This notice was prepared in English for the convenience of shareholders. Kikkoman provides no warranty as to its accuracy. The official notice, based on Article 299, Paragraph 1, of the Companies Act of Japan, is prepared in Japanese.

Please see our website (https://www.kikkoman.com/en/finance/library/flash/pdf/eng202003.pdf) for the details of our Consolidated Financial Results that were released on May 12, 2020.

Securities Code: 2801 June 4, 2020

Kikkoman Corporation 250 Noda, Noda-shi Chiba 278- 8601, Japan Noriaki Horikiri President and Chief Executive Officer

# NOTICE OF CONVOCATION OF THE 109TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

Kikkoman Corporation ("Kikkoman") is pleased to notify you of the 109th ordinary general meeting of shareholders to be held as set forth below. As a result of careful consideration in response to the recent expansion of COVID-19 infection, we have decided to hold the 109th ordinary general meeting of shareholders by taking appropriate preventive measures against the infection.

In order to prevent the COVID-19 expansion, shareholders are strongly requested, to the extent possible, to exercise their rights prior to the shareholders meeting by Form (mail of Voting Rights Exercise Form) or through electronic method (Internet) and to refrain from attending the meeting.

After reading the "Reference Materials for the Exercise of Voting Rights" contained herein, and reviewing the page 3, please exercise your rights by 4:35 p.m., on June 22, 2020 (Monday) (at the close of business at the Noda Head Office).

**Date and Time:** June 23, 2020 (Tuesday), at 10 a.m.

Place: Main conference room, Kikkoman Noda Head Office Building

250, Noda, Noda-shi, Chiba, Japan

**Purpose of the Meeting:** 

**Matters to be Reported:** 1. The Business Report and the Consolidated Financial Statements, as well

as the Report of Audit of the Consolidated Financial Statements by the Accounting Auditors and the Audit & Supervisory Board for the 103rd

Business Term (From April 1, 2019 to March 31, 2020)

2. The Non-Consolidated Financial Statements for the 103rd Business Term

(From April 1, 2019 to March 31, 2020)

Matters to be Resolved:

Item 1: To Approve the Appropriation of Surplus

Item 2: To Elect Eleven (11) Directors

Item 3: To Elect One (1) Audit & Supervisory Board Member

Item 4: To Elect One (1) Substitute Audit & Supervisory Board Member Item 5: To Revise the Amount of Remuneration for Outside Directors

- Among the documents to be provided along with this Notice of Convocation, (i) "Basic Policy with respect to the Person/Entity who Controls Decisions on the Company's Financial and Business Policies" and (ii) the Notes on the Consolidated Financial Statements, which are part of the Consolidated Financial Statements, as well as (iii) the Non-Consolidated Statements of Changes in Equity and (iv) the Notes on the Non-Consolidated Financial Statements, both of which are part of the Non-Consolidated Financial Statements, are posted on Kikkoman's website (https://www.kikkoman.co.jp/ir/shareholder/meeting.html) in accordance with laws, regulations and Kikkoman's Articles of Incorporation; therefore, the above documents are not included in the documents appended to this Notice of Convocation and the documents posted on the above website were subject to audit by the Audit & Supervisory Board Members for the purpose of the Audit Report, as well as audit by the Accounting Auditors for the purpose of the Accounting Audit Report, respectively.
- Should any revisions be made to the Reference Materials for the Exercise of Voting Rights, the Business Report, the Consolidated Financial Statements and the Non-Consolidated Financial Statements, such changes will be posted on Kikkoman's website (https://www.kikkoman.co.jp/ir/shareholder/meeting.html).

### Notice for prevention of COVID-19 expansion for shareholders meeting

- For the 109th shareholders meeting, the number of seats prepared for shareholders will be significantly smaller than usual in order to increase the space between seats for the prevention of COVID-19 expansion. Please note that you may not be able to enter the venue on the day.
- We will ask for shareholders' cooperation with our COVID-19 prevention measures, including temperature measurement before checking into the venue and the use of an alcohol-based sanitizer in the venue, etc. Please wear a mask in case of attending the shareholders meeting.
- Please note that we may ask you to refrain from entering the venue if you do not look well. In particular, the elderly, pregnant, those who have an underlying disease, and those who do not feel well are requested to refrain from attending the shareholders meeting in order to avoid the infection risk.
- No souvenirs, factory tour invitation, etc. will be prepared for the 109th shareholders meeting.
- Should any significant changes be made to the management/venue of the 109th shareholders meeting in order to prevent COVID-19 expansion, such changes will be posted on Kikkoman's website (https://www.kikkoman.co.jp/ir/shareholder/meeting.html). Please see that website.

### Notice for exercise of voting rights

Voting rights at the general meeting of shareholders are your important rights. Please exercise your voting rights by examining the following "Reference Materials for the Exercise of Voting Rights". Followings are the three methods for exercising voting rights. For this year, please exercise your voting rights by using method (2) or (3) as much as possible in order to prevent the expansion of COVID-19.

