
Software	197	Total liabilities	122,107
Other	0	Net assets	
Investments and other assets	156,486	Shareholders' equity	68,798
Investment securities	58,141	Capital stock	11,599
Shares of subsidiaries and associates	83,707	Capital surplus	21,412
Investments in capital of subsidiaries and associates	2,810	Legal capital surplus	21,192
Long-term loans receivable from employees	23	Other capital surplus	220
Long-term loans receivable from subsidiaries and associates	9,335	Retained earnings	71,364

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Claims provable in rehabilitation and other	673	Legal retained earnings	2,899
Prepaid pension cost	1,457	Other retained earnings	68,464
Other	1,279	Employee welfare fund	10
Allowance for doubtful accounts	(941)	Employees' retirement benefits allowance	50
		R&D fund	50
		Reserve for dividends	420
		Tax reserve	362
		Reserve for advanced depreciation of noncurrent assets	1,251
		Reserve for special depreciation	9
		General reserve	57,190
		Retained earnings brought forward	9,121
		Treasury stock	(35,578)
		Valuation and translation adjustments	20,673
		Valuation difference on available- for-sale securities	20,673
		Total net assets	89,472
Total assets	211,579	Total liabilities and net assets	211,579

Non-Consolidated Statement of Income (From April 1, 2017 to March 31, 2018)

Items	Amoun	t (Willions of yell
Net sales		
Dividends from subsidiaries and associates	7,439	
Revenues from Group management	10.415	
services	10,415	
Rent income of real estate	583	
Other sales	4,018	22,457
Cost of sales		·
Cost of purchased goods	2,825	
Total	2,825	
Transfer to other account	12	
Cost of real estate rent	236	3,050
Gross profit		19,407
Selling, general and administrative expenses		
Selling expenses	681	
General and administrative expenses	11,624	12,305
Operating income		7,102
Non-operating income		
Interest income	202	
Dividends income	952	
Royalty income	248	
Rent income	503	
Other	1,161	3,068
Non-operating expenses		
Interest expenses	235	
Interest on bonds	197	
Rental expenses	225	
Other	1,445	2,104
Ordinary income		8,066
Extraordinary income		
Gain on sales of investment securities	3,981	3,981
Extraordinary loss		
Loss on retirement of noncurrent assets	70	
Loss on valuation of investment securities	879	
Loss on valuation of subsidiary securities	4	
Loss on valuation of golf club memberships	2	
Loss on bond retirement	1,668	
100th anniversary project cost	392	3,016
Income before income taxes		9,030
Income taxes - current	(768)	
Income taxes - deferred	1,551	782
Net income		8,247