#### (1) Method by attending general meeting of shareholders

Please submit the enclosed Voting Rights Exercise Form at the reception when attending the meeting. Time and place of general meeting of shareholders 10 a.m. June 23 (Tuesday), 2020

If you attend the shareholders meeting by proxy, the proxy must be only one shareholder having voting rights in Kikkoman.

#### (2) Method to exercise voting rights by Form (mail)

Please indicate whether you agree or disagree with the proposals on the enclosed Voting Rights Exercise Form and return it.

Voting deadline

To be received by 4:35 p.m., June 22 (Monday), 2020

#### (3) Method to exercise voting rights through the Internet

Please indicate whether you agree or disagree with the proposals. Voting deadline

To be entered by 4:35 p.m., June 22 (Monday), 2020

### Notice for How to fill in the Voting Rights Exercise Form

Please indicate here whether you agree or disagree with the proposals.

#### Proposal 2

- When agreeing with all candidates: Draw a circle in the "Agree" column
- When disagreeing with all candidates: Draw a circle in the "Disagree" column
- When disagreeing with some of the candidates: Draw a circle in the "Agree" column and indicate the number of directors you disagree with

# Proposal 1, 3, 4 and 5

- When agreeing: Draw a circle in the "Agree" column
- When disagreeing: Draw a circle in the "Disagree" column

If you exercise voting rights both by the Form (mail) and through the Internet, voting right exercise through the Internet will be treated as your effective voting rights. If you exercise voting rights several times through the Internet, your most recent voting rights executed will be treated as effective. If there is no indication of agree or disagree, it will be treated as if approved is indicated.

### **Reference Materials for Shareholders Meeting**

### Item 1: To Approve the Appropriation of Surplus

Kikkoman positions the profit distribution policy as a key management issue, and Kikkoman's basic policy is to carry out profit distribution, taking into consideration factors such as the strengthening of the business base, business expansion going forward and consolidated earnings.

For the current term, as a result of deliberation based on the basic policy above, Kikkoman proposes a year-end dividend of \(\frac{\pma}{2}\)1 per share. Together with the interim dividend of \(\frac{\pma}{2}\)1, the annual dividend will become \(\frac{\pma}{4}\)2 per share, an increase of \(\frac{\pma}{1}\)1 compared with that of the previous term.

1. Dividend is to be paid in:

Cash

2. Details concerning the dividend allocation and the aggregate amount thereof:

Kikkoman proposes a year-end dividend of ¥21 per common share.

3. The date when the dividend will be effective:

June 24, 2020

Item 2: To Elect Eleven (11) Directors

The terms of office of all twelve (12) Directors will expire at the close of this ordinary general meeting of shareholders. Therefore, Kikkoman proposes electing a total of eleven (11) Directors.

The candidates for Director are as follows:

Candidate No.	Name		Position Concurrently Held in Kikkoman	Attendance to the Board of Directors:
1	Yuzaburo Mogi	Reappo intment	Honorary CEO and Chairman of the Board of Directors	11 out of 11 meetings (100%)
2	Noriaki Horikiri	Reappo intment	Representative Director, President and CEO (Chief Executive Officer)	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
3	Koichi Yamazaki	Reappo	Representative Director and Senior Executive Corporate Officer	II out of II meetings
4	Shozaburo Nakano	Reappo	Representative Director and Senior Executive Corporate Officer	10 out of 11 meetings (90.9%)
5	M a s a n a o S h i m a d a	Reappo intment	Director and Senior Executive Corporate Officer	11 out of 11 meetings (100%)
6	Osamu Mogi	Reappo	Director and Executive Corporate Officer	11 out of 11 meetings (100%)
7	Asahi Matsuyama	Reappo	Director and Executive Corporate Officer	11 out of 11 meetings (100%)
8	Toshihiko Fukui	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)
9	Mamoru Ozaki	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)
10	Takeo Inokuchi	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)
11	Masako Iino	Reappo intment Outside Indepen dent	Outside Director	11 out of 11 meetings (100%)

Reappointment candidate for Director Outside

Candidate for Outside Indepen

Candidate for Independent Director

Note: The percentages (%) shown are rounded off.

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held
1	Mr. Yuzaburo Mogi (February 13, 1935) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	Chairman, Outside A Outside A Inc. Outside D	, Japan I udit & S udit & S irector,	Joined Kikkoman General Manager, Foreign Operations Department Director Managing Director Managing Director (Representative Director) Senior Managing Director (Representative Director) Director and Deputy President (Representative Director) Representative Director and President Representative Director, Chairman of the Board and Chief Executive Officer Honorary CEO and Chairman of the Board of Directors (incumbent) Chairman, Japan Productivity Center (incumbent) ons Concurrently Held) Productivity Center Supervisory Board Member, Tobu Railway Co., Ltd. Supervisory Board Member, Fuji Media Holdings, Calbee, Inc.	1,004,669 shares
	D 0 1 1 1	Outside D	irector,	Oriental Land Co., Ltd.	

Reason for the nomination as a candidate for Director:

Kikkoman chose Yuzaburo Mogi as a candidate for Director because it expects him to contribute to the enhancement of its corporate value by fulfilling the role as Director based on his ample experience of the general business management of the Kikkoman Group.

	Name (Date of Birth)	Sumr	narized I	Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held
2	Mr. Noriaki Horikiri (September 2, 1951) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	April June June June April  June June June  June  (Significa	1974 2002 2003 2006 2008 2008 2011	Joined Kikkoman General Manager, Kanto Region Corporate Officer Executive Corporate Officer General Manager, 1st International Operations Division and General Manager, 2nd International Operations Division Director and Executive Corporate Officer Representative Director and Senior Executive Corporate Officer Representative Director and President, Kikkoman Food Products Company Representative Director, President and Chief Executive Officer (incumbent) ion Concurrently Held)	747,893 shares
	Director based on his ar	ıki Horikiri mple exper	i as a car rience of	For Director:  Indidate for Director because it expects him to full the general business management of the Kikkoman orate value by successfully achieving strategies of the successful succe	Group and to
		April Septembe	1974 er 2001	Joined Kikkoman General Manager, Finance & Accounting	

Kikkoman chose Koichi Yamazaki as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, mainly in management and corporate planning in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies in

the department that he spearheads.

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held	
		April April June	1981 2008 2008	Joined Kikkoman General Manager, Corporate Planning Department Corporate Officer		
		June	2011	Executive Corporate Officer		
		June	2011	General Manager, Corporate Planning Division and General Manager, Business Development Department		
	Mr. Shozaburo Nakano	June	2012	Chief Financial Officer		
	(March 28, 1957)	June	2015	Director and Executive Corporate Officer		
4	Reappointment Attendance to the Board of Directors:	June	2017	Director and Senior Executive Corporate Officer, and General Manager, Product Managers Division, Kikkoman Food Products Company	316,000 shares	
	10 out of 11 meetings	June	2019	Representative Director and Senior Executive Corporate Officer (incumbent)		
		June	2019	Representative Director and President, Kikkoman Food Products Company (incumbent)		
		(Significant Positions Concurrently Held)				
		Represent Company	ative Di	rector and President, Kikkoman Food Products		
	Director based on his an	buro Nakar nple experion to contribu	no as a cence, m	candidate for Director because it expects him to ful ainly in management as well as the domestic food be e enhancement of its corporate value by successfi	ousiness in the	
		April December	1973 2001	Joined Kikkoman Representative employee, Kikkoman Trading Europe GmbH		
	Mr. Masanao Shimada	June	2006	Corporate Officer		
	(July 29, 1950)	June	2009	Executive Corporate Officer		
	Reappointment Attendance to the	October	2012	Director and President, CEO and Secretary, Kikkoman Sales USA, Inc. (incumbent)	16,600 shares	
5	Board of Directors: 11 out of 11 meetings	June June	2013 2016	Director and Executive Corporate Officer Director and Senior Executive Corporate	Sitates	
				Officer (incumbent) ion Concurrently Held) ident, CEO and Secretary, Kikkoman Sales USA,		
	Reason for the nomination as a candidate for Director:  Kikkoman chose Masanao Shimada as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, in management and the international business in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies of the business that he spearheads.					

No.	Name (Date of Birth)	Sumn	Summarized Biography, Position and Business in Charge in Kikkoman		
6	Mr. Osamu Mogi (September 2, 1967) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings	October July  June June June June June (Signification)	1996 2011 2012 2012 2014 2015 2017 2017 ant Positi	Joined Kikkoman Deputy Manager, Foreign Operations Department Corporate Officer General Manager, Foreign Operations Department Deputy General Manager, International Operations Division Executive Corporate Officer Director and Executive Corporate Officer (incumbent) General Manager, International Operations Division (incumbent) ions Concurrently Held)	103,500 shares

Reason for the nomination as a candidate for Director:

Kikkoman chose Osamu Mogi as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, in management and the international business in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies in the Department that he spearheads.

No.	Name (Date of Birth)	Summarized	Number of Kikkoman Shares Held	
7	Mr. Asahi Matsuyama (February 22, 1957) Reappointment Attendance to the Board of Directors: 11 out of 11 meetings		Joined Kikkoman  General Manager, 3rd Research and Development Department, Research and Development Division Corporate Officer General Manager, Research and Development Division (incumbent) Executive Corporate Officer Representative Director and President, Kikkoman Biochemifa Company (incumbent) Director and Executive Corporate Officer (incumbent) tions Concurrently Held) Pirector and President, Kikkoman Biochemifa	10,400 shares

Reason for the nomination as a candidate for Director:

Kikkoman chose Asahi Matsuyama as a candidate for Director because it expects him to fulfill the role as Director based on his ample experience, in management and the R&D department in the Kikkoman Group, and to contribute to the enhancement of its corporate value by successfully achieving strategies of the department that he spearheads.

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held	
8	Mr. Toshihiko Fukui (September 7, 1935) Reappointment Outside Independent Attendance to the Board of Directors: 11 out of 11 meetings	September September December November June March December June (Significan President, 7	1989 1994 1998 2002 2003 2008 2009 t Positi Γhe Ca	Joined Bank of Japan Director-General, Banking Department, Bank of Japan Executive Director, Bank of Japan Deputy Governor, Bank of Japan Chairman, Fujitsu Research Institute Director of Kikkoman Governor, Bank of Japan President, The Canon Institute for Global Studies (incumbent) Director of Kikkoman (incumbent) ons Concurrently Held) non Institute for Global Studies Shin-Etsu Chemical Co., Ltd.	5,000 shares	
	candidate for Outside	ion as a cand didate for D Director become on various p	lidate for irector, ause it berspec		cedures of the	
9	Mr. Mamoru Ozaki (May 20, 1935) Reappointment Outside Independent Attendance to the Board of Directors: 11 out of 11 meetings	April June June May October February June (Significan Outside Din	1958 1991 1992 1994 1999 2003 2005 t Positi	Joined Ministry of Finance Commissioner of National Tax Agency Administrative Vice Minister of Ministry of Finance Governor of People's Finance Corporation Governor of National Life Finance Corporation Advisor of Yazaki Corporation Director of Kikkoman (incumbent) ons Concurrently Held) Fuji Kyuko Co., Ltd.	shares	
	Reason for the nomination as a candidate for Outside Director:  Mamoru Ozaki, a candidate for Director, is a candidate for Outside Director. Kikkoman chose him as a candidate for Outside Director because it expects him to oversee the decision-making procedures of the Board of Directors from various perspectives based on his extensive knowledge and ample experience of leadership mainly in the administrative and financial fields.					

No.	Name (Date of Birth)	Summarized Biography, Position and Business in Charge in Kikkoman			Number of Kikkoman Shares Held
10	Mr. Takeo Inokuchi (April 9, 1942) Reappointment Outside Independent Attendance to the Board of Directors: 11 out of 11 meetings	` _		Joined Taisho Marine and Fire Insurance Company, Limited President and Representative Director, Mitsui Marine and Fire Insurance Co., Ltd. President, Chief Executive Officer, Chairman of the board and Representative Director of Mitsui Marine and Fire Insurance Co., Ltd. Joint Chief Executive Officer, Chairman of the board and Representative Director Mitsui Sumitomo Insurance Co., Ltd. Senior Advisor, Mitsui Sumitomo Insurance Co., Ltd. Audit & Supervisory Board Member of Kikkoman Director of Kikkoman (incumbent) Honorary Advisor, Mitsui Sumitomo Insurance Co., Ltd. (incumbent) ions Concurrently Held) Kaneka Corporation	7,000 shares

Reason for the nomination as a candidate for Outside Director:

Takeo Inokuchi, a candidate for Director, is a candidate for Outside Director. Kikkoman chose him as a candidate for Outside Director because it expects him to oversee the decision-making procedures of the Board of Directors from various perspectives based mainly on his ample experience and broad knowledge of corporate management.

No.	Name (Date of Birth)	Summarized Bio	ography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held
11	Ms. Masako Iino (January 2, 1944) Reappointment Outside Independent Attendance to the Board of Directors: 11 out of 11 meetings	November 2004 P June 2012 P November 2012 C April 2013 P April 2013 A June 2018 E	Professor, Department of English, College of Liberal Arts, Tsuda College (current Tsuda University) President, Tsuda College President, Japan-U.S. Educational Exchange Promotion Foundation (Fulbright Foundation) Chair, Board of Trustees, Tsuda College Professor Emeritus, Tsuda College (incumbent) Advisor, Tsuda College (incumbent) Director of Kikkoman (incumbent) as Concurrently Held)	_ shares

Reason for the nomination as a candidate for Outside Director:

Masako Iino, a candidate for Director, is a candidate for Outside Director. Kikkoman chose her as a candidate for Outside Director because it expects her to oversee the decision-making procedures of the Board of Directors from various perspectives mainly based on her ample experience and broad knowledge of organizational management through university management as well as international experience and expertise through an academic research.

#### Note:

- 1. Each candidate does not have a special interest relationship with Kikkoman.
- 2. Toshihiko Fukui, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be eleven (11) years at the close of this ordinary general meeting of shareholders. In addition, he was an Outside Director of Kikkoman from June 26, 2002 to March 19, 2003.
- 3. Mamoru Ozaki, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be fifteen (15) years at the close of this ordinary general meeting of shareholders.
- 4.Takeo Inokuchi, a candidate for Outside Director, is currently an Outside Director of Kikkoman. His term of office as Outside Director will be six (6) years at the close of this ordinary general meeting of shareholders. In addition, he was an Outside Audit & Supervisory Board Member of Kikkoman from June 24, 2008 to June 24, 2014.
- 5. Masako Iino, a candidate for Outside Director, is currently an Outside Director of Kikkoman. Her term of office as Outside Director will be two (2) years at the close of this ordinary general meeting of shareholders.
- 6. In case the reelection of four current Outside Directors, Toshihiko Fukui, Mamoru Ozaki, Takeo Inokuchi and Masako Iino is approved at this ordinary general meeting of shareholders, Kikkoman will continue agreements with them to limit their liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.
- 7. Kikkoman has registered the four current candidates for Outside Director (Toshihiko Fukui, Mamoru Ozaki, Takeo Inokuchi and Masako Iino) as "Independent Directors/Auditors & Supervisory Board Member" of Kikkoman in the Tokyo Stock Exchange. Mr. Inokuchi, a candidate for Outside Director, is an Honorary Advisor to Mitsui Sumitomo Insurance Co., Ltd., with which the Kikkoman Group has transactions of nonlife insurance. However, the value of such transactions accounts for less than 2% of

## [Translation Only for the Purposes of Reference and Convenience]

the consolidated net sales of the Kikkoman Group; therefore, Mr. Inokuchi satisfies the independence criteria for Outside Directors prescribed by Kikkoman (please refer to page 17 "Independence Criteria for Outside Directors/Audit & Supervisory Board Members"). Kikkoman contributed to the Public Interest Incorporated Foundation Japan-United States Education Exchange Promotion Foundation (Fulbright Foundation) in FY2018 (From April 1,2017 to March 31,2018) when Ms. Masako Iino, a candidate for Outside Director, was President of the foundation. However, the donation was less than 10 million yen yearly on average for the last three fiscal years; therefore, Ms. Iino satisfies the independence criteria for Outside Directors prescribed by Kikkoman.

# Item 3: To Elect One (1) Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member Koichi Mori will expire at the close of this ordinary general meeting of shareholders. Therefore, Kikkoman proposes electing one (1) Audit & Supervisory Board Member.

This proposal is presented to this meeting with prior consent of the Audit & Supervisory Board. The candidate for Audit & Supervisory Board Member is as follows:

Name (Date of Birth)	Summarized 3	Biography, Position and Business in Charge in Kikkoman	Number of Kikkoman Shares Held
Mr. Koichi Mori	April 1979	Joined Kikkoman	
(August 18, 1955)	November 2008	General Manager,	
Reappointment		Internal Control Department	
Attendance to the	June 2012	Audit & Supervisory Board Member of	
Board of Directors:		Kikkoman (incumbent)	11,097
11 out of 11 meetings	(Ciamifiaant Dasit	iono Con assessables Hold)	shares
Attendance to the	(Significant Posit	ions Concurrently Held)	
Audit & Supervisory	_		
Board:			
11 out of 11 meetings			

Reason for the nomination as a candidate for Audit & Supervisory Board Member:

The reasoning behind the nomination of Mr. Koichi Mori as a candidate for Auditor & Supervisory Board Member is that Kikkoman expects him to be able to audit the operations of directors based on his extensive experience with the Finance & Accounting Department and the Internal Control Department of Kikkoman.

Note: 1. The candidate does not have a special interest relationship with Kikkoman.

2. In case candidate Koichi Mori is appointed as an Audit & Supervisory Board Member and takes office, Kikkoman will continue an agreement with him to limit his liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.

## Item 4: To Elect One (1) Substitute Audit & Supervisory Board Member

Kikkoman proposes to elect one (1) Substitute Audit & Supervisory Board Member in case the number of Audit & Supervisory Board Members becomes less than the necessary number of Audit & Supervisory Board Members stipulated by laws and ordinances, given that the term of office of Kazuyoshi Endo, who was elected as Substitute Audit & Supervisory Board Member at the ordinary general meeting of shareholders held on June 25, 2019, is to expire at the beginning of this ordinary general meeting of shareholders.

This proposal is presented to this meeting with prior consent of the Audit & Supervisory Board. The candidate for Substitute Audit & Supervisory Board Member is as follows:

Name (Date of Birth)	Summarized I	Number of Kikkoman Shares Held	
Mr. Kazuyoshi Endo (January 20, 1948) Outside Independent	(Significant Positi	Registered as a lawyer with the Tokyo Bar Association Partner, SHIBA INTERNATIONAL Law Offices (incumbent) ons Concurrently Held) NTERNATIONAL Law Offices	shares

Reason for the nomination as a candidate for Substitute Audit & Supervisory Board Member: Kazuyoshi Endo is a candidate for Substitute Audit & Supervisory Board Member for the Outside Audit & Supervisory Board Members. Kikkoman chose him as a candidate for Substitute Audit & Supervisory Board Member for the Outside Audit & Supervisory Board Members because it expects that his ample experience as a lawyer will contribute to the execution of the Audit & Supervisory Board Member's duties mainly from the point of view of compliance with laws, regulations and the Articles of Incorporation.

Note: 1. The candidate does not have a special interest relationship with Kikkoman.

- 2. In case candidate Kazuyoshi Endo is appointed as an Outside Audit & Supervisory Board Member and takes office, Kikkoman will enter into an agreement with him to limit his liability to Kikkoman as stipulated in Article 423, Paragraph 1, of the Companies Act. The limit of liability under such agreement shall be the higher of the following predetermined amounts: ¥10 million or the minimum liability amount stipulated by laws and ordinances.
- 3. In case candidate Kazuyoshi Endo is appointed as an Outside Audit & Supervisory Board Member and takes office, Kikkoman will register him as an "Independent Director/Audit & Supervisory Board Members" of Kikkoman in the Tokyo Stock Exchange.

#### For Your Reference:

#### Independence Criteria for Outside Directors/Audit & Supervisory Board Members

Kikkoman has established the criteria for independence of Outside Directors/Audit & Supervisory Board Members to select Outside Directors/Audit & Supervisory Board Members who are independent and have no interest relationship with Kikkoman. Kikkoman has registered all Outside Directors and Outside Audit & Supervisory Board Members as "Independent Directors/Auditor & Supervisory Board Members" of Kikkoman in the Tokyo Stock Exchange. Kikkoman's criteria for independence of Outside Directors/Audit & Supervisory Board Members stipulate that an Outside Director/Audit & Supervisory Board Member shall not fall under any of the following:

- (1) A person who is or was an executive director, executive officer or employee, etc. at a company in the Kikkoman Group;
- (2) A person with a relative within the second degree kinship (hereinafter referred to as a "Close Relative") who is or was at any point in the past five (5) years an executive director, executive officer or employee, etc. at a company in the Kikkoman Group;
- (3) A person who is an executive director, executive officer or employee, etc. at a company that is engaged in transactions with the Kikkoman Group and Kikkoman's consolidated net sales from such company constitute 2% or more of the consolidated net sales of Kikkoman in the current business year or any of the past three (3) business years;
- (4) A person who is an executive director, executive officer or employee, etc. of a company that is engaged in transactions with the Kikkoman Group companies and Kikkoman's consolidated net sales from such company constitute 2% or more of the consolidated net sales of such company in the current business year or any of the past three (3) business years;
- (5) An expert providing professional services, such as a consultant, accountant, lawyer, etc. who receives or received compensation of ¥10 million or more per year from the Kikkoman Group companies in the current business year or either of the past two (2) business years;
- (6) (i) A person who directly or indirectly holds 10% or more of the total voting rights of Kikkoman or (ii) a director, audit & supervisory board member, accounting advisor, executive officer or employee, etc. of a company which directly or indirectly holds 10% or more of the total voting rights of Kikkoman:
- (7) A director, audit & supervisory board member, accounting advisor, executive officer, or employee, etc. of a company of which 10% or more of the total voting rights are directly or indirectly held by the Kikkoman Group companies;
- (8) An executive director or other person who is engaged in the execution of business of an organization that receives or received donations or grants of more than \(\frac{\pmathbf{1}}{10}\) million per year from the Kikkoman Group companies either in the current business year or on average over the past three (3) business years;
- (9) An executive director or other person engaged in the execution of business of an organization that receives donations or grants exceeding 30% of its total annual revenue from the Kikkoman Group companies;
- (10) A director, audit & supervisory board member, officer or employee, etc. of a company to which Kikkoman dispatches a director or audit & supervisory board member and vice versa;
- (11) Other person who has any important interest relationship with Kikkoman; or
- (12) A Close Relative of the person described in the above (3), (4), (5), (6), (7), (8), or (9).

#### **Item 5:** To Revise the Amount of Remuneration for Outside Directors

The total amount of remuneration for Directors, etc. has been "up to 650 million yen/year (including the remuneration amount up to 40 million yen for Outside Directors)" as approved at the 97th ordinary general meeting of shareholders held on June 24, 2008. Later, the number of Outside Directors was increased by one from two to three at the 98th ordinary general meeting of shareholders held on June 23, 2009 in order to strengthen the management structure. The number of Outside Directors was further increased by one at the 107th ordinary general meeting of shareholders held on June 26, 2018. Thus, we now have four Outside Directors and would like to increase the amount of remuneration for Outside Directors from up to 40 million yen/year to up to 60 million yen/year.

Although the number of Outside Directors was increased from three to four at the 107th ordinary general meeting of shareholders held on June 26, 2018 as noted above, the maximum amount of remuneration for Outside Directors was left unchanged. As a result, in the past two business years, the amount of remuneration for Outside Directors exceeded the maximum amount (40 million yen) at 45 million yen and 48 million yen, respectively. For this reason, we would like to request your approval for the amount of remuneration for Outside Directors in the past two business years by way of retroactively (back to June 26, 2018) applying the increased maximum amount of remuneration for Outside Directors thereto.

Regarding the total amount of remuneration for Directors, we would like to leave the amount (up to 650 million yen/year) unchanged. We would also like to maintain the conventional system in which director remuneration, etc. paid to director-employees does not include salaries that they receive as an employee.

If Item 2 is approved/passed as originally proposed, the number of Directors becomes 11 (including four Outside Directors).

-END-

# Consolidated Financial Statements

# Consolidated Balance Sheet (As of March 31, 2020)

T4.	A 4		Millions of yen	
Items	Amount	Items	Amount	
Assets	T	Liabilities		
Current assets	159,540	Current liabilities	61,791	
Cash and deposits	30,088	Notes and accounts payable - trade	23,414	
Notes and accounts receivable - trade	61,145	Short-term loans payable	5,311	
Merchandise and finished goods	43,255	Lease obligations	2,437	
Work in process	11,798	Accounts payable - other	19,249	
Raw materials and supplies	5,901	Income taxes payable	3,297	
Other	8,543	Provision for bonuses	2,662	
Allowance for doubtful accounts	(1,192)	Provision for directors' bonuses	129	
Noncurrent assets	227,788	Other	5,288	
Property, plant and equipment	149,067			
Buildings and structures, net	55,200	Noncurrent liabilities	47,780	
Machinery, equipment and vehicles, net	44,751	Long-term loans payable	13,602	
Land	20,900	Lease obligations	13,997	
Lease assets, net	15,841	Deferred tax liabilities	6,847	
Construction in progress	7,705	Provision for directors' retirement benefits	732	
Other, net	4,669	Provision for environmental measures	31	
Intangible assets	9,168	Net defined benefit liabilities	7,243	
Goodwill	4,164	Other	5,326	
Other	5,004	Total liabilities	109,571	
Investments and other assets	69,552	Net assets		
Investment securities	57,672	Shareholders' equity	265,697	
Long-term loans receivable	1,881	Capital stock	11,599	
Net defined benefit assets	4,934	Capital surplus	13,695	
Deferred tax assets	3,416	Retained earnings	244,044	
Other	3,799	Treasury stock	(3,641)	
Allowance for doubtful accounts	(2,153)	Accumulated other comprehensive income	6,736	
		Valuation difference on available- for-sale securities	14,012	
		Deferred gains or losses on hedges	(0)	
		Foreign currency translation adjustment	(4,376)	
		Remeasurements of defined benefit plans	(2,898)	
		Non-controlling interests	5,322	
		Total net assets	277,757	
Total assets	387,329	Total liabilities and net assets	387,329	

# <u>Consolidated Statement of Income</u> (From April 1, 2019 to March 31, 2020)

Items	Amount		
Net sales		468,616	
Cost of sales		286,978	
Gross profit		181,638	
Selling, general and administrative expenses			
Selling expenses	108,725		
General and administrative expenses	33,086	141,812	
Operating profit		39,826	
Non-operating income			
Interest income	257		
Dividends income	979		
Equity in earnings of affiliates	209		
Rent income	709		
Foreign exchange gains	1,720		
Gain on valuation of derivatives	450		
Gain on investments in investment partnerships	783		
Other	1,153	6,264	
Non-operating expenses			
Interest expenses	464		
Sales discounts	824		
Foreign exchange losses	328		
Loss on valuation of derivatives	0		
Provision of allowance for doubtful accounts	999		
Other	4,395	7,012	
Ordinary profit		39,078	
Extraordinary income			
Gain on sales of property, plant and equipment	15		
Gain on sales of investment securities	202	217	
Extraordinary loss			
Impairment loss	301		
Loss on retirement of noncurrent assets	793		
Loss on valuation of subsidiary securities	253		
Loss on valuation of golf club membership	16	1,365	
Profit before income taxes		37,930	
Income taxes - current	10,053		
Income taxes - deferred	871	10,925	
Profit		27,005	
Profit attributable to non-controlling interests		409	
Profit attributable to owners of parent		26,595	

# Consolidated Statement of Changes in Equity (From April 1, 2019 to March 31, 2020)

		S h a r e h	olders'	e q u i t y	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' e q u i t y
Balance at beginning of the p e r i o d	11,599	13,695	225,835	(3,631)	247,498
Cumulative effects of the change in accounting policy			(384)		(384)
Balance at beginning of the period after the retroactive a p p l i c a t i o n	11,599	13,695	225,450	(3,631)	247,113
Changes of items during the p e r i o d					
Dividends from surplus			(8,065)		(8,065)
Profit attributable to owners of parent company			26,595		26,595
Change of scope of consolidation			64		64
Purchase of treasury stock				(8)	(8)
Disposal of treasury stock		0		0	0
Change in treasury shares arising from change in equity in entities accounted for using e q u i t y m e t h o d				(1)	(1)
Net changes of items other than shareholders' equity		_			
Total changes of items during the p e r i o d		0	18,593	(9)	18,584
Balance at end of the period	11,599	13,695	244,044	(3,641)	265,697

	Accumulated other comprehensive income						
	available-for-sale	Deferred gains or losses on hedges	translation	defined benefit	Total accumulated o t h e r comprehensive i n c o m e	Non-controlling interests	Total net assets
Balance at beginning of the p e r i o d	17,521	(4)	1,081	(667)	17,930	5,022	270,451
Cumulative effects of the change in accounting policy							(384)
Balance at beginning of the period after the retroactive a p p l i c a t i o n	17,521	(4)	1,081	(667)	17,930	5,022	270,066
Changes of items during the p e r i o d							
Dividends from surplus							(8,065)
Profit attributable to owners of parent							26,595
Change of scope of consolidation							64
Purchase of treasury stock							(8)
Disposal of treasury stock							0
Change in treasury shares arising from change in equity in entities accounted for using e q u i t y m e t h o d							(1)
Net changes of items other than shareholders' equity	(3,509)	4	(5,457)	(2,230)	(11,193)	300	(10,893)
Total changes of items during the p e r i o d	(3,509)	4	(5,457)	(2,230)	(11,193)	300	7,691
Balance at end of the period	14,012	(0)	(4,376)	(2,898)	6,736	5,322	277,757

# Non-Consolidated Financial Statements

# **Non-Consolidated Balance Sheet**

(As of March 31, 2020)

		1	(Millions of yen	
Items	Amount	Items	Amount	
Assets		Liabilities		
Current assets	46,111	Current liabilities	85,627	
Cash and deposits	18,283	Accounts payable - trade	365	
Accounts receivable - trade	7,939	Short-term loans payable	42,834	
Supplies	64	Current portion of long-term loans payable	36,835	
Prepaid expenses	129	Lease obligations	4	
Short-term loans receivable from subsidiaries and associates	15,010	Accounts payable - other	2,247	
Other	4,688	Accrued expenses	157	
Allowance for doubtful accounts	(4)	Income taxes payable	1,276	
Noncurrent assets	171,650	Deposits received	92	
Property, plant and equipment	20,452	Provision for bonuses	675	
Buildings	10,995	Provision for directors' bonuses	93	
Structures	390	Other	1,044	
Machinery and equipment	206	Noncurrent liabilities	46,408	
Tools, furniture and fixtures	1,069	Long-term loans payable	13,400	
Land	7,726	Long-term loans payable to subsidiaries and associates	23,074	
Leased assets	11	Lease obligations	7	
Construction in progress	53	Deferred tax liabilities	6,096	
Intangible assets	248	Provision for retirement benefits	1,532	
Software	247	Provision for directors' retirement benefits	465	
Other	0	Other	1,832	
Investments and other assets	150,948	Total liabilities	132,036	
Investment securities	49,482	Net assets		
Shares of subsidiaries and associates	84,661	Shareholders' equity	71,401	
Investments in capital of subsidiaries and associates	2,810	Capital stock	11,599	
Long-term loans receivable from employees	19	Capital surplus	21,193	
Long-term loans receivable from subsidiaries and associates	12,564	Legal capital surplus	21,192	
Claims provable in rehabilitation and other	700	Other capital surplus	0	
Prepaid pension cost	1,519	Retained earnings	42,210	
Other	1,231	Legal retained earnings	2,899	

# $[Translation\ Only\ for\ the\ Purposes\ of\ Reference\ and\ Convenience]$

Allowance for doubtful accounts	(2,041)	Other retained earnings	39,310
		Employee welfare fund	10
		Employees' retirement benefits allowance	50
		R&D fund	50
		Reserve for dividends	420
		Tax reserve	362
		Reserve for advanced depreciation of noncurrent assets	1,213
		Reserve for special depreciation	14
		Retained earnings brought forward	37,190
		Treasury stock	(3,601)
		Valuation and translation adjustments	14,323
		Valuation difference on available- for-sale securities	14,323
		Total net assets	85,725
Total assets	217,761	Total liabilities and net assets	217,761

# Non-Consolidated Statement of Income (From April 1, 2019 to March 31, 2020)

		(Millions of yet
Items	Amoui	nt
Net sales		
Dividends from subsidiaries and	8,508	
associates	0,500	
Revenues from Group management	10,699	
services		
Rent income of real estate	490	
Other sales	3,786	23,485
Cost of sales		
Cost of purchased goods	2,506	
Total	2,506	
Transfer to other account	14	
Cost of real estate rent	226	2,719
Gross profit		20,765
Selling, general and administrative expenses		
Selling expenses	753	l
General and administrative expenses	12,473	13,226
Operating profit		7,538
Non-operating income		
Interest income	266	
Dividends income	931	
Royalty income	234	
Rent income	558	
Gain on investments in investment	783	
partnerships	783	
Other	348	3,122
Non-operating expenses		
Interest expenses	402	
Rental expenses	206	
Provision of allowance for doubtful	321	
accounts	321	
Loss on retirement of noncurrent assets	24	
Loss on investments in investment	47	
partnerships	47	
Other	1,123	2,125
Ordinary profit		8,535
Extraordinary income		
Gain on sales of property, plant and	7	ļ
equipment	1	
Gain on sales of investment securities	202	209
Extraordinary loss		
Loss on retirement of noncurrent assets	543	
Loss on sales of investment securities	3	546
Profit before income taxes		8,199
Income taxes - current	(22)	,
Income taxes - deferred	37	15
Profit		8,184